Al	PROVED
Board of Directors of the Open Joint-Stock Company North-Wes	st Telecom
Minutes # of	2003
A.A. Bondarenko, Secretary of the Board of Directors_	(signature)

QUARTERLY REPORT

Issuer's code 00119-A

for: the 3rd quarter of 2003

Open Joint-Stock Company North-West Telecom

Place of issuer's business: St. Petersburg, Russia

Place of business: 14/26 ul. Gorokhovaya (26 ul. Bolshaya Morskaya) St. Petersburg, 191186

The information contained in this Bonds Prospectus may be disclosed in compliance with the legislation of the Russian Federation on securities.

General Manager	(signature)	S.I. Kuznetsov
«» November 2003		
Chief accountant	(signature)	M.M. Semchenko
«» November 2003		
	Official seal	

Contact person: Vladislav Yuryevich Smyslov Shareholders and Securities Department Manager

Tel: (812) 312-03-81 Fax: (812) 325-83-23

e-mail: vsmyslov@ptn.ru

Address of the Internet page disclosing the information contained in this quarterly report:

http://www.nwtelecom.ru/pubsas/test--

C7740C3BCBAA11D5AE4B0050045260BB/index.html

INTRODUCTION	6
I. Brief Data on Members of the Issuer's Management Bodies, Data on Bank Accounts,	on
the Auditor, Appraiser and Financial Consultant of the Issuer, as well as on Other Pers	
who have Signed the Quarterly Report	
1.1. Members of the Issuer's Management Bodies	
1.1.1. Members of the Board of Directors (Supervisory Board) of the issuing joint-stock	
company:	8
1.1.2. Members of the Issuer's collegiate executive body:	
1.1.3. Person holding the position of (acting as) the Issuer's sole executive body	
1.2. Data on Bank Accounts of the Issuer	
1.3. Data on Issuer's auditor (auditors)	19
1.4. Data on the Issuer's Appraiser	
1.5. Data on the Issuer's Consultants	21
1.6. Data on Other Parties Who Have Signed the Quarterly Report	21
II. Key Information on the Financial and Economic Position of the Issuer	
2.1. Indices of Issuer's Financial and Economic Operation	22
2.2. Issuer's Market Capitalization.	
2.3. Issuer's liabilities	
2.3.1. Accounts payable	24
2.3.2. Issuer's Crediting History	
2.3.3. Issuer's Liabilities of Security Granted to Third Parties	
2.3.4. Other liabilities of the Issuer	
2.4. Goals of the Issue and Areas of Using the Funds Received as a Result of Floating the	
Issued Securities	25
2.5. Risks Related to Acquisition of Floated Issued Securities (to be Floated)	25
2.5.1. Industry Risks:	25
2.5.2. Country Risks and Regional Risks	26
2.5.3. Financial Risks	26
2.5.4. Legal Risks	27
2.5.5. Risks Related to Operation of the Issuer	27
III. Detailed Information on the Issuer	28
3.1. The History of the Issuer's Foundation and Development	28
3.1.1. Data on the Issuer's Official Name (Name)	28
3.1.2. Data on the state registration of the Issuer:	28
3.1.3. Data on Issuer's foundation and development	28
3.1.4. Contact Information.	
3.1.5. Taxpayer Identification Number	30
3.1.6. Issuer's branches and representative offices	30
3.2. Basic Business Activities of the Issuer	
3.2.1. Branch to which the Issuer belongs	
3.2.2. Basic Business Activities of the Issuer	
3.2.3. Basic Types of Products (Jobs, Services)	32
3.2.4. Names of the issuer's suppliers, on whom 10% and more of all inventory holdings	
supplies fall, with the indication of their shares in the total volume of supplies	
3.2.5. Issuer's Products (Jobs, Services) Sales Markets	
3.2.6. Practice of activities in respect of circulating capital and inventories	
3.2.7. Raw Materials	
3.2.8. Key Competitors.	
3.2.9. Data on the fact that the issuer holds licenses:	
3.2.10. Issuer's joint activity	41

3.2.13. Extra Requirements for Issuers Whose Key Activities Consist in Provision	
Communication Services	
3.4. Plans of Issuer's future operation:	
3.5. Participation of the Issuer in industrial, banking and financial groups, holdings	, concerns
and associations	
3.6. Issuer's subsidiaries and affiliates	
3.7. Composition, Structure and Value of Issuer's Fixed Assets, Information on Pla	ns for
Acquisition, Replacement and Retirement of Fixed Assets, and on all Facts of Issue	er's Fixed
Assets Burdening	55
3.7.1. Fixed assets	
3.7.2. Value of Issuer's Real Estate	
IV. Data on Financial and Economic Operation of the Issuer	
4.1. Results of the Financial and Economic Operation of the Issuer	
4.1.1. Profit and loss	
4.1.2. Factors that have influenced the change of the amount of receipts from issu	uer's sales
of goods, products, jobs, services and profits (losses) from the principal activity	60
4.2. Issuer's liquidity	
4.3. Amount, Structure and Sufficiency of Issuer's Capital and Circulating Funds	
4.3.1. Amount and Structure of Issuer's Circulating Funds	
4.3.2. Issuer's Capital and Circulating Assets Adequacy	61
4.3.3. Monetary funds	61
4.3.4. Issuer's Financial Investment	
4.3.5. Issuer's intangible assets	64
4.4. Data on the policy and expenses of the issuer in the field of scientific and techn	
development, in respect of licenses and patents, new designs and research	
4.5. Analysis of the Development Trends in the Field of the Issuer's Principal Activ	•
V. Detailed Data on the Persons Who are Members of the Issuer's Management	
Issuer's Bodies for Control over its Financial and Economic Operation, and Brie	
the Workers (Employees) of the Issuer	
5.1. The data on Issuer's structure and terms of reference of the management body.	
5.2. Information on Members of the Issuer's Management Bodies	
Members of Issuer's Board of Directors (Supervisory Board).	
Issuer's Collegiate executive management body	81
Person acting as the sole executive body of the Issuer:	88
5.3. Data on the Amount of Remuneration, Privileges and/or Reimbursement of Ex	
Each of the Issuer's Management Bodies:	
5.4. Data on the Structure and Terms of Reference of the Bodies of Control over Fi	
Economic Operation of the Issuer	
5.5. Information on Members of the Bodies for Control over the Financial and Econ	
Activities of the Issuer	
5.6. Data on the Amount of Remuneration, Privileges and/or Reimbursement of Ex	
the Body of Control over the Financial and Economic Activities of the Issuer	
5.7. Data on the Number of and Generalized Data on the Education and Composition	
Issuer's Workers (Employees) and on Any Changes in the Number of the Issuer's V	
(Employees)	
5.8. Data on Any Obligations of the Issuer to Workers (Employees) Concerning the	•
of their Participation in the Authorized Capital (Unit Investment Fund) of the Issue	
VI. Data on the Issuer's Participants (Shareholders) and on Party-Related Trans	
Made by the Issuer	
6.1. Data on the Issuer's total number of shareholders (participants)	
6.2. Data on the Issuer's participants (shareholders) holding at least 5 per cent of its	
capital (unit investment fund) or at least 5 per cent of its common stock, as well as	uata on

participants (shareholders) of such parties, holding at least 20 per cent of the authorize	-
(unit investment fund) or at least 20 per cent of their common stock	97
6.3. Data on the share of the state or the municipal unit in the authorized capital (unit	00
investment fund) of the issuer and on availability of a special right ("golden share")	
6.4. Data on Restrictions for Participation in the Authorized Capital (Unit Investment	
the Issuer	
6.5. Data on changes in the composition and size of participation of the Issuer's partic	-
(shareholders) holding at least 5 per cent of its authorized capital (unit investment fundamental)	
least 5 per cent of its common stock	
6.6. Data on Related-Party Transactions Made by the Issuer	
6.7. Data on the amount of accounts receivable	103
VII. Issuer's Accounts and Reports and other financial information	
7.1. Issuer's Annual Accounts and Reports.	
7.2. Issuer's quarterly Accounts and Reports for the last completed quarter under repo	
7.3. Issuer's Summary Accounts for the Three Last Completed Fiscal Years or for Eac	
Completed Fiscal Year	
7.4. Data on the Total Amount of Exports and on the Share of Exports in the Total Vo Sales	110
7.5. Data on Any Essential Changes that Have Taken Place in the Composition of Issu	ier's
Property after the Date of Expiry of the Last Completed Fiscal Year	110
7.6. Data on Issuer's Participation in Any Court Proceedings, if Such Participation Ma	ıy
Materially Affect Financial or Economic Operation of the Issuer	110
VIII. Extra Data on the Issuer and the Issued Securities Floated by the Issuer	
8.1. Extra Data on the Issuer	
8.1.1. Data on the Amount and Structure of the Authorized Capital (Unit Fund) of the	he Issuer
8.1.2. Data on Changes in the Amount of the Authorized Capital (Unit Fund) of the	
0.1.2 Data Farmatian - J.H J	
8.1.3. Data on Formation and Use of the Reserve and other Funds of the Issuer	
8.1.4. Data on the Procedure of Convoking and Holding the Meeting (Session) of the	
Supreme Management Body of the Issuer	
8.1.5. Data on Commercial Organizations, in Which the Issuer Holds not Less Than	
Cent of the Authorized Capital (Unit Fund) or at Least 5 Per Cent of Common Stoc	
8.1.6. Data on Material Transactions Made by the Issuer	
8.1.7. Data on Credit Ratings of the Issuer	
8.2. Data on Each Category of Issuer's Shares	
8.3. Data on Any Previous Issues of Issuer's Securities, Except for Issuer's Stock	
8.3.1. Data on Issues, All Securities of Which Have Been Retired (Cancelled)	
8.3.2. Data on Issues, the Securities of Which are Circulating	
8.3.3. Data on the Issues, the Issuer's Commitments under the Securities of Which I	
Been Fulfilled (Default)	
8.4. Data on the Persons(S) Providing Security for the Bonds of the Issue	
8.5. Conditions of Ensuring Fulfilment of Commitments under the Bonds of the Issue	
8.6. Data on organizations registering titles to Issuer's securities	
8.7. Data on Legislative Acts Regulating the Issues of Import and Export of Capital Ti	-
Influence the Payment of Dividend, Interest and Other Amounts to Non-Residents 8.8. Description of the Taxation Procedure for Income under Issuer's Securities That I	
<u>.</u>	
been Floated and are to be Floated	
Federation from operations with Bonds	
8.9. Data on Stated (Accrued) and Paid Dividend under Issuer's Shares, and on Incom	
Yielded by Issuer's Bonds	
1 refused by 1990rd 5 Duffus	142

	5
8.10. Other Data	146

INTRODUCTION

- a) Full official name of the issuer company *Open Joint-Stock Company North-West Telecom*Abbreviated official name of the issuer company: *OJSC North-West Telecom*
- b) Place of issuer's business: 14/26 ul. Gorokhovaya (26 ul. Bolshaya Morskaya) St. Petersburg, 191186, Russia
 - c) Issuer's contact phone Nos (812) 315-4706 e-mail: office@nwtelecom.ru
- d) Address of the Internet page publishing the complete text of the issuer's quarterly report: http://www.nwtelecom.ru/pubsas/test--C7740C3BCBAA11D5AE4B0050045260BB/index.html
 - e) basic data on securities floated by the issuer:

Type: stock

Category: common

Number of floated securities: 735 917 222

Face value: 1 rouble

Data on registration of the issue by the state:

Date of registration: 12.09.2003 Registration No.: 1-02-00119-A

Authority of state registration: Federal Commission for Securities Market of Russia

Floatation method, procedure and timing: the present issue has been obtained as a result of combining the earlier floated issues (on the basis of the Resolution of the Federal Commission for the Securities Market of Russia No.03-DG-04/13248 of 12.09.03) that had the following state registration numbers: 72-1-5986, 1-04-00119-A, 1-06-00119-A, 1-08-00119-A, 1-09-00119-A, 1-10-00119-A, 1-11-00119-A, 1-12-00119-A, 1-13-00119-A, 1-14-00119-A, 1-15-00119-A

Type: stock

Category (type): preferred type A

Number of floated securities: 202,022,788

Face value: 1 rouble

Data on registration of the issue by the state:

Date of registration: 12.09.2003 Registration No.: 2-02-00119-A

Authority of state registration: Federal Commission for Securities Market of Russia

Floatation method, procedure and timing: the present issue has been obtained as a result of combining the earlier floated issues (on the basis of the Resolution of the Federal Commission for the Securities Market of Russia No.03-DG-04/13248 of 12.09.03) that had the following state registration numbers: 72-1-5986, 1-05-00119-A, 1-07-00119-A, 2-08-00119-A, 2-09-00119-A, 2-10-00119-A, 2-11-00119-A, 2-12-00119-A, 2-13-00119-A, 2-14-00119-A, 2-15-00119-A

Type: **bonds**

Category: interest-bearing

Series: 01

Number of floated securities: 300,000

Face value: 1,000 roubles

Data on registration of the issue by the state:

Date of registration: 6.03.2002 Registration No.: 4-01-00119-A

Authority of state registration: Federal Commission for Securities Market of Russia

Floatation method: public subscription

Floatation procedure: The Bonds are floated through making transactions of sale and purchase at the Floatation Price of the Bonds, fixed by the Issuer's Board of Directors (starting from the second day of Bonds floatation, when making an operation of sale and purchase, the buyer also pays the accumulated coupon income on Bonds).

Transactions related to Bonds floatation are made starting from on the first day of the Bonds floatation period till the date when the floatation of the Bonds of the Issue is over.

Bonds are floated in the stock market section of CJSC Moscow Interbank Currency Exchange (hereinafter referred to as MMVB) and in the stock section of CJSC St. Petersburg Currency Exchange (hereinafter referred to as SPVB).

150000 of Bonds of the issue are floated in the stock market section of MMVB and 150000 Bonds of the issue in the stock section of SPVB

Transactions related to floating the Bonds are made as negotiation transactions in the stock market section of MMVB and in the stock section of SPVB by satisfying applications for purchase/sale of Bonds, submitted using the trading and payment systems of MMVB and SPVB respectively.

Sellers of Bonds are authorized Underwriters acting on their own behalf, but on the instructions and for the account of the Issuer:

in the stock market section of MMVB:

- Joint-Stock Commercial Bank Moskovsky Delovoy Mir (Open Joint-Stock Company) in the stock section of SPVB:
- North-West Telecombank Private Joint-Stock Company,
- the stock commercial bank MENATEP St. Petersburg (open joint-stock company).

Floatation start date: 10 April 2002 Floatation end date: 10 April 2002

Floatation price: 96.5% of the face value Security conditions: no security is provided for

f) other information: none

This quarterly report contains estimates and forecasts of the authorized management bodies of the issuer in respect of future events and/or actions, development prospects for the industry, in which the issuer mainly operates, and results of issuer's activities, including issuer's plans, probability of the occurrence of certain events and performance of certain actions. Investors must not fully rely on the estimates and forecasts of the issuer's management bodies, as actual results of the issuer's activities in the future may differ from the forecast for many reasons. Acquisition of issuer's securities implies risks that are described in this quarterly report.

I. Brief Data on Members of the Issuer's Management Bodies, Data on Bank Accounts, on the Auditor, Appraiser and Financial Consultant of the Issuer, as well as on Other Persons who have Signed the Quarterly Report

1.1. Members of the Issuer's Management Bodies

1.1.1. Members of the Board of Directors (Supervisory Board) of the issuing jointstock company:

Chairperson: Valery Nikolayevich Yashin

Year of birth: **1941**

Alexandr Vyacheslavovich Ikonnikov

Year of birth: 1971

Vadim Yevgenyevich Belov

Year of birth: 1958

Ivan Ivanovich Rodionov

Year of birth: 1953

Sergey Vladimirovich Soldatenkov

Year of birth: 1963

Dmitry Vladimirovich Levkovsky

Year of birth: 1965

Irina Mikhailovna Ragozina

Year of birth: 1950

Yury Alexandrovich Bilibin

Year of birth: 1971

Alexandr Alexandrovich Gogol

Year of birth: 1946

Alexandr Abramovich Sysoyev

Year of birth: 1949

Oleg Anatolyevich Lebedinets

Year of birth: 1977

1.1.2. Members of the Issuer's collegiate executive body:

Igor Nikolayevich Samylin

Year of birth: 1957

Nikolay Gennadyevich Bredkov

Year of birth: 1953

Maya Mikhaylovna Semchenko

Year of birth: **1967**

Vladimir Alexandrovich Akulich

Year of birth: **1956**

Vladimir Nikolayevich Vorozheykin

Year of birth: **1949**

Alexandr Abramovich Sysoyev

Year of birth: **1949**

Grigory Borisovich Chernyak

Year of birth: 1949

Alexey Vladimirovich Shalagin

Year of birth: 1958

1.1.3. Person holding the position of (acting as) the Issuer's sole executive body

Person acting as the sole executive body of the Issuer: Alexandr Abramovich Sysoyev

Year of birth: 1949

1.2. Data on Bank Accounts of the Issuer

No. *1.*

Name JSCB Avtobank-NIKOIL OJSC

Full Joint-Stock Commercial Bank Open Joint-Stock Company

name Avtobank-NIKOIL

TIN: 7707027313

Corr. acc.: 3010181010000000774

BIK: **044525774**

Address: 8, ul.Efremova, Moscow, 119048

Account No.: Purpose of account
40702810330020000483 Settlement account
40702840030029000291 Special transit account

40702840230029000091 Transit account 40702840830021000091 Current account

No.

Name Agrocredbank AKB CJSC

Full Stock Commercial Bank Agrocredbank (closed joint-stock

name *company)*TIN: *3523000385*

Corr. acc.: 3010181070000000742

BIK: **041946742**

Address: 34 A Sovetskiy pr., Cherepovets, 162602

Account No.: Purpose of account 40702810400000000670 Settlement account

No. 3

Name OJSC Alfa Bank

Full Open Joint-Stock Company Alfa Bank

name

TIN: 7728168971

Corr. acc.: 30101810200000000593

BIK: **044525593**

Address: 9, ul. Mashi Poryvayevoy, Moscow, 107078

Account No.: Purpose of account 40702810400020501247 Settlement account 40702810200300000147 Settlement account

No. 4.

Name ZAO Baltiysky Bank

Full Baltiysky Bank Private Company

name

TIN: **7834002576**

Corr. acc.: 3010181010000000875

BIK: **044030875**

Address: 34, ul. Sadovaya, St. Petersburg, 191023

Account No.: Purpose of account 40702810700180019023 Settlement account

No.

Name Bank of Foreign Trade

Full Bank of Foreign Trade (Open Joint Stock Company)

name

TIN: 7702070139

Corr. acc.: 3010181070000000187

BIK: **044525187**

Address: 37, ul.Plyushchikha, Moscow, 119992

Account No.: Purpose of account

40702810310000900009 Settlement account (for settlements under corporate

cards)

 40702810810001000495
 Settlement account

 40702840110001000495
 Current account

 40702840410001001495
 Transit account

 40702978010001001495
 Transit account

 40702978710001000495
 Current account

No.

Name *OJSC Bank MENATEP Spb*

Full Joint Stock Commercial Bank MENATEP Saint Petersburg - Open

name Joint-Stock Company

TIN: **7831001567**

Corr. acc.: 30101810500000000763

BIK: **044030763**

Address: 1, Nevsky pr., St. Petersburg, 191186

Account No.: Purpose of account

40702810200150100400 Settlement account (for settlements under corporate

cards)

No. 7.

Name *Vneshagrobank AKB*

Full Joint Stock Commercial Bank Vneshagrobank (Open

name Joint-Stock Company)

TIN: 7703026580

Corr. acc.: 3010181030000000918

BIK: **044585918**

Address: 33/2/5 Gagarinsky per. building 1, Moscow 121002

Account No.: Purpose of account 4070281000030000083 Settlement account

No. **8.**

Name Vozrozhdenie OAO

Full Open Joint Stock Company Bank Vozrozhdenie

name

TIN: 5000001042

Corr. acc.: 3010181090000000181

BIK: **044525181**

Address: 7/4 Luchnikov per. building 1, Moscow 101999

Account No.: Purpose of account

40702810103908740729 Settlement account (for settlements under corporate

cards)

40702810303900140729 Settlement account 42101810003906140729 Deposit account

No.

Name **Dresdner Bank**

Full **Dresdner Bank Private Joint Stock Company**

name

TIN: **7831000901**

Corr. acc.: 3010181090000000813

BIK: **044030813**

Address: 23 ul. Malaya Morskaya, St. Petersburg, 190000

Account No.: Purpose of account
40702810200002009225 Settlement account
40702840164082009225 Transit account
40702840500002009225 Current account

No. **10.**

Name Inkombank AKB

Full (declared bankrupt by the award of the Court of Arbitration of Moscow

name dated 01.02.2000, No. A40-35610/98-95-27B)

TIN:

Corr. acc.:

BIK:

Address: 41, ul. Komsomola, St. Petersburg, 195009

Purpose of account Account No.: 40702280602315003204 Transit account 40702756602315003204 Transit account 40702810802310003204 Settlement account 40702810802310003686Settlement account 40702840102310003204 Current account 40702840102310003686 Current account 40702840602315003204 Transit account 40702840602315003686 Transit account

No. 11

Name Mak-Bank KB 000

Full *MIRNINSKY COMMERCIAL BANK MAK-BANK*

name (LIMITED LIABILITY COMPANY)

TIN: 1433001750

Corr. acc.: 3010181010000000766

BIK: **041117766**

Address: 36 Pomorskaya ul., Arkhangelsk, 163000

Account No.: Purpose of account 40702810700100000072 Settlement account

No. 12

Name MDM Bank Saint Petersburg

Full Public Joint-Stock Company MDM-Bank, Saint Petersburg

name

TIN: **7831000179**

Corr. acc.: 30101810600000000809

BIK: **044030809**

Address: 26, Nevsky pr., St. Petersburg, 191186

Account No.: Purpose of account 40702810710000003101 Settlement account

No. 13.

Name Moskovsky Delovoy Mir AKB

Full Joint-Stock Commercial Bank Moskovsky Delovoy Mir

name (Open Joint-Stock Company)

TIN: 7706074960

Corr. acc.: 3010181090000000466

BIK: **044525466**

Address: 14, ul. Zhytnaya, Moscow, 113035

Account No.: Purpose of account 40702810800020002580 Settlement account

30601810300110024398 Monetary funds records account

40702810001170020001 Settlement account 40702810301170020028 Settlement account

No. **14.**

Name Novobank NUCB OJSC

Full public joint-stock company novgorod universal commercial bank novobank

TIN: 5321029402

Corr. acc.: 3010181090000000746

BIK: **044959746**

Address: 20, ul. Velikaya, Veliky Novgorod, 173003

Account No.: Purpose of account
40702810001000001212 Settlement account
40702840501004001212 Special transit account

 40702978201001001212
 Current account

 40702978501002001212
 Transit account

No. **15.**

Name *Promsvyazbank AKB*

Full Joint Stock Commercial Bank Promsvyazbank (Private Joint Stock

name *company)*TIN: *7744000912*

Corr. acc.: 30101810600000000119

BIK: **044583119**

Address: 10, ul. Smirnovskaya, building 22, Moscow, 109052

Account No.: Purpose of account 40702810000020344772 Settlement account

 40702840200021344774
 Transit account

 40702840600020344773
 Current account

40702978100020344776 Current account

40702978700021344777 Transit account

No. **16.**

Name Public Joint-Stock Company Industry and Construction Bank
Full Public Joint-Stock Company Industry and Construction Bank

name

TIN: **7831000010**

Corr. acc.: 3010181020000000791

BIK: **044030791**

Address: 38, Nevsky pr., St. Petersburg, 191011

Account No.: Purpose of account 40702810968000002655 Settlement account 40702810572000002533 Settlement account

40702810137000002059 Settlement account (for settlements under corporate

cards)

 40702810471000000808
 Settlement account

 42108810437000000010
 Deposit account

 40702840110005000739
 Current account

 40702840510005000740
 Transit account

 40702810537000001207
 Settlement account

 40702810351000003986
 Settlement account

No. 17.

Name **Promenergobank OJSC**

Full Open Joint-Stock Company Promyshlenny Energetichesky Bank (Industry Energy

name **Bank**)
TIN: **3525018003**

Corr. acc.: 30101810700000000797

BIK: **041946797**

Address: 52, ul. Sotsialisticheskaya, Cherepovets, 162622

Account No.: Purpose of account 40702810600000000548 Settlement account

No. **18.**

Name Saint Petersburg Bank of Reconstruction and Development

Full Commercial Bank The St. Petersburg Bank of Reconstruction and Development

name (Public Joint-Stock Company)

TIN: 7831001373

Corr. acc.: 30101810100000000891

BIK: **044030891**

Address: 14, Izmaylovsky pr., St. Petersburg, 198005

Account No.: Purpose of account
40702810100000000214 Settlement account
40702840000000000038 Current account

40702840700000070038 Transit account

40702810400000000309 Settlement account 40702810700000000339 Settlement account

No. 19.

Name Svyaz-Bank AKB

Full Inter-Regional Commercial Bank of Communication and Information Support

name Development (Public Joint-Stock Company)

TIN: 7710301140

Corr. acc.: 3010181090000000848

BIK: 044525848

Address: 7, ul. Tverskaya, Moscow, 103375

Account No.: Purpose of account
40702810400260300018 Settlement account
40702810700220000227 Settlement account
40702840300221000227 Current account
40702840300261000018 Current account
40702840600222000227 Transit account
40702840600262000018 Transit account

40702978200262000018 Transit account

 40702978900221000227
 Current account

 40702978900222000227
 Transit account

 40702978900261000018
 Current account

 40702810500260100040
 Settlement account

 40702810600260000040
 Settlement account

 40702810700260000157
 Settlement account

No. 20.

Name Northern Clearing Chamber CJSC

Full name CLOSED JOINT-STOCK COMPANY - NON-BANK CREDIT ORGANIZATION NORHTERN CLEARING CHAMBER

TIN: **2901047470**

Corr. acc.: 30103810400000000309

BIK: *041117309*

Address: 8, ul. Voskresenskaya, Arkhangelsk, 163061

Account No.: Purpose of account

30214810200000000023 Settlement participants' account 30214810600000000047 Settlement participants' account 30214810900000000048 Settlement participants' account

No. 21.

Name Northern Bank of the Savings Bank of Russia

Full Northern Bank – a branch of the stock commercial Savings Bank

name of the Russian Federation (open joint-stock company)

TIN: 7707083893

Corr. acc.: 30101810500000000670

BIK: 047888670

Address: 8, pr. Oktyabrya, Yaroslavl, 150028

Account No.: Purpose of account

40702810104040100694	Settlement account	
40702810212230100131	Settlement account	
40702810512230100132	Settlement account	
40702810512030100180	Settlement account	
40702810912030100181	Settlement account	
40702810212290100249	Settlement account	
40702810912290100248	Settlement account	
40702810804180101332	Settlement account	
40702810904180101274	Settlement account	
40702810004010400026	Settlement account (for settlements under corporate cards)	
40702810104010101678	Settlement account	
40702810112000102155	Settlement account	
40702810404010101679	Settlement account	
40702810612000102066	Settlement account	
40702810712000102173	Settlement account	
40702810712270101603	Settlement account	
40702810804010101677	Settlement account	
40702810804010101680	Settlement account	
40702810812000102154	Settlement account	
40702840204010300543	Special transit account	
40702840304010200543	Transit account	
40702840404010100543	Current account	
40702978004010100543	Current account	
40702978804010300543	Special transit account	
40702978904010200543	Transit account	
40702810112090100167	Settlement account	
40702810412090100168	Settlement account	
40702810404240102121	Settlement account	
40702810704240102164	Settlement account	
40702810604010101699	Settlement account	
40702810804010102074	Settlement account	
40702810504010101692	Settlement account	
40702810504010102073	Settlement account	
40702810004210100317	Settlement account	
40702810504210100325	Settlement account	
40702810312150100069	Settlement account	
40702810612150200070	Settlement account	
40702810804100100397	Settlement account	
40702810804100100423	Settlement account	
40702810304140101636	Settlement account	
40702810504140101698	Settlement account	
40702810004260112355	Settlement account	
40702810304140100271	Settlement account	

 40702810704260112257
 Settlement account

 40702810212300100278
 Settlement account

 40702810912300100277
 Settlement account

 40702810612180100195
 Settlement account

 40702810812180200196
 Settlement account

 40702810112210100138
 Settlement account

 40702810812210100137
 Settlement account

No. 22.

Name North-West Bank of the Savings Bank of RF

Full North-West Bank - the branch of the Joint-Stock Commercial Savings

name of the Russian Federation (open joint-stock company)

TIN: 7707083893

Corr. acc.: 30101810500000000653

BIK: **044030653**

Address: 2, ul. Krasnykh Tekstilshchikov, St. Petersburg, 193124

Purpose of account Account No.: 40702810225020000098 Settlement account 40702810425020105120 Settlement account 40702810143050100496 Settlement account 40702810243090100123 Settlement account 40702810343080100127 Settlement account 40702810343100100162 Settlement account 40702810643050109036 Settlement account 40702810743050100508 Settlement account 40702810243150100076 Settlement account 40702810543060100222 Settlement account 40702810543200100082 Settlement account 40702810843060100223 Settlement account 40702810451160191194 Settlement account 40702810651160101191 Settlement account 40702810851160161193 Settlement account 40702810851160171196 Settlement account 40702810951160101192 Settlement account 40702810120170100384 Settlement account 40702810420170100385 Settlement account 40702810655080111573 Settlement account 40702810655080120674 Settlement account 40702810520120100154 Settlement account 40702810520120100155 Settlement account 40702810251010199132 Settlement account 40702810551010199133 Settlement account 40702810651030100125 Settlement account 40702810951030100126 Settlement account 40702810143020111664 Settlement account 40702810225000103229 Settlement account 40702810243020112013 Settlement account

40702810320010101926 Settlement account 40702810351010102993 Settlement account 40702810541020403230 Settlement account (for settlements under corporate cards) 40702810941020003230 Settlement account 40702840420010301926 Special transit account 40702840520010201926 Transit account 40702840620010101926 Current account 40702978020010301926 Special transit account 40702978120010201926 Transit account 40702978220010101926 Current account 40702810455020124830 Settlement account 40702810020020102121 Settlement account 40702810320020102122 Settlement account 40702810325040127518 Settlement account 40702810725070100192 Settlement account 40702810625140000222 Settlement account 40702810625050000134 Settlement account 40702810725080000208 Settlement account 40702810925030100165 Settlement account 40702810255220114400 Settlement account 40702810355220116065 Settlement account 40702810151050103039 Settlement account 40702810251050100246 Settlement account 40702810951050100245 Settlement account 40702810951050102120 Settlement account 40702810055230116274 Settlement account 40702810955230103031 Settlement account 40702810443070100189 Settlement account 40702810743180100122 Settlement account 40702810843070100190 Settlement account 40702810051140100204 Settlement account 40702810351140140375 Settlement account 40702810751140100203 Settlement account 40702810751140120089 Settlement account 40702810151010198178 Settlement account 40702810151130101320 Settlement account 40702810451130100319 Settlement account 40702810451130100322 Settlement account 40702810751130102321 Settlement account 40702810155200109823 Settlement account 40702810455200109484 Settlement account 40702810425130133422 Settlement account 40702810151150102079 Settlement account

40702810151150110087 Settlement account 40702810251150100188 Settlement account 40702810551150100189 Settlement account 40702810020010101938 Settlement account 40702810320010101939 Settlement account 40702810151140101093 Settlement account 40702810251140130087 Settlement account 40702810451140101094 Settlement account 40702810651160181195 Settlement account 40702810625000103230 Settlement account 40702810755390129472 Settlement account 40702810055130125679 Settlement account 40702810220180100407 Settlement account 40702810920180100406 Settlement account 40702810043190100171 Settlement account Settlement account 40702810143020111677 40702810143190100178 Settlement account 40702810243120100064 Settlement account 40702810243130100258 Settlement account 40702810343130107821 Settlement account 40702810343190100172 Settlement account 40702810643110100056 Settlement account 40702810643210100215 Settlement account 40702810943130100260 Settlement account 40702810020010101941 Settlement account 40702810551010102997 Settlement account 40702810720010101940 Settlement account 40702810851010102998 Settlement account 40702810925000103231 Settlement account 40702810255090104174 Settlement account 40702810755090116853 Settlement account 40702810043170100230 Settlement account 40702810143140100173 Settlement account 40702810743170100239 Settlement account 40702810620020102123 Settlement account 40702810920020102124 Settlement account

No. 23.

Name North-West Telecombank Private Company
Full North-West Telecombank Private Company

name

TIN: 7834000145

Corr. acc.: 3010181070000000822

BIK: *044030822*

Address: 12, Baskov per., St. Petersburg, 191014

Account No.: Purpose of account 4070281020000001010 Settlement account

407028105000000001011 Settlement account 407028101000000001217 Settlement account 45201810700004372220 Loan account 40702840100000301217 Special transit account 40702840200000201217 Transit account 40702840300000101217 Current account 40702978700000301217 Special transit account 40702978800000201217 Transit account 40702978900000101217 Current account 40702810200000000590 Settlement account 42107810400001350590 Deposit account 40702840300000200011 Transit account 40702840500000301011 Special transit account 40702840700000101011 Current account 40702978100000301011 Special transit account 40702978200000201011 Transit account 40702978300000101011 Current account 407028106000000000776 Settlement account 40702810700000001219 Settlement account 40702810200000001007 Settlement account 40702810900000001006 Settlement account 40702810100000001013 Settlement account 40702810800000001012 Settlement account 40702810500000001008 Settlement account 40702810800000001009 Settlement account 40702810000000001016 Settlement account 40702810300000001017 Settlement account

1.3. Data on Issuer's auditor (auditors)

Full name: Ernst and Jang Vneshaudit Private Joint-Stock Company

Abbreviated name: ZAO "Ernst and Jang Vneshaudit"

Place of business: 23 ul. Malaya Morskaya, St. Petersburg, 190000

TIN: 7717025097

Tel: (812) 103-7800 Fax: (812) 103-7810

e-mail: *none*

Data on Auditor's license:

No. of license for auditing: E003246

Date of issue: 17.01.2003 Period: till 17.01.2008

Authority issuing the license: Ministry of Finance of the Russian Federation

Fiscal year, for which the auditor independently checked the issuer's accounts and financial (book-keeping) reports: 2002

Factors are described that may have influence on independence of the auditor on the issuer, and measures are indicated that have been taken by the issuer and the auditor to reduce the influence of the said factors.

Issuer's auditor selection procedure:

The auditor is selected at the Annual General Meeting Of The Shareholders

The use of a tender procedure related to the selection of the auditor, and its basic conditions: *no* tender is provided for the selection

Procedure of proposing a candidate to the position of the auditor for approval by the meeting of the shareholders (participants), including the management body taking the respective decision:

the shareholder(s) holding in the aggregate at least 2 per cent of the Company's voting shares, and – in case of absence of a respective proposal from the shareholders – the Company Board of Directors, are entitled to include issues in the agenda of the annual general meeting of the shareholders and to propose candidatures of auditors

Information on the work performed by the auditor in the framework of special auditor assignments: *no such work has been done in the year under report*

Information on any essential interests connecting the auditor (auditor's officials) with the issuer (issuer's officials): there are no essential interests connecting the auditor (auditor's officials) with the issuer (issuer's officials)

Share of the auditor's (auditor's officials') participation in the authorized capital of the issuer: **none** Granting of borrowed funds by the issuer to the auditor (auditor's officials): **no borrowed funds have been granted**

Any close business relations (participation in issuer's products (services) promotion, participation in joint business, etc.) or kinship: **none**

Data on issuer's officials who are at the same time auditor's officials: no such parties

Procedure of determining the auditor's remuneration amount: *in compliance with the contractual terms*

Any postpones or outstanding payments for services provided by the auditor: none

1.4. Data on the Issuer's Appraiser

Appraiser(s) employed by the issuer for:

determining the market value of issuer's fixed assets or real estate, for which the issuer carried out re-valuation as recorded in other sections of the quarterly report

Full name: LLC RosExpert Consulting and Analytical Centre

Abbreviated name: LLC RosExpert

Place of business: no data Telephone: (8172) 72-49-16

Fax: none e-mail: none

License for valuation:

A.V. Shepelin – Certificate No. 4361 of 4th July 1997 issued by the Appraisal Academy RAA, Moscow.

M.B.Zhiromsky-Certificate No. N-680 of 7^{th} October 1998 issued by MIPK REA named after G.V. Plekhanov

Information on valuation services provided by the appraiser: determining the market value of fixed assets

Full name: Lair Expert Examination Centre

Abbreviated name: LLC Lair Place of business: no data Telephone: (812) 552-9366

Fax: no data e-mail: none

No. of license for valuation: no data

Date of issue: no data Period: no data

Authority issuing the license: no data

Information on valuation services provided by the appraiser: determining the market value of fixed assets

Full name: *MKD Partner Private Company* Abbreviated name: ZAO MKD Partner

Place of business: Telephone: Fax:

e-mail: none

No. of license for valuation:

Date of issue: Period:

Authority issuing the license:

Information on valuation services provided by the appraiser:

1.5. Data on the Issuer's Consultants

Full name: Closed joint-stock company ABK Investment Company

Abbreviated name: CJSC IC ABK

Place of business: 10, Kamennoostrovsky pr., St. Petersburg, 197101, Russia

Telephone: (812) 230-7733 Fax: (812) 237-0650

Address of the Internet page used by the financial consultant to provide information on the issuer:

http://www.avk.ru/siteDatabase.nsf/0/4B815029D15C97FFC3256DB90038ED3F

No. of the license of a professional participant of the securities market for brokerage: 178-03343-010000

Date of issue: 29.11.2000
Period: without fixed period

Authority issuing the license: Federal Commission for Securities Market of Russia

No. of the license of a professional participant of the securities market for brokerage: 178-03255-100000

Date of issue: 29.11.2000
Period: without fixed period

Authority issuing the license: Federal Commission for Securities Market of Russia

Services provided by the consultant: consulting services in the framework of the bond loan issue of OJSC NWT.

The consultant acts on the basis of contract No.30-OF of 24.04.2003 "Of Consulting Services", which terminates from the moment of registration of the Report on the Results of the Issue of series 02 documentary non-convertible interest-bearing bonds payable to bearer, with obligatory centralized care. No contract for monitoring of information disclosure had been made between OJSC NWT and CJSC IC ABK as of the end of the period under report.

1.6. Data on Other Parties Who Have Signed the Quarterly Report

there are no such parties

II. Key Information on the Financial and Economic Position of the Issuer

2.1. Indices of Issuer's Financial and Economic Operation

Index	Value
Value of Issuer's net assets, roubles	11 904 515 293
Ratio of the borrowed funds and the capital and reserves, %	37,4
Ratio of the short-term liabilities and the capital and reserves, %	30,5
Cover of debt service payments, roubles *	0,6
Outstanding debt level, % **	8,0
Net assets turnover rate, times	0,3
Turnover rate of accounts payable, times	1,0
Turnover rate of accounts receivable, times	1,8
Share of profit tax in profit before taxes, %	0,4

Note on the calculation method:

- * Debit turnover of accounts 66 and 67 for the 3rd quarter of 2003 has been used for the calculation as liabilities and interest to be paid off in the period under report.
- ** The entire debt as of 30.09.03 that had not been paid within the period provided for by the contracts, irrespective of the time it was overdue, has been included in the outstanding debt.

Net assets mean the value of all assets of the company after deduction of all liabilities from their total amount. The difference between the net assets and the authorized capital is the initial index of the stability of the enterprise's financial position. As of 30.09.03 the company's excess of net assets over the authorized capital was 10,966,575 thousand roubles, or 1,169%, which shows reliability of the company's financial position.

The ratio of the amount of attracted funds to the capital and reserves (financial dependence factor of the organization) as of the end of the 3rd quarter of 2003 was twice less than the critical value, which is 80%, which is a sign of a high financial stability of the company. The share of current liabilities in the equity capital is 30.5%, while the share of fixed liabilities is -6.9%. The reason for that is that a part of the fixed liabilities turned into current liabilities in 2003. In October 2003 the company floated a long-term bond loan, the funds of which will be used to restructure the company's debt, so long-term sources of funds will prevail in the liabilities structure.

Debt service payment cover amounted to 60% in the period under report, i.e. the net profit and depreciation cover 60% of payments (principal amounts and interest) under short-term and long-term credits and loans made in the 3^{rd} quarter. When appraising this index, it should be taken into account that the payments of the 3^{rd} quarter were covered both from the profit of the 3^{rd} quarter and from accumulated retained profit and depreciation payments.

The level of the outstanding debt as of 30.09.03 was 8% of the total debt of the company. It is important to note that the entire debt that had not been paid within the period provided for by the contracts, irrespective of the time it was overdue, has been included in the outstanding debt.

The return from net assets in the quarter under report was 30 kopecks per rouble of net assets, while in the 2^{nd} quarter of the current year it was 25 kopecks per rouble. The reason for acceleration of the net assets turnover consists in the growth of receipts in the quarter under report by 10.5% as compared to the previous quarter with the net assets growth of 3.7%. Thus, a conclusion can be drawn that the assets use efficiency has grown in the company.

The accounts payable turnover was one-time, or 89.4 days, in the quarter under report. The average time of accounts payable re-payment was 84 days in the 1st half of the year; while the average time of accounts payable re-payment in inter-regional communication companies (MRK) controlled by OJSC Svyazinvest was 90.1 days in the 1st half of the year. Thus, the accounts payable re-payment time

increased in the 3rd quarter, which means an increase in the time of free crediting by suppliers and a decrease in the demand for own circulating capital.

The accounts receivable turnover was 1.8 times, or 51.4 days, in the quarter under report. In the 1st half of the year the accounts receivable turnover was 53.1 days, while this index for all interregional communication companies was 50 days. Thus, the accounts receivable turnover is increasing, which is a positive factor, as this means a decrease in the demand for own circulating capital.

2.2. Issuer's Market Capitalization

1998

Market capitalization of common stock: 114,686,640 US dollars
Market capitalization of preferred stock: 11,323,017 US dollars
1999

Market capitalization of common stock: 126,155,304 US dollars
Market capitalization of preferred stock: 6,734,880 US dollars
2000

Market capitalization of common stock: 124,243,860 US dollars Market capitalization of preferred stock: 12,627,900 US dollars 2001

Market capitalization of common stock: 198,683,926 US dollars Market capitalization of preferred stock: 22,888,170 US dollars 2002

Market capitalization of common stock: 262,722,448 US dollars Market capitalization of preferred stock: 42,525,797 US dollars 3rd quarter of the year 2003

Market capitalization of common stock: 329,322,957 US dollars Market capitalization of preferred stock: 52,525,925 US dollars

Description of the method for determining the Issuer's market capitalization:

market capitalization is calculated as a product of the number of shares of the respective category (type) by the weighted average price of a share of that category (type) calculated by 10 biggest transactions made through the organizer of trade in the securities market (RTS exchange) in the month preceding the month, in which the last quarter under report ends, or in the last month of each completed fiscal year, for which the issuer's market capitalization is indicated.

If, during the month mentioned in this clause, less than 10 transactions are made through the organizer of trade in the securities market, the weighted average price of a share shall be calculated by 10 biggest transactions made through the organizer of trade in the securities market for 3 months preceding the month, in which the last quarter under report ends, or for 3 last months of each completed fiscal year, for which information on the issuer's market capitalization is indicated.

If, during the 3 months mentioned in this clause, less than 10 transactions are made through the organizer of trade in the securities market or information on transactions made cannot be provided by the organizer of trade in the securities market for certain reasons, the method of determining the issuer's market capitalization on the basis of calculating the weighted average price of the shares permitted for circulation by the organizer of trade in the securities market shall not be used.

If issuer's shares are permitted for circulation by two or more organizers of trade in the securities market, the choice of the organizer of trade in the securities market for calculation of the weighted average price of the share shall be made by the issuer at its own discretion.

2.3. Issuer's liabilities

2.3.1. Accounts payable

Company's Account Payable as of 30.09.2003 with Due Date of Obligation Execution indicated

In roubles	The term of the payment						
	As of 30.09.2003	Less than 30 days	from 30 to 60 days	from 60 to 90 days	from 90 to 180 days	from 180 days to 1 year	more than 1 year
Accounts payable, total, including	4 379 990 463,00	1 833 816 624,00	384 903 908,00	601 670 299,00	71 136 182,00	678 612 950,00	809 850 500,00
Overdue accounts payable	353 977 882,00	0,00	353 977 882,00	0,00	0,00	0,00	0,00
Borrowed funds, total, including	1 434 399 003,00	649 695 303,00	359 903 328,00	2 600 000,00	10 924 182,00	341 317 690,00	69 958 500,00
Outstanding debt in respect of borrowed funds	353 977 882,00	0,00	353 977 882,00	0,00	0,00	0,00	0,00
Credits	610 272 123,00	610 272 123,00	0,00	0,00	0,00	0,00	0,00
Loans including:	824 126 880,00	39 423 180,00	359 903 328,00	2 600 000,00	10 924 182,00	341 317 690,00	69 958 500,00
bond loans	322 752 000,00	22 752 000,00	0,00	0,00	0,00	300 000 000,00	0,00
Other accounts payable - total	2 945 591 460,00	1 184 121 321,00	25 000 580,00	599 070 299,00	60 212 000,00	337 295 260,00	739 892 000,00
to suppliers and contractors	1 604 733 000,00	654 034 580,00	25 000 580,00	30 106 580,00	60 212 000,00	274 010 260,00	561 369 000,00
Notes payable	15 044 000,00	0,00	0,00	0,00	0,00	0,00	15 044 000,00
To affiliated parties of the issuer	6 126 000,00	0,00	0,00	0,00	0,00	6 126 000,00	0,00
In respect of labour remuneration	114 449 265,00	114 449 265,00	0,00	0,00	0,00	0,00	0,00
indebtedness to budget and out-of-the-budget funds, including	276 225 476,00	276 225 476,00	0,00	0,00	0,00	0,00	0,00
overdue one	0,00	0,00	0,00	0,00	0,00	0,00	0,00
Other accounts payable	929 013 719,00	139 412 000,00	0,00	568 963 719,00	0,00	57 159 000,00	163 479 000,00

Within the accounts payable of the issuer for the respective period under report, there are no creditors with at least 10 percent of the total amount of accounts payable.

2.3.2. Issuer's Crediting History

OJSC North-West Telecom had not had and did not enter during the 3rd quarter of 2003 into any agreements of credit or any agreements of loan, the amount of principal debt under which as of 30.09.03 would be 10 or more per cent of the value of net assets of the Company.

2.3.3. Issuer's Liabilities of Security Granted to Third Parties

Issuer's liabilities of security granted to third parties as of 30.09.03:

No.	Item	Amount, (thousand roubles)
1	Issuer's liabilities of security granted to third parties, total:	1 196 075,19
	Including:	
2	Security granted on Issuer's liabilities	653 468,19
3	Sureties of the Issuer for third parties	542 607,00

OJSC North-West Telecom has no liabilities of security granted to third parties, the amount of which would exceed 5 % of the Company's assets.

2.3.4. Other liabilities of the Issuer

none

2.4. Goals of the Issue and Areas of Using the Funds Received as a Result of Floating the Issued Securities

Indicate the goals of the issue and areas of using the funds received as a result of floating the issued securities: it is planned that the funds obtained from floating the bonds will be used for development of OJSC North-West Telecom's investment programmes, as well as for restructuring the rouble and currency debt of the Company in order to reduce its service costs.

2.5. Risks Related to Acquisition of Floated Issued Securities (to be Floated)

2.5.1. Industry Risks:

Main industry risks for the Issuer may be reduced to the following:

1) Strengthening of Competition

The Issuer is facing a growing competition from other operators, which may lead to a reduction of the operation margin, a decrease in the market share and a reduction of the price of our services.

The Russian market of telecommunication services is becoming very competitive. The trend of the Russian Government's licensing policy consists in increasing the competition between suppliers of telecommunication services. The Ministry of Communication has abandoned the principle of issuing exclusive licenses for each technological standard for a region, and adopted the principle of issuing several licenses covering the same territory. Competitors of OJSC North-West Telecom are in a more favourable position, as they are free in choosing services to be provided and a price policy, unlike the Issuer who has to bear the social burden and is restricted in the possibility of changing the rates.

In this respect, mobile communication operators are the strongest competitors of the Issuer. MTN and MegaPhone have already won significant shares of the market. By the moment, another operator – Biline (OJSC Vympelcom) has started its operation in the cellular communication services market.

2) State Regulation of the Industry

In compliance with the legislation of Russia, a license has to be obtained for provision of communication services. Uncertainty in the regulation in respect of prolonging our licenses may lead to incapability of prolonging our licenses or to an increase of our obligations and a reduction of our rights according to the conditions of prolonged licenses, which increases expenses and may limit the area of communication services provision.

The period of our licenses expires at different times in the range of the years 2003 – 2012 and can be prolonged after submitting an application to the Ministry of Communication. Officials in the Ministry of Communication may decide anything as to prolonging the licenses, and we cannot be sure whether our licenses will be prolonged or not. Besides, even if they are prolonged, this may take place with extra obligations, including extra fees, or with a reduced coverage area. If we are not able to prolong our licenses or get renewed licenses on conditions similar to the current conditions, the scope of services provided by us and the number of subscribers may decrease.

Besides licensing, there are other possible risks related to the state regulation of the industry, the level of which is quite high due to the strategic significance of the industry.

3) Decrease in the Solvent Demand for Provided Communication Services

A reduction of company's receipts may also be caused by a decrease in the demand for provided services. Such a reduction is possible in different situations, e.g. in case of higher inflation (see

inflation risks), growth of rates as a result of increased costs, in case of a general decrease in solvent demand and in other cases.

However, on the whole industry risks are evaluated as minimal, for as a result of industry enterprises restructuring, OJSC North-West Telecom has acquired the status of a natural monopolist in the entire North-Western region, and the resistance of such companies to unfavourable conditions of the environment is very high.

In case of unfavourable development of the situation in the region, the issuer plans to:

- · optimize the structure of production expenses;
- reduce enterprise's expenses, including reduction and revision of issuer's investment policy;
- · change the structure of provided services for the purpose of maximizing the income of the enterprise.

2.5.2. Country Risks and Regional Risks

Forecast of the influence of situation changes in the region on the Issuer's operation and on performance of the obligations under bonds. Issuer's actions in case of adverse effect of changes on the operation.

A deterioration of the economic situation in the North-Western region may take place in case of material changes in the economic situation in Russia, including drastic changes in the exchange rate of the national currency, which may entail a reduction of the number of industrial and agricultural enterprises of all forms of ownership operating in the region, a growth of unemployment and a slowdown of the population's solvent demand.

Such developments would result in a suspension of implementing the Issuer's investment programme, a reduction of the volume growth of communication services provided by the Issuer in the territory of the region and a growth impairment of the income base.

In such a case, the Issuer will fulfil the obligations under bonds through Company's income from operation, and, if necessary, it will attract short-term loans from commercial banks for that purpose.

2.5.3. Financial Risks

Changes of the currency exchange rate may increase our expenses, reduce our reserves or hamper repayment of our debts.

Changes of the currency exchange rate may increase the expenses and reduce the reserves of the Issuer. During the recent several years there has been a significant fluctuation of the rouble as compared to the main world currencies, which has been mainly expressed in the fall of the exchange rate of the rouble. The Central Bank of RF has imposed various restrictions on trading operations involving foreign currency, trying to support the rouble exchange rate. The capability of the Government and of the Central Bank of RF to support a stable rouble exchange rate will depend on many political and economic factors. These factors include the capability of funding the budget deficit without resorting to issuing banknotes, control of the inflation level and maintaining sufficient foreign currency reserves to support the rouble exchange rate.

A certain part of expenses and liabilities of the Issuer is nominated in foreign currency or rigidly tied to the exchange rate of such foreign currencies as the US dollar and Euro. This includes, among other things, investment and borrowing. E.g., the share of foreign suppliers in the structure of the supplies of inventory holdings for the year 2002 is 25.99%.

Besides, there are significant loans provided to us by Vnesheconombank (Foreign Economic Bank) expressed in Euros or tied to the exchange rate of Euro. As to the latter type of loans (tied to Euro), in compliance with the accounting policy pursued by us, we carry out revaluation at the moment of repaying a debt only. As of 1st January 2003, the amount of sum differences under contracts with Vnesheconombank was 143 MIO roubles. The amount has not undergone any serious changes later.

Thus, a further devaluation of the rouble relative to the main world currencies may have an adverse effect on the Issuer by increasing expenses in roubles. In case of a decrease of the rouble exchange rate ahead of the increase of the rates for services, the Issuer may experience difficulties in payment or re-financing of a debt in foreign currency.

We will not be able to eliminate this risk by tying our rates to the US dollar/Euro exchange rate because of the state regulation of rates for most of the communication services provided by us.

A significant devaluation of the rouble (e.g., by 25-50%) can make it more difficult for the Issuer to fulfil the obligations under the Bonds, as in such a case even the respective increase of rates may become insufficient to make up the drop in the volume of services in kind, which will be caused by the slowdown of the population's purchasing capacity. In such a case, OJSC North-West Telecom is planning to take the following measures:

- optimize costs, including measures to limit expenses for wages;
- -revise the investment programme;
- take measures to increase the turnover of the accounts receivable.

At the same time, under the current conditions of stabilization of the economy and a significant increase of the gold and exchange currency reserves of the Central Bank of RF, most forecasts predict a low level of rouble devaluation, at least relative to the US dollar, or even some strengthening of the rouble, which may, vice versa, have a positive effect on operational profitability of the company.

The risk of the influence of inflation may arise if the received monetary income is devalued from the standpoint of the real purchasing power of money quicker than it is growing nominally. Inflation growth leads to increased expenses of the enterprise due to the growth of suppliers' prices. This is made up by indexing from time to time the prices of the services provided by the Issuer, in the amount agreed upon with the Ministry of Antimonopoly Policy and taking into account the inflation rate. However, with a considerable inflation level, such indexing may fail to correspond to the costs level, which may lead to increased expenses of the enterprise (because of the increased prices of fixed assets) and, as a consequence, to a drop in profits of the Issuer and, respectively, in the profitability of its business. This is aggravated by the fact that inflation is usually accompanied by devaluation of the rouble, and in such a case the currency risks are actualized, too.

Besides, a growth of inflation will lead to an increase in the value of borrowed funds for the Issuer, which may result in a shortage of the enterprise's circulating funds. On the other hand, according to the Issuer, inflation levels with which OJSC North-West Telecom may have difficulties in fulfilling its obligations to bond holders are much higher than the inflation level planned in the Russia's federal budget for the year 2003 – 12% per annum, being 30%--40% per annum.

The main inflation-related risk of the Issuer is an increase in the prime cost in respect of material and fuel resources, which is far ahead of the change in the rates for communication services.

In case of inflation growth, the issuer is planning to take measures to limit the growth of expenses and to pay special attention to increasing the turnover of circulating assets, including a change in the existing contractual relations with the consumers for the purpose of reducing the accounts receivable of buyers.

2.5.4. Legal Risks

There are no legal risks related to the operation of OJSC North-West Telecom, including any risks related to any changes in the laws on currency, taxation, customs, etc., that could have an adverse effect on the results of current judicial proceedings, in which it is participating.

2.5.5. Risks Related to Operation of the Issuer

There are no such risks

III. Detailed Information on the Issuer

3.1. The History of the Issuer's Foundation and Development

3.1.1. Data on the Issuer's Official Name (Name)

Full official name: Open Joint-Stock Company North-West Telecom

Abbreviated official name: *OJSC North-West Telecom* The current name was introduced on: *10.12.2001*

Grounds for the introduction of the current name: the name has been introduced in compliance with the decision of the general meeting of the shareholders of 28.11.2001, Minutes No.1

Previous names of the Issuer

Full official name: Petersburg Telephone Network Open Joint-Stock Company

Abbreviated official name: *OJSC PTN* The name was introduced on: *16.05.1996*

Ground of introducing the name: the name has been introduced in compliance with the decision of the general meeting of the shareholders of 18.04.96, Minutes No.1, in order to bring the name in line with the Civil Code of RF and the Federal Law On Joint-Stock Companies

Full official name: Petersburg Telephone Network Public-Type Company

Abbreviated official name: *OTJSC PTN* The name was introduced on: *06.05.1993*

Ground of introducing the name: the name has been introduced as a result of re-organization of the state communication and information engineering enterprise The Leningrad City Telephone Network Awarded the Order of the Red Banner of Labour in compliance with the Decree of the President of the Russian Federation of 01.07.92 No. 721 "On Organizational Measures of Transforming State Enterprises and Voluntary Associations of State Enterprises into Stock Companies"

3.1.2. Data on the state registration of the Issuer:

Date of the Issuer's state registration: 6.05.1993

No. of the certificate of registration by the state (or any other document confirming the registration of the Issuer by the state): 2717

Authority of state registration: Registration Chamber of St. Petersburg Mayor's Office

According to the data indicated in the certificate of making an entry in the Single State Register of Legal Entities on the legal entity registered before 1st July 2002:

Basic state registration No. of the legal entity: 1027809169849

Date of registration: 17.07.2002

Name of registering authority: Inspectorate of the Ministry of Taxes and Fees of the Russian Federation for Tsentralny District of St. Petersburg

3.1.3. Data on Issuer's foundation and development

Period of the issuer's existence from the date of its registration by the state: 10 years and 4 months

Date, to which the issuer will exist: the issuer was established for an unlimited period.

HISTORY OF ISSUER'S FOUNDATION AND BUSINESS

Brief Description of the History of Issuer's Foundation and Business

The enterprise providing telephone communication for St. Petersburg – Petrograd – Leningrad - St. Petersburg was established in 1882 when the rights of arranging and operating telephone communications in St. Petersburg were granted to the international company Bell's Telephones.

In compliance with the Decree of the RF President No. 721 of July 1, 1992 On Organizational Measures for Transformation of State-Run Enterprises ... into Joint-Stock Companies, privatization of the State-Run Leningrad City Telephone Network (LGTS) started.

On July 14, 1992, on the basis of the Order for the LGTS, a privatization commission was formed. From July to September 1992 the foundation documents of the Company were prepared (Articles of Association, Privatization Plan, Property Evaluation Statement, etc.).

On April 8, 1993, Resolution No. 613-r of GKI (State Committee for Property) of RF On Privatization of LGTS was signed.

On May 6, 1993, the Registration Chamber of the St. Petersburg Mayor's Office issued the Certificate of Registration of the Open Type Joint-Stock Company Petersburg Telephone Network (JSC PTN), and on May 31, 1993, the Financial Board of the St. Petersburg Mayor's Office registered the issue of AO PTN's stock.

In 1996 OTJSC PTN was transformed into OJSC PTN, and respective amendments were introduced to the Articles of Association.

On November 28, 2001, on the basis of a decision of an extraordinary General Meeting of the Shareholders, in the framework of re-organization in the form of affiliation of 8 telecommunication operators of the North-Western region with OJSC PTN, the latter was transformed into OJSC North-West Telecom, and then the respective amendments were introduced to the Articles of Association.

On 17th July 2002 OJSC North-West Telecom was re-registered by the Inspectorate of the Ministry of Taxes and Fees of the Russian Federation for Tsentralny District of St. Petersburg and received its basic registration No.: 1027809169849.

On 31st October 2002 the following companies providing telecommunication services in the territory of the North-Western Federal District were affiliated with OJSC North-West Telecom:

- Public Company Artelecom of Arkhangelsk Oblast
- Murmanelectrosvyaz Open Joint-Stock Company
- Novgorodtelecom Open Joint-Stock Company
- Open Joint-Stock Company Electrosvyaz of Pskov Oblast
- Cherepovetsectrosvyaz Public Company
- Public Company Electrosvyaz of Vologda Oblast
- Public Company Electrosvyaz of Kaliningrad Oblast
- Open Joint-Stock Company of the Republic of Karelia.

Later the affiliation of Open Joint-Stock Company Svyaz of the Komi Republic and Open Joint-Stock Company Lensvyaz is expected.

Goals of Establishing the Issuer

The main goals of establishing the North-West Telecom Open Joint-Stock Company are to organize and provide local telephone services and, starting from December 28, 2000, long-distance and international telephone communication services for subscribers in the territory of St. Petersburg and Leningrad Oblast and after affiliation of 8 telecommunication operators of the North-Western Federal Region, the company provides telecommunication services within all the North-Western Federal Region, excluding Leningrad Oblast and Komi Republic

OJSC North-West Telecom also provides accompanying communication services, such as leasing out channels for data transmission of automated control, telegraph and broadcasting systems, renders radiotelephone communication services and reference services, and Internet access services.

MISSION

Providing all kinds of telecommunication services to the population and organizations of St. Petersburg and the North-West of Russia in interaction with local and federal authorities, using up-to-

date technologies and labour of skilled workers and retaining the leading positions among communication operators.

3.1.4. Contact Information

Place of issuer's business: 14/26 ul. Gorokhovaya (26 ul. Bolshaya Morskaya) St. Petersburg, 191186, Russia

Location of the standing executive body of the issuer: 14/26 ul. Gorokhovaya (26 ul. Bolshaya Morskaya) St. Petersburg, 191186, Russia

Telephone: (812) 315-4706 Fax: (812) 110-6277 e-mail: office@nwtelecom.ru

URL of the page in the Internet with information on the Issuer and on securities issued and/or to be issued by it: http://www.nwtelecom.ru/

Location of the special division of the issuer for work with shareholders and investors of the issuer:

14/26 ul. Gorokhovaya (26 ul. Bolshaya Morskaya) St. Petersburg, 191186, Russia

Telephone: (812) 312-0381 Fax: (812) 325-8323 e-mail: vsmyslov@ptn.ru

3.1.5. Taxpayer Identification Number

7808020593

3.1.6. Issuer's branches and representative offices

Name: Artelecom of Arkhangelsk oblast

Date of opening: 11.07.2002

Place of business: 45, Troitsky prospekt, Arkhangelsk, 163061, Russia

Manager: *Vladimir Ivanovich Belokaminskiy* Period of power of attorney: *31.12.2003*

Name: *Murmanelectrosvyaz* Date of opening: *11.07.2002*

Place of business: 82-a, pr. Lenina, Murmansk, Russia, 183038

Manager: *Vitaly Stanislavovich Vitman* Period of power of attorney: *31.12.2003*

Name: *Novgorodtelecom* Date of opening: *11.07.2002*

Place of business: 2, ul. Lyudogoshcha, Veliky Novgorod, 173001, Russia

Manager: *Nikolay Pavlovich Emelyanov* Period of power of attorney: *31.12.2003*

Name: Petersburg Telephone Network

Date of opening: 18.12.2001

Place of business: 24, ul. Bolshaya Morskaya, St. Petersburg, Russia

Manager: *Igor Nikolayevich Samylin* Period of power of attorney: *31.12.2003*

Name: *Cherepovetselectrosvyaz* Date of opening: *11.07.2002*

Place of business: 29, ul. Kommunistov, Cherepovets, Vologda Oblast, 162602, Russia

Manager: *Yury Alexandrovich Pochekin* Period of power of attorney: *31.12.2003*

Name: Electrosvyaz of Vologda Oblast

Date of opening: 11.07.2002

Place of business: 4, Sovetsky prospekt, Vologda, 160035, Russia

Manager: *Alexandr Alexeyevich Kliman* Period of power of attorney: *31.12.2003*

Name: Electrosvyaz of Kaliningrad Oblast

Date of opening: 11.07.2002

Place of business: 24, ul. Bolnichnaya, Kaliningrad, 236024, Russia

Manager: *Alexandr Vladimirovich Andreyev* Period of power of attorney: *31.12.2003*

Name: Electrosvyaz of the Republic of Karelia

Date of opening: 11.07.2002

Place of business: 5, ul. Dzerzhinskogo, Petrozavodsk, the Republic of Karelia, 185000, Russia

Manager: *Sergey Mikhaylovich Gavryushev* Period of power of attorney: *31.12.2003*

Name: Electrosvyaz of Pskov oblast

Date of opening: 11.07.2002

Place of business: 5, Oktyabrsky pr., Pskov, 180000, Russia

Manager: Nikolay Alexeyevich Shalnev

Period of power of attorney: 31.12.2003

3.2. Basic Business Activities of the Issuer

3.2.1. Branch to which the Issuer belongs

Codes of basic branch areas of the issuer's activities according to the OKVED classifier:

Basic code: 64.20.11

Other codes: 64.20.3; 64.20.22; 64.20.21; 64.20.12

3.2.2. Basic Business Activities of the Issuer

Types of products (works, services) that have produced over 10% of the Issuer's sales (receipts) volume in the quarter under report

Long-distance and international telephone connections, thousand min.

In compliance with the resolution of the Government of RF dated 26.09.97 No. 1235 (version of 14.01.02) "On Approval of the Rules for Provision of Telephone Communication Services": Long-distance telephone communication is a telephone connection between users situated in the territory of different entities of the Russian Federation or different administrative districts of one entity of the Russian Federation (except for districts within a city);

International telephone communication is a telephone connection between a user situated in the territory of the Russian Federation and a user situated in the territory of another state.

Volumes of provided long-distance and international communication services are measured in thousands of minutes of calls. The price of the service is determined in roubles and kopecks per minute of a call (depending on the distance between the issuer's subscriber and the user with whom the telephone connection is provided, the type of subscriber and the discounts applied).

Local telephone communication services (city telephone communication, rural telephone communication), subscriber fee system

In compliance with the Resolution of the Government of RF dated 26.09.97 No. 1235 (version of 14.01.02)

"On Approval of the Rules for Provision of Telephone Communication Services", local telephone communication is a telephone connection between users situated within one inhabited locality or administrative district.

Volumes of provided local telephone communication services are measured by the number of serviced subscribers (telephone lines) of all types (population, budgetary organizations, commercial organizations). The price of the service is determined as the monthly subscriber fee for servicing and is established by the issuer upon agreement with the regulating state authority for each type of subscriber.

Long-distance communication is the most profitable area of the issuer's business. The amount of income from provision of long-distance communication services depends on the number and duration of telephone calls and on the rates for the said telephone calls. Provision of local telephone connections holds the second place by the size and share of income.

On the whole, the dynamics of prices for the Issuer's services for the period in question manifested itself in a trend towards an increase, which is caused by the growth of rates approved by the Ministry of Antimonopoly Policy of RF.

3.2.3. Basic Types of Products (Jobs, Services)

Dynamics of Changes in the Selling Prices of Products (Jobs, Services):

	the 2 nd quarter	the 3 rd quarter
Index	of 2003	of 2003
Product 1 - Long-distance and international telephone connections,		
thousand min.		
Volume of product 1 production, thousand min (Long-distance and		
international telephone connections, outbound)	337 378	333 421
Price of product 1, thousand roubles	0,00340	0,00353
Volume of receipts from long-distance and international communication,		
thousand roubles	1 146 709	1 177 146
Share of the total amount of receipts,%	39%	37%
Product 2: Local telephone communication services (city and rural		
telephone communication)		
Volume of product 2 production, pcs. (Number of users of the service –		
number of city and rural telephone communication subscriber sets,		
without payphones)	3 543 447	3 561 278
Price of product 2, thousand roubles	0,12347	0,14469
Volume of receipts from local telephone communication, thousand		
roubles	1 312 501	1 545 893
Share of the total amount of receipts,%	44%	49%
Total amount of receipts, thousand roubles	2 957 601	3 177 697
Consumer price index, % (State Committee of Russia for Statistics) in %		
of the last month of the previous quarter		100,60%

The sales system is described for each of the indicated basic types of products (jobs, services) of the issuer in per cent of the general sales volume:

Index	Quarter
	3 rd quarter of
	2003
Long-distance and international telephone connections, thousand min.,	
Direct sales, %	100
Own trading network, %	-
Controlled trading network, %	-
Local telephone communication services (city telephone communication,	
rural telephone communication), subscriber fee system.	
Direct sales, %	100
Own trading network, %	-
Controlled trading network, %	-

Structure of Issuer's expenses for the production and sales of products (jobs, services) by the listed items in per cent of the total prime cost:

	3 rd quarter of
Expenses Item	2003
Raw materials, %	3,93%
Acquired componentry, semi-finished items, %	0,00%
Jobs and services of production nature, performed by external	
organizations,%	27,95%
Fuel, %	0,91%
Energy, %	1,90%
Expenses for wages, %	30,66%
Interest on loans, %	0,00%
Rental, %	1,78%
Deductions for social needs, %	9,17%
Depreciation of fixed assets, %	11,82%
Taxes included in products prime cost, %	0,27%
Other expenses (explain), %	11,61%
depreciation of intangible assets, %	0,00%
remuneration for innovations, %	0,00%
obligatory insurance payments, %	1,53%
representation (entertainment) expenses, %	-0,12%
other, %	10,21%
Total: expenses for production and sales of products (jobs, services) (prime	
cost), %	100,00%
Returns from sales of products (jobs and services), %	100,00%

At the moment, separate accounting of expenses by types of communication services is in the stage of introduction, therefore the structure of expenses is presented in general, without separation by communication services.

No design of new product types is planned by OJSC North-West Telecom: the Company is planning to do its business in the framework of the active licenses.

The accounts and calculations mentioned in this clause have been prepared in compliance with RSBU (Russian Accounting Standards).

3.2.4. Names of the issuer's suppliers, on whom 10% and more of all inventory

holdings supplies fall, with the indication of their shares in the total volume of supplies

The Issuer does not have any suppliers, on whom at least 10% of all inventory holdings supplies fall.

In the 3^{rd} quarter of the year 2003 the share of imports in all inventory holdings supplies to the Company was 2%.

Forecasts of the accessibility of material assets sources are estimated as favourable. The key sources of material assets are reliable and long-term partners of the Issuer, whose production activities are aimed at telecommunication companies who are the main consumers. No changes in the structure of material assets suppliers are planned. The offer of producers and sellers of imported products used in the Issuer's production activities considerably exceed the Issuer's demand for them. Thus, no difficulties in accessibility of material assets sources are expected.

3.2.5. Issuer's Products (Jobs, Services) Sales Markets

The key buyers of the Issuer's products are enterprises of all forms of ownership, and individuals of the North-Western region. There are no consumers of Issuer's products, on whom at least 10% of the total receipts from Issuer's sales fall.

Possible adverse factors that may affect the sales of the Issuer's products are:

- Deterioration of the legal, political and economic situation in the country and in the Issuer's business region;
- Intensification of investment in alternative telecommunication enterprises of the Issuer's business region;
- State regulation of the company's commercial activities.

3.2.6. Practice of activities in respect of circulating capital and inventories

The Issuer's policy in respect of reserves is set forth in the Provisions on the Accounting Policy of OJSC North-West Telecom.

Inventories (raw materials and goods) are taken for accounting on the basis of the actual expenses for their acquisition or manufacture.

Evaluation of retiring inventories (except for precious metals) is carried out according to the average prime cost.

Turnover ratio and its calculation methods:

The inventories turnover ratio (ITR) reflecting the inventories use rate is calculated as follows: $ITR = line\ 0.10$ (form 2 of the accounting report) / ((Ib + Ie)/2)

where Ib is the value of inventories as of the beginning of the period (line 210 (form 1 of the accounting report)),

and Ie is the value of inventories as of the end of the period (line 210 (form 1 of the accounting report))

As of the end of the 3rd quarter of the year 2003, the turnover ratio was 13.39 times.

3.2.7. Raw Materials

Due to the peculiarities of OJSC North-West Telecom's activities, whose key business area is the provision of communication services, no raw material resources are used.

3.2.8. Key Competitors

Competitive conditions of Issuer's business. Markets in which the Issuer operates or intends to operate. Principal existing and expected competitors.

1. MegaPhone, North-Western branch

The company provides services of local, long-distance and international cellular communication in the GSM digital standard, in the frequency band of 900 and 1800 MHz.

Territory – Oblasts: Leningrad, Arkhangelsk, Vologda, Murmansk, Novgorod, Kaliningrad and Pskov Oblasts; cities: St. Petersburg; Republics: Karelia.

The key clients of the company are residents of St. Petersburg and Leningrad Oblast with medium and high income. There are many corporate clients from all industries among clients of the company. MegaPhone is the leader of the cellular communication market of St. Petersburg, its market share being 57%.

Strengths: high quality of provided services, well-developed own network, many corporate clients, a wide range of digital cellular communication services, and unification of North-Western GSM and Megaphone into a single network, due to which the company has significantly expanded its geographic presence in the Russian and foreign markets.

2. Golden Telecom, a branch in St. Petersburg

Services: local, long-distance and international telephone communication, dial-up and dedicated access (SDSL) to the Internet, ISDN network services (telephony, video conference communication, Internet), Frame Relay (Internet, data transmission), co-location, web-hosting (registration of domains and placement of web-servers).

Territory – Oblasts: Moscow, Leningrad, Pskov and Kaliningrad Oblasts; cities: St. Petersburg, Moscow.

The company is mainly aimed at the corporate and mass market, small- and medium-size companies, and it is from the business sector that gains the bulk of its income.

The company owns 19% of the Russian Internet services and data transmission market, having 140 points of presence in Russia at its disposal.

Strengths: high quality and wide range of provided services; introduction of new services; a flexible rate policy; merger with bigger communication operator companies. The company has united with the Sovintel company.

At the moment, the company has over 100 employees.

General financial indices for the year 2002:

- (net) receipts from sales: \$199 MIO;
- sales profit before depreciation (EBITDA): \$61 MIO.

It is expected that in 2003 the receipts will grow by 60% to \$318 MIO, while EBITDA will grow by 89% to \$116 MIO. Later, Golden Telecom will be growing by 8-9% per year.

3. Equant/Global One, the St. Petersburg Representative Office

Services: local, long-distance and international telephone communication (including CONTACT card and Global Calling Card), dial-up and dedicated access to the Internet, services of X.25, Frame Relay, ATM, ISDN, data and message transmission, corporate networks, end-to-end solutions, video conferences, unification of local networks, solutions of IP-telephony for operators (including those using telephone cards), access to electronic auctions, the Reuters dealing systems, the interbank payment system SWIFT, to international systems of electronic payments and money transfer, webhosting, web-design;

Territory: national network. The company has representative offices in 14 major Russian regions, over 100 partner organizations deal with distribution in Russia; there is an up-to-date communication network with access from 220 countries, including 300 cities of Russia, CIS and Baltic countries. Strengths: a wide range of services, constant introduction and improvement of new services, provision of comprehensive servicing, a well-developed infrastructure, high quality of services.

Weaknesses: the company adheres to a conservative manner of development, there are high prices of services.

Structure of income (according to the company's data): local, long-distance and international telephony - 30-40%, dedicated access to the Internet - 25%, data transmission - 5-10%, services to communication operators - 20%. The company owns 19% of the Russian Internet services and data transmission market, having 300 points of presence in Russia at its disposal.

The most profitable for the company are communication operators, transport (mainly, sea transport), industrial enterprises and commercial banks. The company mainly specializes in the construction of corporate data transmission networks and aims at end-to-end solutions.

There are about 30 employees in St. Petersburg (about 600 in Moscow and in Russia on the whole). 4. PeterStar

Services: local, long-distance and international telephone communication (including that by telephone cards), organization of dial-up and dedicated high-speed digital data transmission channels, wireless access to the telephone network, data transmission services using the ATM, ISDN and Frame Relay technologies, as well as wideband access, Long Reach Ethernet, DSL, dial-up and dedicated access to the Internet, corporate networks construction, video conference communication, office telephone exchanges with installation on a turnkey basis and complete maintenance, connection to external trading and information systems, the 777 operator services for clients.

Territory: national network.

Strengths: high quality and wide range of provided telecommunication services, constant design and introduction of new services.

Weaknesses: high rates for the services, payment for outbound calls.

The main source of the company's income is the business sector (up to 95%), the rest being the population (up to 5%). The company occupies 27.4% of the business telephony market; 7% of the mass Internet access market; and 39.4% of the data transmission market (according to the results of the year 2001).

About 400 employees work for the company.

5. MTS (Telecom XXI)

The company provides services of local, long-distance and international cellular communication in the GSM digital standard, in the frequency band of 900 and 1800 MHz.

Territory – Oblasts: Leningrad, Arkhangelsk, Vologda, Murmansk, Novgorod, Kaliningrad and Pskov Oblasts; cities: St. Petersburg; Republics: Karelia.

The key clients of the company are residents of St. Petersburg and Leningrad Oblast with medium and high income. The company has acquired its clients base (more than 500,000 people) due to a powerful advertising campaign and competitive rates.

The share of MTS in the cellular communication market of St. Petersburg as of the end of February 2003 was 36%.

Strengths: rate plans for cellular communication services provision, that are new for St. Petersburg; rapid construction of new base stations in Leningrad Oblast, a wide range of telecommunication services, flexibility of rate plans; the services of the company are intended for people with medium and high income, which, in its turn, has significantly increased the number of subscribers with medium income. Weaknesses: the network has been built starting from the beginning of the year 2002; and in spite of the rapid development rate, there happen some failures in its operation, which, in its turn, affects the quality of provided services.

There are over 700 employees in St. Petersburg and over 300 in the North-West branches. 6. National Payphone Network

Payphone Communication Services.

Territory – Republics: Karelia, Komi, Tatarstan; Krays: Krasnodar Kray; Oblasts: Arkhangelsk, Volgograd, Vologda, Ivanovo, Kaliningrad, Leningrad, Moscow, Murmansk, Nizhny Novgorod, Novgorod, Pskov, Rostov, Saratov, Sverdlovsk and Ulyanovsk Oblasts; cities: St. Petersburg, Moscow. Strengths: development of a single payphone network all over Russia.

Weaknesses: at the moment, the level of single payphone network coverage of entire Russia is not very high, people cannot use a TC from a home telephone set.

The bulk of the company's services consumers are the residents of the city. The bulk of the income is gained from the population, and only 10-15% is the income from the business sector.

150 persons work for the company.

7. BCL

Services: local, long-distance and international telephone communication (including that on the basis of own network of payphones), dial-up and dedicated access to the Internet (including that on the basis of Ethernet in business centers), access via dedicated channels in Moscow and in over 30 countries of the world on the conditions of One Stop Shopping, data transmission services (using the Frame Relay and ATM technologies, on the basis of dedicated channels, by the X.25 protocol), installation of digital P.A.X. – of the leading producers of telecommunication equipment; Avaya and Nortel - Definity, Meridian or

Mercator, web-hosting, colocation, e-mail exchange, services of transit and termination of VoIP traffic, services of leasing dedicated channels.

Territory – Republics: Karelia, Komi; Oblasts: Arkhangelsk, Vologda, Leningrad, Murmansk, Novgorod, Pskov and Tver Oblasts; cities: St. Petersburg, Moscow.

Strengths: highly skilled personnel and qualified approach aimed at the buyer, a wide dealership network.

Weaknesses: a weakly developed infrastructure, closed information on rates for services provided. About 100 employees work for the company.

8. Petersburg Transit Telecom

The company operates in the wholesale market, selling telecommunication resources (line and channel capacity) to big communication operators.

Territory: the cities of St. Petersburg and Moscow.

Strengths: a well-developed own infrastructure, provision of services to communication operators only, individual solution of rate plans.

Weaknesses: small coverage area (Moscow and St. Petersburg only).

Main consumers: communication operators (wholesale buyers of communication channels) About 130 persons work for the company.

9. LANCK-Telecom

Services: long-distance and international communication based on the up-to-date method of voice transmission via digital and dedicated channels; data transmission and telematic services; constant connection to the Internet via dial-up and dedicated lines, digital channels in the SDH network and virtual channels in the Frame Relay network using the ISDN technology; HPNA; web-hosting and web-design.

Territory: St. Petersburg and Leningrad Oblast.

Strengths: the established image of the company.

Weaknesses: a weakly developed rate policy, a strong competition with local communication operators and Internet providers, high dependence on services suppliers (lease of channels).

The company is getting most of its income (about 60%) from providing services to the population, and the rest of the income comes from the business sector, in which the most profitable are commercial banks and companies operating in the field of trade and public catering.

About 50 persons work for the company.

10. Comin

Services: leasing long-distance and international satellite communication channels; provision of services in satellite communication, telecasting and broadcasting; telematic services; connection to the Internet; delivery, deployment and installation of equipment and stations of satellite and radio-relay communication.

Territory: national network.

Strengths: uniqueness and a wide range of services, high speed of organizing a communication channel with any place in Russia (the capacity of organizing a communication channel with any place in Russia within 3 months), originality of services provided.

Weaknesses: the company's activities directly depend on the development of communication operators who, in their turn, are leasing communication channels.

The company mainly works only with communication operators, leasing out communication channels to them, the only exception being the provision of telematic services, where the population's share is about 1%.

About 100 persons work for the company.

Based on the obtained official data of the St. Petersburg Committee of Statistics, the following conclusions may be drawn:

- 1. The bulk of money of the entire communication services market of St. Petersburg falls on North-Western GSM (today it is a part of the Megaphone network), a little more than a third of the market income;
- 2. The second company by the income gained is OJSC PTN, today OJSC North-West Telecom, almost a fourth of the entire market falling on this company;
- 3. The third company by the income gained is Sovintel.

Actually, OJSC North-West Telecom is the monopolist in the market of telecommunication services provided. The shares of market ownership by certain services reach 100%. i.e. the share of absolute

ownership for the segment. In each of the Issuer's branches a weakness in the development of Internet technologies is observed. In fact, all regional branches control about a half of the local market of dialup access to the Internet. In some areas of the North-Western Federal District, OJSC North-West Telecom owns up to 60% of the market; however, the situation with dedicated access is much worse. One of the basic causes of the current situation is the poor physical state of the communication equipment. To change this position, much investment for renewal of fixed assets is required.

Name	Country of registration	Volume of sold products , thousand roubles	Market share, %		
			2000	2001	2002
Issuing company (fixed communic	ation)	10 091 841	93	85	88
PeterStar (fixed communication)	Russia	*	7	7.8	7.6
MegaPhone (cellular communication)	Russia	*	83	59	57
MTS (Telecom 21st) (cellular communication)	Russia	*	*	10	36
Peterlink (Internet services)	Russia	*	15	15	20
Golden Telecom (Internet services)	Russia	*	10	11	15

^{*} The Issuer does not have this information

The competitors' share exceeds 100%, as the said shares are given for various segments of the communication services market

3.2.9. Data on the fact that the issuer holds licenses:

License: 17591

Date of issue: 3.04.2001 Period: till 03.04.2006

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: mobile radiotelephone communication services (with Annex No.1) in the territory

of St. Petersburg

License: 22791

Date of issue: 11.07.2002 Period: till 11.07.2007

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: Telematic services in the territory of the Republic of Karelia, Komi Republic, Arkhangelsk, Vologda, Kaliningrad, Leningrad, Murmansk, Novgorod, Pskov Oblasts, Nenets Autonomous District and Saint Petersburg

License: 22792

Date of issue: 11.07.2002 Period: till 11.07.2007

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: Data transmission services in the territory of the Republic of Karelia, Komi Republic, Arkhangelsk, Vologda, Kaliningrad, Leningrad, Murmansk, Novgorod, Pskov Oblasts, Nenets Autonomous District and Saint Petersburg

License: 23224

Date of issue: 1.08.2002 Period: till 01.08.2007 Authority issuing the license: Ministry of the Russian Federation on Communication and Informatization

Areas of activities: Leasing out communication channels in the territory of the Republic of Karelia, Komi Republic, Arkhangelsk, Vologda, Kaliningrad, Leningrad, Murmansk, Novgorod, Pskov Oblasts, Nenets Autonomous District and Saint Petersburg

License: 23225

Date of issue: 1.08.2002 Period: till 01.08.2007

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: Long-distance and international telephone communication services in the territory of the Republic of Karelia, Komi Republic, Arkhangelsk, Vologda, Kaliningrad, Leningrad,

oj the Republic of Karetia, Romi Republic, Arkhangelsk, vologaa, Kathingraa, Leningraa Murmansk, Novgorod, Pskov Oblasts, Nenets Autonomous District and Saint Petersburg

License: 23226

Date of issue: 14.11.2002 Period: till 14.11.2007

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: Telegraph communication services in the territory of the Republic of Karelia, Komi Republic, Arkhangelsk, Vologda, Kaliningrad, Leningrad, Murmansk, Novgorod, Pskov Oblasts, Nenets Autonomous District and Saint Petersburg

Trenets Mutonomous District and Saint

License: 23227

Date of issue: 4.10.2002 Period: till 4.10.2012

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: provision of local and intra-zone telephone communication services in the territory of the Republic of Karelia, Komi Republic, Arkhangelsk, Vologda, Kaliningrad, Leningrad, Murmansk, Novgorod and Pskov Oblasts, Nenets Autonomous Area, and Saint Petersburg

License: 24074

Date of issue: 14.11.2002 Period: till 01.02.2006

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: provision of cellular radio telephone communication services in the 450 MHz band in the territory of Arkhangelsk Oblast

License: 24658

Date of issue: 14.11.2002 Period: till 30.12.2007

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: provision of wired network sound broadcasting in the territory of Arkhangelsk, Vologda, Kaliningrad, Murmansk, Novgorod and Pskov Oblasts, the Republic of Karelia and the Nenets Autonomous Area

License: *3166*

Date of issue: **24.01.1997** Period: **till 01.07.2006**

Authority issuing the license: Ministry of Communication of the Russian Federation

Areas of activities: Local and long-distance telephone communication services (with Annexes Nos. 1-5)

in the territory of Leningrad Oblast

License: **D** 341184

Date of issue: 25.07.2002 Period: till 25.07.2007

Authority issuing the license: State Committee of RF for Construction and Housing and Communal

Services

Areas of activities: design of I^{st} and 2^{nd} responsibility level buildings and facilities in compliance with the state standard in the territory of RF

License: *D* 341156

Date of issue: 25.07.2002

Period: *till* 25.07.2007

Authority issuing the license: State Committee of RF for Construction and Housing and Communal

Services

Areas of activities: design of 1^{st} and 2^{nd} responsibility level buildings and facilities in compliance with the state standard in the territory of RF

License: *PI #2-6254*Date of issue: *15.11.2002*Period: *not determined*

Authority issuing the license: *Ministry of RF for Press, Telecasting, Broadcasting and Mass Media*Areas of activities: *Certificate of registration of the edition Ves Peterburg. A reference periodical. Distributed in St. Petersburg and Leningrad Oblast*

License: 12972

Date of issue: **8.10.1999** Period: *till* **8.10.2004**

Authority issuing the license: The State Committee of the Russian Federation on Telecommunication (Annexes - by the Ministry of the Russian Federation of Communication and Informatization)
Areas of activities: provision of services in telecasting and broadcasting of programmes and transmission of extra information (with addenda Nos. 1-5) in the territory of Arkhangelsk Oblast)

License: 12842

Date of issue: **9.09.1999** Period: *till* **9.09.2004**

Authority issuing the license: The State Committee of the Russian Federation on Telecommunication (Annexes - by the Ministry of the Russian Federation of Communication and Informatization)
Areas of activities: License for provision of cable network telecasting (with addenda Nos. 1-3) in the territory of the city of Vologda.

License: 14799

Date of issue: 21.04.2000 Period: till 21.04.2005

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: provision of cable network telecasting (with addenda Nos. 1-3) in the territory of the city of the village of Lovozero, Murmansk Oblast

License: 14838

Date of issue: 21.04.2000 Period: till 21.04.2005

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: provision of services in telecasting and broadcasting of programmes and transmission of extra information (with addenda Nos. 1-4) in the territory of Murmansk Oblast)

License: 15664

Date of issue: 21.04.2000 Period: till 21.04.2005 Authority issuing the license: Ministry of the Russian Federation on Communication and Informatization

Areas of activities: provision of services in telecasting of programmes (with addenda Nos. 1-2) in the territory of Pskov Oblast

License: 1535

Date of issue: *02.06.2003* Period: *till 02.06.2008*

Authority issuing the license: Board of Russian Federal Security Service for Saint Petersburg and

Leningrad oblast

Areas of activities: carrying out work related to the use of data considered a state secret

License: 1536

Date of issue: *02.06.2003* Period: *till 02.06.2008*

Authority issuing the license: Board of Russian Federal Security Service for Saint Petersburg and

Leningrad oblast

Areas of activities: measures and/or services of state secrets protection

3.2.10. Issuer's joint activity

Name of the Issuer's	Amount of investment	Purpose		rofit (loss) nd roubles	Income from investments thousand roubles		
subsidiary	s thousand roubles	of investments	2002	1 st half of 2003	2002	1 st half of 2003	
AMT Limited Liability Company	11 600	Work on re-payment of accounts receivable for communication services	(3679)	(81)			
Tsentrum Limited Liability Company	50	gaining profit	(89)	52			
Pagetelecom Limited Liability Company	185	gaining profit	433	(347)	283		
Polycomp Limited Liability Company	4	gaining profit	119	37			
Arkhangelsk City Telephone Network Limited Liability Company	62 052	gaining profit					
Vologda Cellular Communication Private Company	33	gaining profit	(1)	(1374)			
St. Petersburg Telecommunication Centre - Private Company	2 151	gaining profit	(71)	(374)			
Novgorod Datacom Limited Liability Company	52	gaining profit	5	123			
Kolatelecom Open Joint- Stock Company	75	Creating and operating the information and telecommunication network, promoting and selling equipment and technologies in the North-Western (Murmansk and Arkhangelsk Oblasts,	4535	2830			

		Republic of Karelia) region of RF		
Bona Limited Liability Company	2	No information on Company's activity		

3.2.13. Extra Requirements for Issuers Whose Key Activities Consist in Provision of Communication Services

a) License for provision of communication services

License: 17591

Date of issue: 3.04.2001 Period: till 03.04.2006

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: mobile radiotelephone communication services (with Annex No.1) in the territory

of St. Petersburg

License: 22791

Date of issue: 11.07.2002 Period: till 11.07.2007

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: Telematic services in the territory of the Republic of Karelia, Komi Republic, Arkhangelsk, Vologda, Kaliningrad, Leningrad, Murmansk, Novgorod, Pskov Oblasts, Nenets Autonomous District and Saint Petersburg

License: 22792

Date of issue: 11.07.2002 Period: till 11.07.2007

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: Data transmission services in the territory of the Republic of Karelia, Komi Republic, Arkhangelsk, Vologda, Kaliningrad, Leningrad, Murmansk, Novgorod, Pskov Oblasts, Nenets Autonomous District and Saint Petersburg

License: 23224

Date of issue: 1.08.2002 Period: till 01.08.2007

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: Leasing out communication channels in the territory of the Republic of Karelia, Komi Republic, Arkhangelsk, Vologda, Kaliningrad, Leningrad, Murmansk, Novgorod, Pskov Oblasts, Nenets Autonomous District and Saint Petersburg

License: 23225

Date of issue: *1.08.2002* Period: *till 01.08.2007*

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: Long-distance and international telephone communication services in the territory of the Republic of Karelia, Komi Republic, Arkhangelsk, Vologda, Kaliningrad, Leningrad,

Murmansk, Novgorod, Pskov Oblasts, Nenets Autonomous District and Saint Petersburg

License: 23226

Date of issue: 14.11.2002

Period: till 14.11.2007

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: Telegraph communication services in the territory of the Republic of Karelia, Komi Republic, Arkhangelsk, Vologda, Kaliningrad, Leningrad, Murmansk, Novgorod, Pskov Oblasts, Nenets Autonomous District and Saint Petersburg

License: 23227

Date of issue: *4.10.2002* Period: *till 4.10.2012*

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: provision of local and intra-zone telephone communication services in the territory

of the Republic of Karelia, Komi Republic, Arkhangelsk, Vologda, Kaliningrad, Leningrad, Murmansk, Novgorod and Pskov Oblasts, Nenets Autonomous Area, and Saint Petersburg

License: 24074

Date of issue: 14.11.2002 Period: till 01.02.2006

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: provision of cellular radio telephone communication services in the 450 MHz band in the territory of Arkhangelsk Oblast

in the territory of Arkhangelsk Oblast

License: 24658

Date of issue: 14.11.2002 Period: till 30.12.2007

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: provision of wired network sound broadcasting in the territory of Arkhangelsk, Vologda, Kaliningrad, Murmansk, Novgorod and Pskov Oblasts, the Republic of Karelia and the Nenets Autonomous Area

License: 3166

Date of issue: 24.01.1997 Period: till 01.07.2006

Authority issuing the license: Ministry of Communication of the Russian Federation

Areas of activities: Local and long-distance telephone communication services (with Annexes Nos.1-5)

in the territory of Leningrad Oblast

License: 12972

Date of issue: **8.10.1999** Period: *till* **8.10.2004**

Authority issuing the license: The State Committee of the Russian Federation on Telecommunication (Annexes - by the Ministry of the Russian Federation of Communication and Informatization)
Areas of activities: provision of services in telecasting and broadcasting of programmes and transmission of extra information (with addenda Nos. 1-5) in the territory of Arkhangelsk Oblast)

License: 12842

Date of issue: **9.09.1999** Period: *till* **9.09.2004**

Authority issuing the license: The State Committee of the Russian Federation on Telecommunication (Annexes - by the Ministry of the Russian Federation of Communication and Informatization)
Areas of activities: License for provision of cable network telecasting (with addenda Nos. 1-3) in the territory of the city of Vologda.

License: 14799

Date of issue: 21.04.2000 Period: *till 21.04.2005*

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: provision of cable network telecasting (with addenda Nos. 1-3) in the territory of the city of the village of Lovozero, Murmansk Oblast

License: 14838

Date of issue: 21.04.2000 Period: till 21.04.2005

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: provision of services in telecasting and broadcasting of programmes and transmission of extra information (with addenda Nos. 1-4) in the territory of Murmansk Oblast)

License: 15664

Date of issue: 21.04.2000 Period: till 21.04.2005

Authority issuing the license: Ministry of the Russian Federation on Communication and

Informatization

Areas of activities: provision of services in telecasting of programmes (with addenda Nos. 1-2) in the territory of Pskov Oblast

Issuer's commitments to create a subscriber base under the said licenses: *no such commitments*Factors that may have an adverse effect on the Issuer's performance of its commitments under the licenses, and possibilities of their occurrence: *there are no such factors*

b) Communication Networks

The telecommunication network of OJSC NWT includes the following basic constituents:

- Local stationary telephone networks, including city and rural networks;
- Elements of the long-distance and international telephone network;
- Wireless communication networks, including cellular mobile communication networks, mobile radio telephone (trunking) communication, personal radio call, and subscriber radio access;
- Document telecommunication networks, including traditional telegraph communication networks and data transmission and telematic services networks;
- Wired radio networks;
- Primary networks:
 - local;
 - intra-zone.

Description of OJSC NWT networks as of 30.09.03.

Local stationary telephone networks, including city and rural networks

Data on the number of telephone exchanges, installed and commissioned capacity of telephone exchanges of city and rural telephone networks are given in the table:

Branch	Number of telephone exchanges			l capacity, and lines	capacity	mmissioned v, thousand lines
	GTS	Rural Telephon e Networks	GTS	Rural Telephone Networks	GTS	Rural Telephone Networks
Artelecom	111	457	305	60	289	52
Electrosvyaz of Vologda Oblast	49	394	157	50	142,86	43,1
Electrosvyaz of Kaliningrad Oblast	81	193	161	16	146	17

Electrosvyaz of the Republic of	77	202	179	28	164,05	27,4
Karelia						
Murmanelectrosvyaz	69	34	277	11	262	10
Novgorodtelecom	74	271	141	32	134	26
Electrosvyaz of Pskov oblast	58	341	142	13	104,4	31,8
Cherepovetselectrosvyaz	10	40	100	9	97	8
PTN	325	-	1962	-	1845	-
Total for OJSC NWT	854	1932	3423,26	219,40	3184,23	214,83

The digitalization level for the local telephone network of OJSC NWT on the whole is 43.49%: 47.96% on city telephone networks and 10.9% on rural telephone networks.

Payphones have been installed on the network of OJSC NWT. Data on the number of payphones are given in the table.

Branch	Number of payphones, (pcs.)
Artelecom	1567
Electrosvyaz of Vologda Oblast	845
Electrosvyaz of Kaliningrad Oblast	1345
Electrosvyaz of the Republic of Karelia	511
Murmanelectrosvyaz	1993
Novgorodtelecom	901
Electrosvyaz of Pskov oblast	664
Cherepovetselectrosvyaz	417
PTN	22
Total for OJSC NWT	8265

Long-distance and international telephone network

At the moment, 18 automatic long-distance telephone exchanges operate in branches of OJSC NWT. The automatic long-distance telephone exchanges are connected to each other, to automatic switching centers, international switching centers and international telephone exchanges of OJSC Rostelecom.

Data on the installed and commissioned capacity of the automatic long-distance telephone exchanges are given in Table 2

Table No. 2

		1 ubit 110. 2
Branch	Installed capacity of automatic long-distance telephone exchanges, thousand channels	Commissioned capacity of automatic long-distance telephone exchanges, thousand channels
Artelecom	5,754	4,191
Electrosvyaz of Vologda Oblast	4,241	3,101
Electrosvyaz of Kaliningrad Oblast	6,761	4,062
Electrosvyaz of the Republic of	2,858	2,302
Karelia		
Murmanelectrosvyaz	5,11	4,38
Novgorodtelecom	2,4	2,212
Electrosvyaz of Pskov oblast	2,777	2,603
Cherepovetselectrosvyaz	1,307	0,887
PTN	21,735	17,894
Total for OJSC NWT	52,943	41,632

There are switching halls and two-frequency semiautomatic equipment for servicing of the non-automatic part of exchange at automatic long-distance telephone exchanges.

Wireless networks

Data on the composition and number of subscribers of wireless networks for branches of OJSC NWT are given in the Table:

Branch	Number of subscriber stations connected to the network, pcs.						
	Cellular mobile communication (NMT-450)	Trunking	Personal radio call	Subscriber radio access			
Artelecom	6622	185	-	57			
Electrosvyaz of Vologda Oblast	-	199	-	35			
Electrosvyaz of Kaliningrad Oblast	-	221	-	-			
Electrosvyaz of the Republic of Karelia	-	-	-	85			
Murmanelectrosvyaz	-	-	931	275			
Novgorodtelecom	-	210	859	359			
Electrosvyaz of Pskov oblast	-	-	-	215			
Cherepovetselectrosvyaz	-	-	-	20			
PTN	-	1084	-	453			
Total for OJSC NWT	6622	1899	1790	1499			

The NMT-450 standard cellular mobile communication network is deployed in Arkhangelsk Oblast and operated by the Artelecom branch. The network includes 30 base stations installed in 22 inhabited localities.

Trunking networks are organized on the basis of mobile radiotelephone communication systems Altay-3M in the frequency band of 300 MHz (15 base stations – BS – in St. Petersburg, 2 BS in Arkhangelsk, 3 BS in Kaliningrad, 2 BS in Novgorod and 2 BS in Vologda).

The personal radio call networks of the POCSAG standard are deployed on the basis of GM-300 (Motorola) equipment in the frequency band of 160 MHz (7 transmitters in Murmansk and Murmansk Oblast, and 4 transmitters in Veliky Novgorod and Novgorod Oblast).

Subscriber radio access networks are built on the basis of Airspan-60, Airspan-4000 (St. Petersburg), DECT, KART-4 and Airlink-512S systems equipment.

Document telecommunication networks

Telegraph networks (Tributary Office Telegraph Communication, switched channel telegraph service/ Telex)

Due to the decreased demand for traditional services of telegraph communication, there is no increase in the volumes of telegraph networks. Nevertheless, telegraph networks continue to operate, are maintained at the appropriate level and upgraded. A gradual replacement of telegraph sets by modern computer-based terminals and replacement of obsolete message switching centers by modern united switching stations is taking place.

Data on outbound telegraph traffic for the 3rd quarter of 2003 are given in the Table.

Branch	Outbound telegraph exchange for the 3 rd quarter of 2003 (thousand telegrams)
Artelecom	374
Electrosvyaz of Vologda Oblast	187
Electrosvyaz of Kaliningrad Oblast	230
Electrosvyaz of the Republic of Karelia	146
Murmanelectrosvyaz	371
Novgorodtelecom	114
Electrosvyaz of Pskov oblast	124
Cherepovetselectrosvyaz	72
PTN	346
Total for OJSC NWT	1964

In the framework of document telecommunication networks of OJSC NWT, up-to-date data transmission and telematic service networks are being developed, ensuring corporate users' data exchange, access to the Internet, e-mail, video communication, etc.

The data on the number of consumers' installations of data transmission and telematic service networks and on the volume of Internet traffic are given in the table.

Branch	Number of consumers' installations, pcs.	Internet traffic in the 3 rd quarter of 2003, Gbytes
Artelecom	30704	13,435
Electrosvyaz of Vologda Oblast	6451	2,944
Electrosvyaz of Kaliningrad Oblast	2769	9,350
Electrosvyaz of the Republic of Karelia	16868	5,012
Murmanelectrosvyaz	7573	12,163
Novgorodtelecom	3274	0,536
Electrosvyaz of Pskov oblast	8172	4,269
Cherepovetselectrosvyaz	7562	4,386
PTN	110753	6,704
Total for OJSC NWT	194126	58,800

At the moment, the regional multiservice network of OJSC North-West Telecom is being developed. A segment of a multiservice network in St. Petersburg is operating on the basis of Alcatel's equipment (ATM/FR switchboards, DISLAM), fragments of a multiservice network in Arkhangelsk Oblast and Cherepovets are under construction and those in Murmansk Oblast and Novgorod Oblast are under design.

Wired-radio networks

Wired-radio networks are developed in compliance with the Programme of Wired-Radio Development for the period to the year 2010 for Entities of the Russian Federation. The level of wired-radio networks state differs significantly in cities and villages, which determines the areas of these networks development: in the cities (towns) and rural areas where wired-radio networks exist and are profitable, they are developed by replacement of obsolete and worn equipment, while in the areas where there are no wired-radio networks or where they are unprofitable, their use is replaced by on-air (ultra-short waves - FM) broadcasting.

Data on the number of broadcasting points of wired-radio networks are given in the table.

Branch	Number of broadcasting sets, thousand pcs.		Number of broadcasting sets of ultra-short waves - FM broadcasting, thousand pcs.		
	Total	Including multi- programme ones	Total	Including those in rural areas	
Artelecom	162,38	125,002	10,38	8,747	
Electrosvyaz of Vologda Oblast	87,035	67,195	19,666	17,230	
Electrosvyaz of Kaliningrad Oblast	127,589	122,910	2,118	1,976	
Electrosvyaz of the Republic of Karelia	150,714	131	2,234	2,110	
Murmanelectrosvyaz	222,826	220,571	-	-	
Novgorodtelecom	56,671	51,157	29,692	25,393	
Electrosvyaz of Pskov oblast	39,536	29,5	2,267	1,684	
Cherepovetselectrosvyaz	56,94	55,455	0,809	0,809	
Total for OJSC NWT	903,686	802,790	67,166	57,949	

Primary networks Local primary networks Local primary networks of NWT include interoffice city cable and radio-relay lines; cable, aerial and radio-relay connecting lines on rural telephone networks; subscriber access networks.

Interoffice city cable primary networks are developed on the basis of fibre-optic transmission lines only, using SDH transmission systems of the STM-1 – STM-4 levels, made by Siemens, Alcatel, ECI, NEC, Lucent Technologies, Ericsson.

In urban and rural areas where laying of fibre-optic cables is impossible or economically inadvisable, radio-relay lines are used. Radio-relay lines with PDH systems (IKM-15, IKM-30, NxE1, E3) and SDH systems (STM-1), as well as thin-route radio-relay lines (Nx voice-frequency channels) are used.

Local primary networks in rural areas mainly use metal cables with the IKM-30 and IKM-15 transmission systems, as well as multiplexers and modems using the xDSL technology (NxE1, E3).

Subscriber access is organized via metallic circuits in metal or optic cables, via digital channels using the xDSL technology and using radio access technologies.

Intrazone primary networks

Central-office primary networks use fibre-optic cables with SDH transmission systems of the STM-1 – STM-4 levels and optic linear terminals (NxE1); metal cables with digital PDH systems IKM-120, IKM-480, IKM-30, IKM-15 and analog transmission systems K-60P, K-120, K-300, K-1020S; aerial lines; as well as radio-relay lines with the PDH and SDH systems and thin-route radio-relay lines.

Data on the length and capacity of central-office primary network lines are given in the table.

Branch	Length o	f lines, km		Capacity of networks, thousand channel-km		
	Cable	Air	Radio- relay	Cable	Air	Radio- relay
Artelecom	542	3061,4	205,5	25,5	27,3	23,62
Electrosvyaz of Vologda	935,6	307,7	100,6	99,1	3,4	11,7
Oblast						
Electrosvyaz of Kaliningrad	1619,1	1882,3	-	123,8	1,7	-
Oblast						
Electrosvyaz of the Republic	830,6	562,1	-	257,2	8,9	-
of Karelia						
Murmanelectrosvyaz	860,8	1145,9	19,7	539,7	11,4	35,4
Novgorodtelecom	807,4	481	41,5	287	6,3	4,78
Electrosvyaz of Pskov oblast	2187,6	27,3	-	739	0,4	-
Cherepovetselectrosvyaz	112,1	42,4	-	7,9	0,1	-
Total for OJSC NWT	7895,2	7510	367,3	2079,4	59,6	75,5

The digitalization level on central-office primary networks is 66%.

The trunk line resource leased from OJSC Rostelecom and from other operators on a long-term basis use used for the central-office communication. The capacity of leased channels is 481.5 thousand channel-km, or 21.7% of the capacity of central-office primary networks.

3.4. Plans of Issuer's future operation:

Brief Description of Issuer's Future Operation Plans

On October 31, 2002 eight earlier independent telecommunication companies were affiliated with OJSC North-West Telecom, and the integration process started, which, until 01.11.02 took place in the situation of independent operation of the affiliated companies in compliance with the Provisions on Budgeting approved by those companies. In October the Company considered plans of future operation and basic parameters of the budget for the year 2003.

The united Company has become the major supplier of telecommunication services in the territory of 1.2 MIO sq. m in area with the population of about 12 MIO people, providing services to 3.3 MIO commissioned lines (as of 01.10.02).

At the moment, besides the up-to date digital equipment of telephone centers, digital equipment of telephone exchanges and data transmission systems, OJSC North-West Telecom has a lot of obsolete equipment. The obsolete and worn out equipment does not make it possible to make a qualitatively new step in the development of OJSC North-West Telecom's network – transition to the digital network with a wide range of new services. In this connection, OJSC North-West Telecom's strategy will be aimed at restructuring the network topology and at replacing the obsolete equipment. To solve that task, renovation and re-equipment of switching systems and line structures are planned, as well as expansion of the existing telephone exchanges, renovation of technical premises and other operations aimed at replacement and improvement of the obsolete and worn out equipment.

The key tasks to be tackled by the company within the five years to come include:

- satisfying citizens' applications for installation of telephone lines;
- transition to the time-based call billing system throughout the North-Western District of Russia;
- development of extra services (Internet, data transmission, complete set services to business clients);
- increasing the company's share in the markets of new services.

Solving these tasks will require much effort in developing the communication networks infrastructure. The key areas of developing telecommunication networks of OJSC North-West Telecom are:

- telephone network digitalization;
- creating intelligent networks;
- creating multiservice networks for provision of integrated services;
- digitalization of primary public networks.

OJSC North-West Telecom's financial plans provide for:

- · increasing receipts through increasing the volume of provided services;
- · reducing the specific value of expenses;
- · significantly reducing and liquidating the accounts receivable for communication services;
- · pursuing a flexible rate policy;
- · attracting new investment.

The Company development strategy is aimed at spreading to the telecommunication services market throughout the North-Western region of Russia.

Sources of Future Income

According to the business plan of OJSC North-West Telecom, the forecasted gross income of the Company in 2003 is at least 11 billion roubles.

Plans for Organizing, Expanding or Curtailing New Operating Facilities

There are no plans for organization of new operating facilities or their curtailment, the Company will continue its operation under the existing licenses.

The total amount of capital investment aimed at developing the business directly connected with the commissioning of 220,472 lines is 68% of the Investment Plan volume.

Design of New Product Types

No design of new product types is planned by OJSC North-West Telecom: the Company is planning to do its business in the framework of the active licenses.

Upgrading and Renovation of Key Assets

To introduce new equipment, upgrade the obsolete equipment and to improve the operating processes, OJSC North-West Telecom is purchasing and installing modern digital equipment for new electronic type automatic telephone exchanges.

Possible changes in Issuer's business field

OJSC North-West Telecom does not plan any changes in the field of its principal business – provision of communication services in compliance with the active licenses and the Company's Articles of Association.

3.5. Participation of the Issuer in industrial, banking and financial groups, holdings, concerns and associations

Organization: Iskra – the Association of Operators of the Federal Business Servicing Network (BSN) Place and functions of the Issuer in the organization: The OJSC North-West Telecom is a participant in the Iskra BSN Association from November 28, 2001 pursuant to the decision of the Extraordinary Meeting of the Company's Shareholders.

As a member of the Association, the Company has the following functions:

- 1. Participation in the management of the Association
- 2. Representing the Association in its operation regions
- 3. Paying annual target fees in due time, the amount of the fees being determined by the General Meeting of the Members
- 4. Providing information required to resolve issues related to the operation of the Association According to the Articles of Association, the basic tasks of the Association are:
- Facilitating the development of a Mutually Coordinated Communication Network of the Russian Federation
- Facilitating the development of the leased Federal Business Servicing Network Iskra (hereinafter referred to as Iskra BSN)
- Facilitating the provision of the needed volume and quality of up-to-date communication services rendered to customers in Russia
- Facilitating the development of the research, technical, economic and organizational bases of Iskra BSN
- Facilitating the distribution of standardized solutions in creating the Iskra BSN
- Studying and facilitating the coordination of the interests of domestic developers, suppliers and consumers of Iskra BSN's services
- Distributing the advanced experience of digital networks organization in Russia and abroad
- Developing proposals on development of Iskra BSN
- Facilitating the development of the Russian market of communication services, finding the needs of consumers, advertising the capacities and advantages of Iskra BSN

Organization: Association of Telecommunication Operators of the North-Western Region of the Russian Federation

Place and functions of the Issuer in the organization: *OJSC North-West Telecom is a promoter and a permanent member of the Association. Functions of OJSC North-West Telecom in the Association:*

- 1. Making contributions to centralized and specialized funds formed by the Association to ensure the formation of funding sources and implementation of regional programmes
- 2. Funding and crediting on favourable conditions projects and programmes adopted by the Association
- 3. Participation on a contractual basis in affairs of joint, mixed and other ventures, and market structures established by the Association
- 4. Assigning to the bodies of the Association the required premises, communication facilities, office facilities, furniture and other office equipment and transport necessary for the Association to achieve the goals established by the incorporation documents

The Association was founded in September 1996 and includes communication operators from eight regions of Russia – Novgorodtelecom, Artelecom, Murmansktelecom, Electrosvyaz of Pskov Oblast, Cherepovetskelectrosvyaz, Electrosvyaz of the Republic of Karelia, Electrosvyaz of Kaliningrad Oblast

and Electrosvyaz of Vologda Oblast.

Organization: Association of Operators of the Federal Cellular Network NMT-450

Place and functions of the Issuer in the organization: The Association was established for the purpose of facilitating the development of the federal public network of mobile radio telephone communication of Russia. OJSC North-West Telecom is a member of the Association.

As a member of the organization, the Issuer performs the following functions:

- 1. Paying annual membership fees in due time
- 2. Facilitating the solution of issues of developing the Federal Cellular Network NMT-450
- 3. Organizing interaction with local and federal authorities

3.6. Issuer's subsidiaries and affiliates

Full and abbreviated official name: Pagetelecom Limited Liability Company, OOO Pagetelecom

Place of business: 6, pr. Stroiteley, Cherepovets, Vologda Oblast, Russia

Mailing address: 6, pr. Stroiteley, Cherepovets, Vologda Oblast, 162627 Russia

Ground, on which the company is considered a subsidiary of the issuer:

Prevailing interest in the authorized capital of the company

Issuer's share in the authorized capital of the corporation: 100 %

Share of the party in the Issuer's authorized capital: 0,002%

Basic areas of business of the company Personal radio call services

Participation in the company makes it possible to satisfy the consumers' demand of the residents of the city of Cherepovets and Cherepovets District for paging communication services

Full and abbreviated official name: Tsentrum Limited Liability Company, OOO Tsentrum

Place of business: 22, pr. Antikainena, Petrozavodsk, the Republic of Karelia

Mailing address: 22, pr. Antikainena, Petrozavodsk, 185000 the Republic of Karelia

Ground, on which the company is considered a subsidiary of the issuer:

Prevailing interest in the authorized capital of the company

Issuer's share in the authorized capital of the corporation: 100 %

Share of the party in the Issuer's authorized capital: no share

Basic areas of business of the company *Trading and agency, including production and sales of foodstuffs for public catering*

Social efficiency of participation: providing uninterrupted high-quality meals for the working team of the regional branch.

Full and abbreviated official name: AMT Limited Liability Company, OOO AMT

Place of business: k.201, d.14, Sinopskaya nab., St. Petersburg 193167 Russia

Mailing address: 3-5 ul. B. Morskaya, St. Petersburg 191186

Ground, on which the company is considered a subsidiary of the issuer:

Prevailing interest in the authorized capital of the company

Issuer's share in the authorized capital of the corporation: 100 %

Share of the party in the Issuer's authorized capital: 0.37 %

Basic areas of business of the company *Operation in the securities market within the limits established by the active law.*

Participation in organizing a secondary market of Issuer's securities

Full and abbreviated official name: *Polycomp Limited Liability Company, OOO Polycomp*

Place of business: 20 ul. Bolshaya Morskaya, St. Petersburg, 191186 Russia

Mailing address: 24, ul. Bolshaya Morskaya, St. Petersburg, 191186 Russia

Ground, on which the company is considered a subsidiary of the issuer:

Prevailing interest in the authorized capital of the company

Issuer's share in the authorized capital of the corporation: 90 %

Share of the party in the Issuer's authorized capital: *no share*

Basic areas of business of the company *publishing*

Making various forms and advertising products for the issuer.

Full and abbreviated official name: Arkhangelsk City Telephone Network Limited Liability Company, OOO AGTS

Place of business: the Russian Federation, the city of Arkhangelsk

Mailing address: 4, proyezd Priorova, Arkhangelsk, 163071

Ground, on which the company is considered a subsidiary of the issuer:

Prevailing interest in the authorized capital of the company

Issuer's share in the authorized capital of the corporation: 77 %

Share of the party in the Issuer's authorized capital: *no share*

Basic areas of business of the company creating a modern telecommunication commercial network and a high-quality information servicing system in the interests of the public economic complex in Arkhangelsk, commercial organizations and the entire population

The Issuer provides unified management of the communication network of the city of Arkhangelsk, there is a single centre for settlements with subscribers for communication services of the two networks.

Full and abbreviated official name: Vologda Cellular Communication Private Company, ZAO VCC

Place of business: 103, ul. Zosimovskaya, Vologda, the Russian Federation

Mailing address: 103, ul. Zosimovskaya, Vologda, the Russian Federation, 160009

Ground, on which the company is considered a subsidiary of the issuer:

Prevailing interest in the authorized capital of the company

Issuer's share in the authorized capital of the corporation: 60 %

Share of the party in the Issuer's authorized capital: 0.0013 %

Basic areas of business of the company Cellular communication services of the NMT-450 standard

Full and abbreviated official name: St. Petersburg Telecommunication Centre - Private Company, ZAO SPb Telecommunication Centre

Place of business: 24, Bolshevikov pr., St. Petersburg, 193232, the Russian Federation

Mailing address: 30/32, 3-liniya, Vasilyevsky Ostrov, St. Petersburg, 199053

Ground, on which the company is considered a subsidiary of the issuer:

Prevailing interest in the authorized capital of the company

Issuer's share in the authorized capital of the corporation: 54.38 %

Share of the party in the Issuer's authorized capital: *no share*

Basic areas of business of the company *Further professional training of telecommunication specialists*

The issuer maintains a high professional level of the employees with much lower expenses for further professional training

Full and abbreviated official name: Bona Limited Liability Company, 000 Bona

Place of business: 45, Troitsky prospekt, Arkhangelsk, 163061

Mailing address: 45, Troitsky prospekt, Arkhangelsk, 163061

Ground, on which the company is considered a subsidiary of the issuer:

Prevailing interest in the authorized capital of the company

Issuer's share in the authorized capital of the corporation: 52 %

Share of the party in the Issuer's authorized capital: *no share*

Basic areas of business of the company no operations, the company is being liquidated

Full and abbreviated official name: Novgorod Datacom Limited Liability Company, OOO Novgorod Datacom

Place of business: 22, ul. Industrialnaya, the settlement of Pankovka, Veliky Novgorod 173526

Mailing address: 20, ul. Mikhaylova, Veliky Novgorod, 173000

Ground, on which the company is considered a subsidiary of the issuer:

Prevailing interest in the authorized capital of the company

Issuer's share in the authorized capital of the corporation: 52 %

Share of the party in the Issuer's authorized capital: *no share*

Basic areas of business of the company Provision of data transmission services via the public communication network in the territory of Novgorod Oblast

Full and abbreviated official name: Kolatelecom Open Joint-Stock Company, OAO Kolatelecom

Place of business: the city of Murmansk

Mailing address: 5/23, ul. Vorovskogo, Murmansk 183038

Ground, on which the company is considered a subsidiary of the issuer:

Prevailing interest in the authorized capital of the company

Issuer's share in the authorized capital of the corporation: 50 %

Share of the party in the Issuer's authorized capital: no share

Basic areas of business of the company *Provision of local, long-distance and international* communication services via the dedicated network in the territory of Murmansk and Arkhangelsk Oblast, and the Republic of Karelia.

Full and abbreviated official name: NEVA KABEL Private Company, ZAO NEVA KABEL

Place of business: 8 proyezd, 9 kvartal, Promyshlennaya zona Parnas, St. Petersburg, Russia

Mailing address: 8 proyezd, 9 kvartal, Promyshlennaya zona Parnas, St. Petersburg, Russia, 194292

Ground, on which the company is considered a dependent company of the issuer:

The issuer holds over 20% of voting shares

Issuer's share in the authorized capital of the corporation: 48.97 %

Share of the party in the Issuer's authorized capital: *no share*

Basic areas of business of the company *Production and sales of high-quality telephone cables*

Full and abbreviated official name: *Delta Telecom Private Company, ZAO Delta Telecom ZAO Delta Telecom*

Place of business: Saint Petersburg

Mailing address: 22 ul. B. Morskaya, St. Petersburg, 191186 Russia

Ground, on which the company is considered a dependent company of the issuer:

The issuer holds over 20% of voting shares

Issuer's share in the authorized capital of the corporation: 43.12 %

Percentage of Company's common stock held by the Issuer: 24.17 %.

Share of the party in the Issuer's authorized capital: *no share*

Basic areas of business of the company Cellular communication services of the NMT-450 standard

Full and abbreviated official name: Commercial Television and Radio Private Company, ZAO Com

Place of business: 3 Academician Pavlov ul., St. Petersburg, 197022

Mailing address: 3 Academician Pavlov ul., St. Petersburg, 197022

Ground, on which the company is considered a dependent company of the issuer:

The issuer holds over 20% of voting shares

Issuer's share in the authorized capital of the corporation: 40 %

Share of the party in the Issuer's authorized capital: no share

Basic areas of business of the company no operations, the company is being liquidated

Full and abbreviated official name: Medexpress Private Insurance Company, SZAO Medexpress

Place of business: 2, ul. Malaya Konyushennaya, Saint Petersburg 191186

Mailing address: 14, ul. Gorokhovaya, St. Petersburg, 191186

Ground, on which the company is considered a dependent company of the issuer:

The issuer holds over 20% of voting shares

Issuer's share in the authorized capital of the corporation: 34.59 %

Share of the party in the Issuer's authorized capital: *no share*

Basic areas of business of the company Voluntary medical insurance: all varieties of personal and proprietary insurance

Social effect of participation: insurance of Issuer's employees

Full and abbreviated official name: *Open Joint-Stock Company Kalinigrad Mobile Networks, OAO KMS*

Place of business: 24, ul. Bolnichnaya, Kaliningrad, 236040, the Russian Federation

Mailing address: 2, pl. Vasilevskogo, Kaliningrad, 236016, the Russian Federation

Ground, on which the company is considered a dependent company of the issuer:

The issuer holds over 20% of voting shares

Issuer's share in the authorized capital of the corporation: 33.5 %

Share of the party in the Issuer's authorized capital: no share

Basic areas of business of the company Cellular communication services of the NMT-450 standard

Full and abbreviated official name: WestBaltTelecom Private Company, ZAO WBT

Place of business: 2, pl. Vasilevskogo, Kaliningrad, 236016, the Russian Federation

Mailing address: 2, pl. Vasilevskogo, Kaliningrad, 236016, the Russian Federation

Ground, on which the company is considered a dependent company of the issuer:

The issuer holds over 20% of voting shares

Issuer's share in the authorized capital of the corporation: 28 %

Share of the party in the Issuer's authorized capital: no share

Basic areas of business of the company *Provision of local*, *long-distance and international telephone* communication services

Full and abbreviated official name: Octagon Technologies Private Company, ZAO OCTATECH

Place of business: pom. 12-H, d. 29 Ligovsky pr., St. Petersburg, 193036

Mailing address: pom. 12-H, d. 29 Ligovsky pr., St. Petersburg, 193036

Ground, on which the company is considered a dependent company of the issuer:

The issuer holds over 20% of voting shares

Issuer's share in the authorized capital of the corporation: 26.4 %

Share of the party in the Issuer's authorized capital: *no share*

Basic areas of business of the company no operations, the company is being liquidated

Full and abbreviated official name: Open Joint-Stock Company Tele-Nord, OAO Tele-Nord

Place of business: 5, ul Samnoylovoy, Murmansk, 183038, Russia

Mailing address: 5, ul Samoylovoy, Murmansk, 183038, Russia

Ground, on which the company is considered a dependent company of the issuer:

The issuer holds over 20% of voting shares

Issuer's share in the authorized capital of the corporation: 25~%

Share of the party in the Issuer's authorized capital: *no share*

Basic areas of business of the company Cellular communication services of the NMT-450 standard

Full and abbreviated official name: Dancell, Saint Petersburg Private Type Company

Place of business: 51, Baltiyskaya ul., St. Petersburg, 198092

Mailing address: 51, Baltiyskaya ul., St. Petersburg, 198092

Ground, on which the company is considered a dependent company of the issuer:

The issuer holds over 20% of voting shares

Issuer's share in the authorized capital of the corporation: 23.65 % Share of the party in the Issuer's authorized capital: *no share*

Basic areas of business of the company no operations, the company is being liquidated

3.7. Composition, Structure and Value of Issuer's Fixed Assets, Information on Plans for Acquisition, Replacement and Retirement of Fixed Assets, and on all Facts of Issuer's Fixed Assets Burdening

3.7.1. Fixed assets

As before 31st October 2003 branches of OJSC North-West Telecom were independent legal entities, data on revaluation of fixed assets and on revaluation of fixed assets leased on a long-term basis are presented in a breakdown by branches that performed revaluation for the period under report.

Branch Artelecom of Arkhangelsk oblast

Group of fixed assets	Complete value prior to revaluation	Residual (less depreciation) value prior to revaluation	Date of revaluation	Complete value after revaluation	Residual (less depreciation) value after revaluation
Fixed assets in operation (except for social sphere)	1 403 065 277	701 718 608	01.01.1999	1 567 309 156	812 559 426
Land plots and nature management sites	1 390	1 390	01.01.1999	1 390	1 390
Buildings, except for social sphere	225 152 938	152 380 665	01.01.1999	250 625 061	174 016 933
Communication lines	464 659 010	184 400 816	01.01.1999	497 939 950	209 911 978
Other facilities, except for social sphere	131 057 669	52 010 487	01.01.1999	140 444 601	59 205 943
Transport facilities, except for social sphere	21 477 512	8 268 035	01.01.1999	24 342 827	10 491 785
Switchboards	395 686 317	213 773 852	01.01.1999	460 041 875	250 439 425
Other equipment of communication networks	153 878 012	83 134 275	01.01.1999	178 905 173	97 393 110
Computing and office equipment	7 902 936	5 888 405	01.01.1999	10 604 525	8 408 976
Other fixed assets, except for social sphere	3 249 493	1 860 683	01.01.1999	4 403 754	2 689 886
Fixed assets, the depreciation of which is included in account 29	16 775 797	15 600 140	01.01.1999	19 474 559	18 166 648
Not intended (according to IAS) for gaining income		-	01.01.1999		
Intended (according to IAS) for gaining income	16 775 797	15 600 140	01.01.1999	19 474 559	18 166 648
	1 419 841 074	717 318 748		1 586 783 715	830 726 074

Revaluation was carried out according to the coefficients of the State Statistics Committee of the Russian Federation

The branch Electrosvyaz of Vologda Oblast

Group of fixed assets	Complete value prior to revaluation	Residual (less depreciation) value prior to revaluation		Complete value after revaluation	Residual (less depreciation) value after revaluation
According to the card of accounts					
9 - Technical literature	3 505,00	3 505,00	October 1998	3 505,00	3 505,00
10 - Production buildings	151 339 550,00	117 337 799,00	October 1998	147 388 215,00	114 879 358,90
10.1 - Housing Fund	15 931 917,00	12 308 122,48	October 1998	15 931 917,00	12 308 122,48
20 - Structures	6 566 551,00	4 252 408,27	October 1998	6 566 551,00	4 252 408,27
30 - Transmission devices	302 946 686,90	100 661 154,34	October 1998	302 260 725,90	100 432 010,01
40 - Power machines	19 511 777,00	4 938 484,83	October 1998	19 048 161,00	4 775 357,59
41 - Operation machines	283 355 568,00	160 590 889,62	October 1998	247 871 265,00	144 371 192,50
47 - Measurement instrumentation	2 774 265,00	491 648,63	October 1998	2 767 020,00	490 689,71
48 - Computing facilities	2 097 373,00	1 248 135,90	October 1998	2 074 623,00	1 237 779,24
49 - Other machines	51 050,00	11 767,48	October 1998	50 150,00	10 986,43
50 - Transport facilities	8 511 380,00	3 680 285,37	October 1998	8 399 180,00	3 604 652,58
60 - Tools	67 220,00	24 896,44	October 1998	67 220,00	24 896,44
70 - Production implements	374 737,00	252 600,40	October 1998	366 337,00	247 767,60
70.1 - Furniture	404 887,00	276 185,23	October 1998	388 487,00	269 362,64
	793 936 466,90	406 077 882,99		753 183 356,90	386 908 089,39

Revaluation was carried out with the participation of an appraiser. Revaluation method: according to the market value

The Branch Murmanelectrosvyaz

Group of fixed assets	Complete value prior to revaluation	Residual (less depreciation) value prior to revaluation	Date of revaluation	Complete value after revaluation	Residual (less depreciation) value after revaluation
facilities	1800838,84	1384593,02	30.06.2000	24998630,66	19220448,13
facilities (transmission devices)	4689668,9	1091643,04	30.06.1999	27127244,77	6314575,44
facilities (transmission devices)	1488033	633848	31.12.1999	31919123	9926776
facilities (transmission devices)	61099438,81	11842438,49	30.09.2000	145317805,8	25288785,76
facilities (transmission devices)	55215223,94	20020800,17	01.01.2001	614507636,7	243197289,9
machines and equipment	24272476,3	17778880,93	30.09.2000	78604800	57575723,32
	148565679,8	52752203,65		922475240,9	361523598,5

Revaluation was carried out with the participation of an appraiser. Revaluation method: according to the market value

The Branch Novgorodtelecom

Group of fixed assets	Complete value prior to revaluation	Residual (less depreciation) value prior to revaluation	Date of revaluation	Complete value after revaluation	Residual (less depreciation) value after revaluation
Other network equipment in					
operation	6418299,57	2060613	01.01.2001	1584900,8	5088368,26
TOTAL	6418299,57	2060613	01.01.2001	1584900,8	5088368,26

Revaluation method: according to the market value and in accordance with the accounts, invoices, information and price-lists of suppliers of similar equipment as of the date of the revaluation.

The Branch Petersburg Telephone Network

Group of fixed assets according to the Card of Accounts	Complete value prior to revaluation	Residual (less depreciation) value prior to revaluation	Date of revaluation	Complete value after revaluation	Residual (less depreciation) value after revaluation
buildings					
Buildings, except for social sphere	766212923,48	610573685,37	2000	2359987299,81	1846843480,13
Not intended (according to IAS) for gaining income	936400,00	554816,35	2000	5753200,00	3408767,01
Total:	767149323,48	611128501,72		2365740499,81	1850252247,14
facilities					
Communication lines	1512985,03	437375,61	2000	1278486,73	371603,23
equipment					
Switchboards	166431439,79	64377616,53	2000	101842543,18	39702932,10
Other equipment of communication networks	434000792,72	220205214,14	2000	344725547,66	179422980,03
Other equipment of communication networks up to 10,000 roubles	877052657,15	386884408,03	2000	659765327,05	299850621,70
Total:	1477484889,66	671467238,70		1106333417,89	518976533,83
other	99552224,72	38977034,67	2000	82774746,99	32487585,62
TOTAL	2345699422,89	1322010150,70		3556127151,42	2402087969,82

Revaluation method: direct recalculation on the basis of the data confirmed by documents Evaluation of buildings and facilities was mainly carried out by the index method - using the indices of rise in prices of construction and installation in industrial engineering in the region as of December 1999.

The basic information for using the indices of rise in prices normally consists in data on the estimate value of facilities or on actually incurred expenses for their construction as included in the inventory list of fixed assets during commissioning. If the said information is not available, valuation is performed based on the functional purpose, construction volume or area of the site, using the standard values of the comparison unit cost in basic prices.

To determine the complete replacement value of the produced equipment, as well as other fixed assets, information on market prices for valuation objects or their functional analogues in the region as of December 1999 was used. If and when necessary, such information was adjusted for the existing differences between the valuation object and its functional analogues.

The branch Electrosvyaz of Pskov Oblast

Group of fixed assets	Complete value prior to revaluation	Residual (less depreciation) value prior to revaluation		Complete value after revaluation	Residual (less depreciation) value after revaluation
Buildings	115032	89846	As of 01.01.99	133989	104316
Facilities	227321	62601	As of 01.01.99	255565	75600
Machines and equipment	155117	90317	As of 01.01.99	293205	209857
Transport facilities	11469	4916	As of 01.01.99	14226	6283
Production and economic implements	814	408	As of 01.01.99	951	547
Work stock	6	1	As of 01.01.99	7	1
Other types of fixed assets	65	65	As of 01.01.99	65	65
TOTAL	509824	248154	As of 01.01.99	698008	396669

Revaluation method: according to the coefficients of the State Statistics Committee of the Russian Federation using the statistics and market value according to the manufacturer's information

There are no plans for acquisition, replacement or withdrawal of fixed assets, the value of which is 10 and more per cent of the value of fixed assets of the Issuer and other fixed assets at the Issuer's discretion.

There are no facts of Issuer's fixed assets burdening (with the indication of the nature of burdening, the moment when the burdening arises, its period and other terms at the Issuer's discretion).

3.7.2. Value of Issuer's Real Estate

Total value of real estate:

Value of charged depreciation:

During 12 months before the date of the end of the quarter under report, no valuation of real estate owned or leased by the Issuer on a long-term basis.

IV. Data on Financial and Economic Operation of the Issuer

4.1. Results of the Financial and Economic Operation of the Issuer

4.1.1. Profit and loss

Indices showing profitability and unprofitability of the issuer for the respective period under report are given in the form of the following table.

Index	Value
Returns, roubles	3 177 696 480
Gross profit, roubles	1 013 652 868
Net profit (retained profit) (uncovered loss), roubles	414 664 910
Working efficiency, rouble/person	109 312
Capital productivity, %	27,3
Profitability of assets, %	2,5
Profitability of own capital,%	2,5 3,5
Profitability of products (sales), %	31,9
The value of uncovered loss as of the date under report, roubles	0
Ratio of uncovered loss as of date under report and balance currency	0

Note on the calculation method:

*-When this index was calculated, the target funding was not deducted from the value of capital and reserves, as, according to the methodological instructions of the Ministry of Finance of RF (order No. 60n of 28.06.2000 and order No. 67n of 22.07.2003) this index of commercial organizations was included in the "Deferred Revenue (Income)" index (line 640 of Form No. 1).

The net profit in the 3^{rd} quarter of 2003 according to the Russian accounting standards was 414,665 thousand roubles. As compared to the 3^{rd} quarter of 2002, the net profit grew by 122,837 thousand roubles, or 42%. As compared to the 2^{nd} quarter of 2003, the net profit grew by 100,614 thousand roubles, or 32%. The following factors influenced the growth of net profit in the 3^{rd} quarter of the current year:

Index	Deviation of the 3 rd quarter from	Growth rate in the 3 rd quarter as
	the 2 nd , thousand roubles	compared to the 2 nd , %
Returns from sales of goods, jobs,	300 758	110,5
services		
Income from operations	-129 398	18,7
Income from operations other than	-62 377	31,3
sales		
Extraordinary income	172	No growth in the 2 nd quarter
Total income	109 155	103,5
Prime cost of sold goods, jobs and	596	100,0
services		
Operations expences	-86 892	75,3
Expenses for operations other than	-96 141	57,0
sales		
Extraordinary expenses	3467	1915,2
Total expenses	-178 970	93.5

4.1.2. Factors that have influenced the change of the amount of receipts from issuer's sales of goods, products, jobs, services and profits (losses) from the principal activity

Factors that have influenced the change of the amount of receipts from issuer's sales of goods, products, jobs, services and profits (losses) from the principal activity: *increase in rates for provision of local communication services (also see clause 4.1.1)*

4.2. Issuer's liquidity

The following indices showing the issuer's liquidity for the respective period under report are indicated:

Index	Value
Own circulating assets, roubles *	-961 858 384
Financial dependence ratio *	0,4
Own assets autonomy ratio *	0,7
Availability of own circulating assets for reserves	-1,0
Fixed assets index *	1,1
Current liquidity ratio	1,0
Quick liquidity ratio	0,6

Note on the calculation method:

* – When this index was calculated, the target funding was not deducted from the value of capital and reserves, as, according to the methodological instructions of the Ministry of Finance of RF (order No. 60n of 28.06.2000 and order No. 67n of 22.07.2003) this index of commercial organizations was included in the "Deferred Revenue (Income)" index (line 640 of Form No. 1).

The negative value of own circulating assets shows that investment is partially financed from borrowed funds.

The financial dependence factor shows the share of borrowed funds in the equity capital of the organization; as of the end of the 3^{rd} quarter of 2003, it was twice less than the critical value, which is 80%, which is a sign of a high financial stability of the company.

The own assets autonomy ratio shows the share of own capital in the assets, its minimum standard value being 0.5-0.6 and the actual value as of the end of the 3rd quarter being higher than the standard, which is a sign of a high financial independence on creditors.

As the circulating assets of the company are partially financed from borrowed funds, availability of own circulating funds for reserves is negative.

The fixed assets index is higher than the recommended value (0.9), while the recommended value has been calculated for enterprises with medium capital coefficient. Communication enterprises are considered to be enterprises with a high capital coefficient.

The current liquidity ratio shows the general availability of circulating funds for the short-term debt of the enterprise, the recommended value for Russian enterprises being from 1 to 2. As of 30.09.03 the current liquidity of the company was in the recommended range.

The quick liquidity ratio as of 30.09.03 is lower than the recommended optimum value (0.8).

4.3. Amount, Structure and Sufficiency of Issuer's Capital and Circulating Funds

4.3.1. Amount and Structure of Issuer's Circulating Funds

Capital structure

Authorized capital - 937,940 thousand roubles

Added capital -6,927,171 thousand roubles

Issuer's reserve capital -46,897 thousand roubles
Retained net profit of the Issuer for previous years - 2,884,588 thousand roubles
Retained net profit of the Issuer for the year under report -1,059,366 thousand roubles
Total capital value - 11,855,962 thousand roubles

Structure of circulating assets

Stock - 953,612 thousand roubles

Value-added tax - 339,583 roubles

Accounts receivable (expected in over 12 months after the reporting date) - 27,102 thousand rubles Accounts receivable (expected within 12 months after the reporting date) 1,787,591 thousand rubles Short-term capital investments - 14,109 thousand rubles

Monetary funds - 323,237 thousand roubles

Total current assets value -3,445,234 thousand roubles

4.3.2. Issuer's Capital and Circulating Assets Adequacy

Sufficiency of issuer's own capital for fulfilling short-term liabilities and covering current operating expenses of the issuer.

The ratio of the amount of attracted funds to the capital and reserves in % is 37.4%, while the ratio of the amount of short-term liabilities to the capital and reserves is 30.5%. This shows the sufficiency of own capital for fulfilling issuer's short-term liabilities and covering current operating expenses.

The amount of issuer's average daily operating debt service expenses (per cent of payment, line 070 of form 2) for the last expired quarter (3rd quarter of 2003) was 658.5 thousand roubles.

Estimate of the sufficiency of issuer's circulating funds for covering current operating expenses related to debt service.

The forecast of operating debt service expenses for the 4th quarter 2003 is 77,592 thousand roubles. The amount of circulating funds (line 290 of form 1) as of 01.10.2003 was 3 445 234 thousand roubles.

Thus, the amount of issuer's circulating funds is more than sufficient for covering its current operating debt service expenses.

4.3.3. Monetary funds

The Company's monetary funds requirement for the next quarter (4th quarter of 2003) is 5,454,453 thousand roubles.

Monetary funds are expected to be received from the following sources:

- receipt of funds from operating activities (provision of communication services) 3,283,169 thousand roubles;
- receipt of funds from investment activities (use of non-current assets) -16,804 thousand roubles;
- external funding (receipt of credits and loans) 1,576,000 thousand roubles.

External borrowing is required for funding of Company's investment programmes and for repayment of earlier obtained short-term bank loans.

Within the amount of external borrowing, floatation of a bond loan worth of 1,500,000 thousand roubles is planned.

As of the moment of preparing the report, the floatation of the Bond Loan of 1.5 billion roubles for a period of 4 years actually took place (on 8th October 2003).

As by the moment the income and expenses budget or the Company's investment programme for the next year (2004) have not been formed yet, it is impossible to calculate the monetary funds requirement.

Data on Company's frozen accounts with banks as of 30.09.03.

No.	Branch	Account No.:	Data on frozen bank account balances	Information accounts payable, collected in the bank's files
1	Petersburg Telephone Network	with the St. Petersburg branch of AKB Incombank – the bank has gone bankrupt		none
		40702810802310003686 40702840602315003686	2600.18 roubles	
		40702840102310003686		
		40702280602315003204		
		40702756602315003204		
		40702840602315003204		
		40702840102310003204	585.41 USD or 17,920.51 roubles	
		40702810802310003204		
2.	Murmanelectrosvyaz	The Menatep bank has gone bankrupt, the balance of account is 30,633.77 roubles		none
3.	Cherepovetselectrosvyaz	The Cherepovetscombank l balance of account	none	

4.3.4. Issuer's Financial Investment

Amount of all financial investment of the issuer as of the end of the last fiscal year prior to approval of the decision on the issue of bonds: 164.394 thousand roubles

Financial investment of the issuer, making over 10 per cent of all financial investment as of the end of the last fiscal year prior to approval of the decision on the issue of bonds:

Long-term financial investment of the issuer:

Name of financial investment: investment in the authorized capital

Party obliged under the financial investment:

Full official name: Arkhangelsk City Telephone Network Limited Liability Company

Abbreviated name: LLC AGTS

Total amount of the financial investment (roubles): 62 052 490 Place of business: 4, proyezd Priorova, Arkhangelsk, Russia Mailing address: 4, proyezd Priorova, Arkhangelsk, 163071

TIN: **2901005600**

Total balance value of financial investments: 62,052.49 thousand roubles

Total market value of financial investment:

No information on the market price (value) is given.

The market price of the financial investment cannot be determined, as according to the legislation of RF and the Company's Articles of Association, such financial investment is not a subject of circulation in the free market.

Information on the amount of potential losses related to bankruptcy of an issuer of securities of this type and category (the party obliged under the securities):

The amount of potential losses related to bankruptcy of the party obliged under the financial investment is equal to its total balance value -62,052,490 roubles.

Type, category and form of securities: common registered non-documentary shares

Securities Issuer:

Full official name: *Telecominvest Open Joint-Stock Company*Abbreviated name: *Telecominvest Open Joint-Stock Company*Place of business: *24, ul. B. Morskaya, St. Petersburg, 191186*

Mailing address: 54, Nevsky pr., St. Petersburg, 191186

TIN: 7825338139

Data on issues of securities of this category held by the issuer:

Date of issue registration by the state:	State registration number of the issue	Authority of state registration of the issue:
1.03.1995	72-1-1779	finance authorities
26.04.1996	72-1-3186	finance authorities
27.01.1997	72-1-6694	finance authorities

Face value of one security (roubles): 10

Number of securities owned by the Issuer: 2 449 990

Total face value of the securities owned by the Issuer (roubles): 24 499 900

Total balance value of financial investments: 24,499.9 thousand roubles

Total market value of financial investment:

No information on the market price (value) is given.

The market price of the financial investment cannot be determined, as shares of this issuer have not been included in quoting listings of any stock exchange.

Data on income yielded by the securities:

No income has been charged or paid by the securities

Information of reserves created for devaluation of the securities:

No reserves for guarantee of the securities have been created.

Information on the amount of potential losses related to bankruptcy of an issuer of securities of this type and category (the party obliged under the securities):

The amount of potential losses related to bankruptcy of the party obliged under the financial investment is equal to its total balance value -24,499,900 roubles.

Type, category and form of securities: common registered non-documentary shares

Securities Issuer:

Full official name: Medexpress Private Insurance Company

Abbreviated name: **SZAO Medexpress**

Place of business: 2, ul. Malaya Konyushennaya, Saint Petersburg Russia

Mailing address: *14, ul. Gorokhovaya, St. Petersburg, 191186* Data on issues of securities of this category held by the issuer:

Date of issue registration by the state:	State registration number of the issue	Authority of state registration of the issue:
28.12.1998	MF 72-1-02856	finance authorities
23.11.1999	MF 72-1-03276	finance authorities

Face value of one security (roubles): 26

Number of securities owned by the Issuer: 154 416

Total face value of the securities owned by the Issuer (roubles): 4 014 816

Total balance value of financial investments: 21,361.473 thousand roubles

Total market value of financial investment:

No information on the market price (value) is given.

The market price of the financial investment cannot be determined, as according to the legislation of RF and the Company's Articles of Association, such financial investment is not a subject of circulation in the free market.

Data on income yielded by the securities:

No income has been charged or paid by the securities

Information of reserves created for devaluation of the securities:

No reserves for guarantee of the securities have been created.

Information on the amount of potential losses related to bankruptcy of an issuer of securities of this type and category (the party obliged under the securities):

The amount of potential losses related to bankruptcy of the party obliged under the financial investment is equal to its total balance value -21,361,473.2 roubles.

Short-term financial investments of the Issuer:

There is no such investment making at least 10 per cent of the entire financial investment of the issuer.

4.3.5. Issuer's intangible assets

Intangible assets of Murmanelectroisvyaz branch as of 30.09.2003

Name of the intangible asset	Initial value	Depreciation charged
trademark of the <i>Telephone Guide</i> series of reference books	2650,47	640,6
payphone cards trademark	2900,94	755,51
TOTAL	5551,41	1396,11

Intangible assets of Electroisvyaz of Pskov oblast branch as of 30.09.2003

Name of the intangible asset	Initial value	Depreciation charged
Certification of Pskovelectrosvyaz ASR		
(automatic billing system)	324275	291364
TOTAL	324275	291364

4.4. Data on the policy and expenses of the issuer in the field of scientific and technical development, in respect of licenses and patents, new designs and research

Development of OJSC NWT is implemented in compliance with the General Schedule for the Development of Telecommunication Networks of the Interregional Company North-West Telecom, prepared by OJSC Giprosvyaz to the order of OJSC NWT in 2002.

In November 2002, to the order of OJSC NWT, LONIIS (the Leningrad Branch Research Institute of Communication) started a research "Preparing a Development Concept for OJSC NWT for the period of 2003-2007". The cost of the research is -1200000 roubles (without taking into account VAT). As of the end of the 3^{rd} quarter of 2003, the research had not been completed, no expenses having been incurred in the 3^{rd} quarter.

In 2002 the trademark of OJSC NWT was developed. The costs of developing amounted to 60000 roubles. The procedure of trademark registration is under way. There have been no expenses for development or registration of the trademark in the 3rd quarter.

4.5. Analysis of the Development Trends in the Field of the Issuer's Principal Activity Economic Prospects of the Region's Development

The socio-economic contribution of the North-Western region in the GDP of Russia in 2002 amounted to 9.4% (or 889.4 billion roubles). The most economically developed regions of the district are St. Petersburg, the Murmansk, Leningrad, Arkhangelsk and Vologda Oblasts, their share being about 83% of the gross regional product of the united territory, 70% of the population's income and 70% of the communication services market.

The total income of the communication industry in RF increase by 20-25% annually. In the three years to come, the volume of the Russian market of telecommunications will be increasing by about 15% annually. In 2000 it was about 4.6 billion US dollars (1.8% of the GDP – 250 billion), while in 2001 its share increased to 1.9% (5.4 and 290 billion US dollars respectively). Traditional operators had about 55% of all income of the industry in the year 2001.

According to the Ministry of Communication, the total income of the communication industry for the year 2002 in Russia was 270 billion roubles. New and traditional operators provided communication and data transmission services worth of about 270 billion roubles all in all, which is 25% more than in 2001. Telecommunication companies had 47% of the industry's income (about 127.5 billion roubles). The income of the cellular communication subindustry in 2002 was over 37% of the entire income of the communication industry. In 2002, over 50,000 km of cable and radio-relay communication lines, 3 MIO lines of automatic telephone exchanges of fixed city and rural telephone networks, over 12 MIO lines of mobile telephone communication and over 70,000 long-distance and international telephone channels were commissioned. The growth in the number of base telephone sets of the local telephone network was 1.8 MIO units, mainly due to telephone sets installed for the population.

In Russia on the average, digitalization of local telephone networks increased from 36.2% in 2001 to 40% in 2002, that of backbone networks from 87.4% to 92%, and the use of fibre-optic transmission systems on backbone networks from 71.5% to 78.0%. The telephone density made 25.6 telephone sets for 100 persons on the population against 24.1 in 2001. The number of payphones with the card payment system increased by 13% and was 127.5 thousand pcs.

As of 1st January 2003, 14602 licenses operated in the industry, including 11894 for telecommunication services, 2515 for telecasting and broadcasting, 187 for mail services and 6 for international information exchange. 1703 certificates for various kinds of communication equipment were issued in 2002.

Forecast of a possible change of the situation

According to forecasts, in the year 2004, the communication market in this country will grow to 8 billion US dollars, which corresponds to 2.05% of the GDP (390 billion US dollars). The key growth factors are the general improvement of the economic situation, strengthened rouble, penetration of mobile communication to regions and restructuring of local communication rates. Thus, the potential investors' interest in this segment of the market is quite high.

The North-Western region is one of well-developed telecommunication markets. A manifestation of that is the significant percentage of income from telecommunication services in the North-Western region in the income of the Russian communication industry — about 16%. The North-Western region is one of well-developed telecommunication markets. A manifestation of that is the significant percentage of income from telecommunication services in the North-Western region in the income of the Russian communication industry — about 16%. The market of the region is characterized by strong competition. The market share is strongly differentiated by regions: in St. Petersburg OJSC North-West Telecom controls only 20% of the market, while its regional branches occupy 52.5% of the telecommunication market.

In 2002 the volume of the telecommunication market of the North-Western region made about 30 billion roubles. On the whole, the communication market development rates in the license territory of OJSC North-West Telecom are non-uniform: there is a more intensive development in regions than in St. Petersburg. This can be explained by the relative saturation of the market of communication services of St. Petersburg and by the increased expenses for communication in regions. Thus, with

the existing market development level, for further development the Company must use extensive methods of gaining extra income from permanent subscribers more actively.

Due to the geographical location of the North-Western Federal District, a number of territories of which have not been sufficiently developed or populated, the communication enterprises of the District hold quite modest positions in Russia. At the same time, the District takes the first place in Russia by e-mail traffic, leaving other territories far behind, which can be explained by the fact that the territory of the District is crossed by communication channels used for information exchange with foreign countries. The North-Western Federal District holds the third place among Federal Districts of RF by income from communication services for the first half of 2002.

V. Detailed Data on the Persons Who are Members of the Issuer's Management Bodies, Issuer's Bodies for Control over its Financial and Economic Operation, and Brief Data on the Workers (Employees) of the Issuer

5.1. The data on Issuer's structure and terms of reference of the management body.

The Company's General Meeting of the Shareholders is the supreme management body of the Issuer.

The Company's Board of Directors consisting of 11 persons deals with the general management of Issuer's activities.

Executive bodies of the Company deal with the management of Issuer's current activities.

The General Manager is the sole executive authority, while the Management Board is the collegiate executive body.

Terms of reference of the general meeting of the Issuer's shareholders (participants) according to its Articles of Association (incorporation documents):

The terms of reference of the general meeting of the shareholders include the following issues that cannot be handed over for consideration by the Board of Directors, General Manager or Management Board of the Company:

- 1) introducing amendments and additions to the Articles of Association or approving the Articles of Association of the Company in a new version (except for the cases provided for by the Federal Law On Joint-Stock Companies), decisions being taken by at least three fourths of the votes of the shareholders holding the Company's voting shares and taking part in the meeting);
- 2) re-organization of the Company, decisions being taken by at least three fourths of the votes of the shareholders holding the Company's voting shares and taking part in the meeting;
- 3) liquidation of the Company, appointing the liquidation committee and approval of the intermediate and final balance sheets, the decision being taken by at least three fourths of the votes of the shareholders holding the Company's voting shares and taking part in the meeting;
- 4) electing members of the Board of Directors by cumulative voting;
- 5) early termination of the powers of Members of the Board of Directors, the decision being taken by the majority of votes of the shareholders holding the voting shares and taking part in the meeting;
- 6) determining the number, face value and category of stated shares of the Company and the rights granted by those shares, the decisions being taken by at least three fourths of the votes of the shareholders holding the Company's voting shares and taking part in the meeting;
- 7) increasing the Company's authorized capital by increasing the face value of shares, the decision being taken by the majority of the votes of the shareholders holding the Company's voting shares and taking part in the meeting;
- 8) increasing the authorized capital of the Company by floating extra shares through public subscription in case the number of extra floated shares is more than 25 per cent of the common stock earlier floated by the Company, the decision being taken by at least three fourths of the votes of the shareholders holding the Company's voting shares and taking part in the meeting;
- 9) increasing the Company's authorized capital by floating extra shares through closed subscription, the decision being taken by at least three fourths of the votes of the shareholders holding the Company's voting shares and taking part in the meeting;

- 10) reducing the Company's authorized capital by reducing the face value of shares, through the Company acquiring a part of shares for the purpose of reducing their total number, as well as by retiring shares acquired or redeemed by the Company, the decision being taken by the majority of the votes of the shareholders holding the Company's voting shares and taking part in the meeting; 11) electing the members of the Auditing Committee of the Company and early termination of their
- 11) electing the members of the Auditing Committee of the Company and early termination of their powers, the decisions being taken by the majority of the votes of the shareholders holding the Company's voting shares and taking part in the meeting;
- 12) approving the auditor of the Company, the decision being taken by the majority of votes of the shareholders holding the voting shares and taking part in the meeting;
- 13) approving annual reports, annual accounts of the Company, including profit and loss reports (profit and loss accounts) of the Company, as well as distribution of profit, including payment (statement) of dividend, and losses of the Company on the basis of the results of the fiscal year, the decisions being taken by the majority of the votes of the shareholders holding the Company's voting shares and taking part in the meeting;
- 14) determining the procedure of holding the general meeting of the shareholders of the Company, the decision being taken by the majority of votes of the shareholders holding the voting shares and taking part in the meeting;
- 15) splitting and consolidating shares, the decisions being taken by the majority of votes of the shareholders holding the voting shares and taking part in the meeting;
- 16) taking a decision on approval of party-related transactions, the decision being taken in the cases and according to the procedure provided for by chapter XI of the Federal Law On Joint-Stock Companies;
- 17) taking a decision on approval of big transactions related to acquisition, alienation or possibility of alienation by the Company directly or indirectly of any property, the value of which is more than 50% of the balance value of the Company's assets as determined on the basis of its accounts as of the last reporting date, except for transactions performed in the course of normal economic operation of the Company, transactions related to floatation of common stock of the Company through subscription (realization), as well as transactions related to floatation of issued securities convertible into the Company's common stock, the decision being taken by the majority of three fourths of the votes of the shareholders holding the Company's voting shares and taking part in the meeting;
- 18) taking a decision on participation in holding companies, financial and industrial groups, associations and other unions of commercial organizations, the decision being taken by the majority of the votes of the shareholders holding the Company's voting shares and taking part in the meeting; 19) approving by-laws regulating the operation of the Company's bodies, the decision being taken by the majority of votes of the shareholders holding the voting shares and taking part in the meeting;
- 20) floatation by the Company of bonds convertible into shares, and other issued securities convertible into shares, if the said bonds (or other issued securities) are floated through closed subscription or through public subscription, when in case of public subscription convertible bonds (or other issued securities) may be converted into common shares of the Company, making more than 25 per cent of the earlier floated common shares, the decision being taken by at least three fourths of the votes of the shareholders holding the Company's voting shares and taking part in the meeting;
- 21) taking a decision on making up for the Company's account expenses for preparation and holding of an a extraordinary general meeting of the Company's shareholders in the case when, contrary to the requirements of the active law of the Russian Federation, the Board of Directors has not taken a decision on convoking an extraordinary meeting and the meeting is convoked by other parties. The decision is taken by the majority of the votes of the shareholders holding the Company's voting shares and taking part in the meeting;
- 22) relieving a party, who, independently or jointly with its affiliated parties, has acquired 30 and more per cent of floated common stock of the Company, from the duty of acquiring shares from other shareholders of the Company, the decision being taken by the majority of the votes of the shareholders holding the Company's voting shares and taking part in the meeting, except for the votes granted by the shares held by the said party and its affiliated parties;
- 23) taking a decision on transferring the powers of the single executive body of the Company to a

managing organization or to a manager, the decision being taken by the majority of the votes of the shareholders holding the Company's voting shares and taking part in the meeting;

24) deciding other issues provided for by the Federal Law On Joint-Stock Companies and by the Articles of Association.

Terms of reference of the Issuer's Board of Directors (Supervisory Board) according to its Articles of Association (incorporation documents):

The terms of reference of the Company's Board of Directors include the following issues:

- 1) determining the priority areas of the Company's activities, including approval of the annual budget, medium- and long-term budgets, strategies and programmes of the Company's development, introducing amendments to the said documents, considering the results of their fulfillment;
- 2) preliminarily approving operations which are beyond the framework established by the annual budget of the Company;
- 3) convoking the annual and extraordinary General Meetings of the Company Shareholders, except for the cases provided for by clause 8 of article 55 of the Federal Law On Joint-Stock Companies;
- 4) approving the agenda of the General Meeting of the Shareholders;
- 5) setting the date for making up the list of the shareholders entitled to participation in the General Meeting of the Shareholders, and other issues included in the terms of reference of the Board of Directors in compliance with chapter VII of the Federal Law On Joint-Stock Companies and related to preparation and holding of the General Meeting of the Shareholders;
- 6) preliminarily approving the annual report of the Company;
- 7) increasing the authorized capital of the Company by the Company floating extra shares within the limits of the number of stated shares as established by the Articles of Association, except for the cases provided for by subclauses 8 and 9 of clause 12.2 of the Articles of Association;
- 8) floatation by the Company of bonds and other issued securities in the case when, under the terms of floatation of such bonds and other issued securities, they are not convertible into Company's shares;
- 9) floatation by the Company of bonds convertible into shares, and other issued securities convertible into shares, if such bonds (other issued securities) are floated through public subscription and the convertible bonds (other issued securities) can be converted into common stock of the Company making 25 and less per cent of earlier floated common stock;
- 10) determining the price (monetary valuation) of the property, floatation and redemption price of issued securities in the cases provided for by the Federal Law On Joint-Stock Companies;
- 11) approving decisions on the issue of securities, prospectuses of securities issue, reports on the results of Company's securities issue, quarterly reports of the issuer of issued securities, reports on the results of Company's shares acquisition for the purpose of retiring them;
- 12) acquisition of shares, bonds and other securities floated by the Company;
- 13) approval of the Company's registrar and the terms of the contract with him, as well as taking a decision on terminating the contract with him;
- 14) recommendations on the amount of dividend earned by shares, the form and time of its payment, and approval of a bylaw on dividend earned by shares of the Company;
- 15) the use of the reserve and other funds of the Company;
- 16) control over the use of internal control procedures;
- 17) recommendations on the amount of remunerations and reimbursements paid to the members of the Company's Auditing Committee, approval of the terms of the contract made with the auditor, including the determination of his remuneration;
- 18) approval of the Provisions on the Structural Division of the Company Exercising Internal Control, agreeing upon candidates for the position of its manager and consideration of other issues, decisions on which must be taken by the Board of Directors in compliance with the Provisions on the said Division:
- 19) approval of transactions related to acquisition, alienation or possibility of alienation by the Company directly or indirectly of any property, the value of which is from 0.75 to 25% of the balance

value of the Company's assets as determined on the basis of its accounts as of the last reporting date; 20) approval of transactions related to acquisition, alienation or possibility of alienation by the Company directly or indirectly of any property, the value of which is from 25 to 50 % of the balance value of the Company's assets as determined on the basis of its accounts as of the last reporting date, except for transactions made in the course of normal economic operation of the Company, transactions related to floatation of shares of the Company through subscription (realization), as well as transactions related to floatation of issued securities convertible into the Company's shares;

- 21) approval of party-related transactions in the cases provided for by chapter XI of the Federal Law On Joint-Stock Companies;
- 22) agreeing upon the organizational structure of the Company, including the basic functions of the structural divisions;
- 23) creating branches, opening and liquidating representative offices, approving Provisions on them;
- 24) preliminarily agreeing upon candidates for positions of branch and representative office managers and dismissal of such managers;
- 25) determining the priority areas of the branches activities;
- 26) appointing the single executive body (General Manager), establishing the term of its office, and early termination of its powers;
- 27) electing (re-electing) the Chairperson of the Board of Directors of the Company and his/her deputy;
- 28) forming the collective executive authority (Management Board), establishing the term of its office, and early termination of the powers of the Management Board members;
- 29) agreeing upon combining positions in management bodies of other organizations by the person acting as the single executive body of the Company and by members of the Company's Management Board;
- 30) permitting to work for and receive wages from other organizations for the person acting as the single executive body;
- 31) forming standing or provisional (to resolve certain issues) committees of the Board of Directors, and approving the Provisions on them;
- 32) appointing and dismissing the corporate Secretary of the Company, and approving the Provisions on the staff of the corporate Secretary of the Company;
- 33) approving terms of contracts (additional agreements) made with the General Manager, Members of the Management Board, managers of branches and representative offices, the manager of the Company's structural division exercising the internal control, with the Corporate Secretary of the Company, and considering issues, the decisions on which must be taken by the Board of Directors in compliance with the said contracts;
- 34) taking decisions on participation (affiliation as a participant, termination of participation, change of the share of participation) of the Company in other organizations through purchasing or selling stock or shares of other organizations and through investing extra contributions to the authorized capitals of such organizations;
- 35) taking decisions on Company's participation in nonprofit organizations, except for the cases provided for by subclause 18 of clause 12.2 of the Articles of Association, by affiliation as a participant, termination of participation, by investing extra contributions (fees) related to participation of the Company in nonprofit organizations;
- 36) taking decisions on the issues of the agenda of general meetings of subsidiaries (supreme management bodies of other organizations), in which the Company is the only participant;
- 37) determining the procedure of the Company's interaction with organizations in which the Company participates;
- 38) approving the bylaw on the issues of disclosing information on the Company;
- 39) approving other bylaws of the Company, besides the ones provided for in clause 13.4 of the Articles of Association, that regulate the issues included in the terms of reference of the Company's Board of Directors, except for the bylaws, the approval of which is included by the Company's Articles of Association in the terms of reference of the general meeting of the shareholders and executive bodies of the Company;
- 40) other issues provided for by the Federal Law On Joint-Stock Companies and by the Articles of

Association.

Terms of reference of the Issuer's sole and collegiate executive bodies according to its Articles of Association (incorporation documents):

The terms of reference of the Company's Management Board include the following issues of managing the current activities of the Company:

- 1) developing proposals on the priority areas of the Company's activities, including draft annual budgets, medium- and long-term budgets, strategies and programmes of the Company's development, proposals on introducing amendments to the said documents;
- 2) developing and approving internal control procedures;
- 3) determining the personnel and social policy of the Company;
- 4) considering and taking a decision on making collective agreements and covenants, and approving the bylaw regulating the general provisions on labour incentives;
- 5) preparing materials and draft decisions on issues to be considered by the general meeting of the shareholders and the Board of Directors, and presenting the materials to committees of the Board of Directors:
- 6) working out the engineering, financial, economic and rate policy of the Company and its branches, strategies and programmes for development of branches;
- 7) working out the accounting policy, control over improvement of the methodology of book-keeping and managerial accounting, as well as over the introduction of reporting according to international accounting standards in the Company and branches;
- 8) working out the methodology of planning, budgeting and controlling of the Company and its branches;
- 9) working out the policy of ensuring the Company's and branches' security;
- 10) determining the amount, form and procedure of endowing branches with property and withdrawing it from them;
- 11) determining the number of the members of collective executive bodies of branches and appointing them, as well as early termination of their powers, approving the Provisions on the Collective Executive Body of a Branch;
- 12) preliminarily agreeing upon candidates for the positions of deputy managers and chief accountants or branches and representative offices and dismissal of the said officials;
- 13) approving terms of contracts (additional agreements) made with members of collective executive bodies of branches, with deputy managers, and chief accountants or branches and representative offices, and considering issues, the decisions on which are to be taken by the Management Board in compliance with the above agreements;
- 14) approving annual and quarterly budgets of branches, introducing amendments to the said documents and considering the results of fulfilling them;
- 15) analysis of the results of the operation of Company's structural divisions, including separate divisions, and working out obligatory instructions for improvement of their operation;
- 16) approving the bylaws regulating the issues included in the terms of reference of the Company's Management Board, except for the bylaws approved by the general meeting of the shareholders and by the Board of Directors of the Company.

Data on availability of an issuer's bylaw establishing the rules of issuer's corporate behaviour: *there is no such bylaw*

5.2. Information on Members of the Issuer's Management Bodies

Members of Issuer's Board of Directors (Supervisory Board).

Chairperson: Valery Nikolayevich Yashin

Education:

Members of the Board of Directors:

Valery Nikolayevich Yashin

Year of birth: **1941**

Posts for the recent 5 years:

Period: 1993 - 1999

Organization: Petersburg Telephone Network Open Joint-Stock Company

Position: General Manager

Period: 1994 - 1999

Organization: Petersburg Telephone Network Open Joint-Stock Company

Position: Chairperson of the Management Board

Period: 1994 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Board of Directors

Period: 1999 - till now

Organization: Investment Communication Company - Open Joint-Stock Company

Position: General Manager

Period: 2000 – till now

Organization: Investment Communication Company - Open Joint-Stock Company

Position: Chairperson of the Management Board

Period: 2001 - 2003

Organization: *Mobitel Private Company*Position: *member of the Board of Directors*

Period: 2001 - till now

Organization: Moscow City Telephone Network Open Joint-Stock Company

Position: member of the Board of Directors

Period: *2001 – till now*

Organization: *Rostelecom Open Joint-Stock Company* Position: *Chairperson of the Board of Directors*

Period: 2001 – till now

Organization: TsentrTelecom Open Joint-Stock Company

Position: Chairperson of the Board of Directors

Period: 2001 - 2002

Organization: Svyazinvest-Media Open Joint-Stock Company

Position: Chairperson of the Board of Directors

Period: 2001 – till now

Organization: RTComm.RU Open Joint-Stock Company

Position: Chairperson of the Board of Directors

Period: 2001 - 2002

Organization: Open Joint-Stock Company Electrosvyaz of Oryol Oblast

Position: Chairperson of the Board of Directors

Period: 2001 - till now

Organization: Telecominvest Open Joint-Stock Company

Position: Chairperson of the Board of Directors

Period: 2001 - till now

Organization: Rostelecom-Garantiya Non-Governmental Pension Fund

Position: Chairperson of the Fund Council

Period: 2002 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: Chairperson of the Board of Directors

Period: 2002 - till now

Organization: Telecom-Soyuz Non-Governmental Pension Fund

Position: Chairperson of the Fund Council

Period: 2002 – till now

Organization: National Payphone Network Open Joint-Stock Company

Position: Chairperson of the Board of Directors

Period: 2003 - till now

Organization: The Russian Foundation of the History of Communications

Position: member of the Management Board

Period: 2003 - till now

Organization: St. Petersburg Payphones Private Company

Position: member of the Board of Directors

Share in the Issuer's authorized capital: 0.172% Shares in the Issuer's subsidiaries/affiliates:

no shares

Alexandr Vyacheslavovich Ikonnikov

Year of birth: 1971

Education:

Posts for the recent 5 years:

Period: 1997 - 1999

Organization: Ministry of Fuel and Power Engineering of the Russian Federation

Position: Head of the Department for foreign economic relations

Period: 1999 - 2000

Organization: National Association of stock market members

Position: Deputy Chairperson of Executive Council

Period: *2002 – till now*

Organization: Association of Independent Directors
Position: Chairperson of the Management Board

Period: 2002 – till now

Organization: Association for Investors' Rights Protection

Position: *Director*

Period: 2002 – till now

Organization: Open Joint-Stock Company - Central Telecommunication Company

Position: member of the Board of Directors

Period: 2003 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Board of Directors

Share in the Issuer's authorized capital: *no share* Shares in the Issuer's subsidiaries/affiliates: *no shares*

Vadim Yevgenyevich Belov

Year of birth: 1958

Education:

Posts for the recent 5 years:

Period: 1997 - 1998

Organization: Joint-Stock Commercial Bank "International Financial Corporation"

Position: Deputy Chairperson of the Management Board

Period: 1998 - 1999

Organization: SPK Capital Limited

Position: Managing Director of the Moscow Representative office

Period: 1999 - 2002

Organization: Volgogradelectrosvyaz Public Company

Position: member of the Board of Directors

Period: *1999 – till now*

Organization: Investment Communication Company - Open Joint-Stock Company

Position: Deputy General Manager

Period: 2000 - till now

Organization: Investment Communication Company - Open Joint-Stock Company

Position: member of the Management Board

Period: 2001 - 2002

Organization: Sibirtelecom Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2002 - 2002

Organization: Open Joint-Stock Company Svyazinform of Chelyabinsk Oblast

Position: member of the Board of Directors

Period: 2002 - till now

Organization: Open Joint-Stock Company "South Telecommunication Company"

Position: Chairperson of the Board of Directors

Period: 2002 – till now

Organization: Rostelecom Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2002 – till now

Organization: *Uralsvyazinform Public Company* Position: *Chairperson of the Board of Directors*

Period: 2002 - 2002

Organization: Public Company Uraltelecom of Sverdlovsk Oblast

Position: Chairperson of the Board of Directors

Period: 2002 - 2002

Organization: Public Company Electrosvyaz of Rostov Oblast

Position: Chairperson of the Board of Directors

Period: 2002 – till now

Organization: TsentrTelecom Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2002 - 2003

Organization: Open Joint-Stock Company Inter-Regional Commercial Bank of Communication and

Information Support Development

Position: member of the Board of Directors

Period: 2002 - till now

Organization: Tsentralny Telegraf Public Company

Position: member of the Board of Directors

Period: 2002 - 2003

Organization: RTK-Invest Private Company

Area of business: financial services

Position: Chairperson of the Board of Directors

Period: 2002 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Board of Directors

Period: 2002 – till now

Organization: RTK-Leasing Private Company Position: Member of the Board of Directors

Period: 2002 – till now

Organization: Non-Profit Partnership Centre for Research of Telecommunications Development

Problems

Position: Chairman of the Board of the Partnership

Period: 2001 – till now

Organization: Rostelecom-Garantiya Non-Governmental Pension Fund

Position: Member of the Fund Council

Period: 2003 – till now

Organization: Telecom-Soyuz Non-Governmental Pension Fund

Position: Member of the Fund Council

Share in the Issuer's authorized capital: 0.00003% Shares in the Issuer's subsidiaries/affiliates:

no shares

Ivan Ivanovich Rodionov

Year of birth: 1953

Education:

Posts for the recent 5 years: Period: *1997 – till now*

Organization: Brunswick Capital Management Investment Fund

Position: *Managing director*

Period: 2001 - 2002

Organization: Artelecom Public Company Position: member of the Board of Directors Period: 2001 - 2002

Organization: Public Company Electrosvyaz of the Republic of Karelia.

Position: member of the Board of Directors

Period: 2002 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Board of Directors

Share in the Issuer's authorized capital: *no share* Shares in the Issuer's subsidiaries/affiliates:

no shares

Sergey Vladimirovich Soldatenkov

Year of birth: 1963

Education:

Posts for the recent 5 years:

Period: 1994 - 1998

Organization: Delta Telecom Private Company

Position: General Manager

Period: 1998 - 1999

Organization: Telecominvest Open Joint-Stock Company

Position: Deputy General Manager

Period: 1999 - till now

Organization: Open Joint-Stock Company North-West Telecom

Area of business: communication services
Position: member of the Board of Directors

Period: 1999 - 2000

Organization: Petersburg Telephone Network Open Joint-Stock Company

Position: First Deputy General Manager - Commercial Manager

Period: 2000 - 2002

Organization: Open Joint-Stock Company North-West Telecom

Position: Chairperson of the Management Board

Period: 2000 - 2002

Organization: Open Joint-Stock Company North-West Telecom

Position: General Manager

Period: 2001 - 2003

Organization: Lensvyaz Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2001 - till now

Organization: Megafon Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2001 - till now

Organization: Telecominvest Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2001 - 2003

Organization: Delta Telecom Private Company

Position: member of the Board of Directors

Period: 2001 - 2003

Organization: North-West Telecombank Private Company

Position: member of the Supervisory Board

Period: 2002 – till now

Organization: Sonik Duo Private Company Position: member of the Board of Directors

Period: 2003 - till now

Organization: *Megafon Open Joint-Stock Company* Position: *Chairperson of the Management Board*

Period: 2003 – till now

Organization: Megafon Open Joint-Stock Company

Position: General Manager

Share in the Issuer's authorized capital: 0.0024% Shares in the Issuer's subsidiaries/affiliates: no shares

Dmitry Vladimirovich Levkovsky

Year of birth: 1965

Education:

Posts for the recent 5 years: Period: 1995 – till now

Organization: "NCH Advisors, Inc"

Position: Vice-President

Period: 2000 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Board of Directors

Period: 2002 - till now

Organization: *Uralsvyazinform Public Company* Position: *member of the Board of Directors*

Share in the Issuer's authorized capital: *no share* Shares in the Issuer's subsidiaries/affiliates: *no shares*

Irina Mikhailovna Ragozina

Year of birth: 1950

Education:

Posts for the recent 5 years: Period: 1996 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Board of Directors

Period: 1997 - 1999

Organization: Investment Communication Company - Open Joint-Stock Company

Position: Shareholding Management Service Manager

Period: 1999 - till now

Organization: Investment Communication Company - Open Joint-Stock Company

Area of business: communication

Position: Corporate Management Department Director

Period: *2001 – till now*

Organization: Moscow City Telephone Network Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2001 - 2002

Organization: Open Joint-Stock Company Electrosvyaz of Kurgan Oblast

Position: member of the Board of Directors

Period: 2001 - 2002

Organization: Kamchatsvyazinform Open Joint-Stock Company

Position: Chairperson of the Board of Directors

Period: 2001 - 2002

Organization: Open Joint-Stock Company Svyazinform of Chelyabinsk Oblast

Position: Chairperson of the Board of Directors

Period: 2002 – till now

Organization: Rostelecom Open Joint-Stock Company

Position: member of the Board of Directors

Share in the Issuer's authorized capital: *no share* Shares in the Issuer's subsidiaries/affiliates:

no shares

Yury Alexandrovich Bilibin

Year of birth: **1971**

Education:

Posts for the recent 5 years:

Period: 1997 - 1998

Organization: Petersburg Telephone Network Open Joint-Stock Company Position: Manager of the Department for Relations with Subsidiaries

Period: 1998 - 1999

Organization: Petersburg Telephone Network Open Joint-Stock Company Position: Manager of the Long-Term Investment and Securities Department

Period: 1999 - 2000

Organization: Petersburg Telephone Network Open Joint-Stock Company

Position: Deputy Commercial Manager

Period: 2000 – till now

Organization: Investment Communication Company - Open Joint-Stock Company

Position: Assistant General Manager

Period: 2000 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Board of Directors

Period: 2001 - till now

Organization: Medexpress Private Insurance Company

Position: member of the Supervisory Board

Period: 2001 - till now

Organization: North-West Telecombank Private Company

Position: member of the Supervisory Board

Period: *2001 – till now*

Organization: National Payphone Network Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2001 – till now

Organization: RTComm.RU Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2001 - 2002

Organization: Open Joint-Stock Company Svyazinform of Samara Oblast

Position: member of the Board of Directors

Period: *2001 – till now*

Organization: *Uralsvyazinform Public Company* Position: *member of the Board of Directors*

Period: 2001 - 2002

Organization: Magadansvyazinform Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2001 - 2002

Organization: Murmanelectrosvyaz Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2001 - 2003

Organization: Open Joint-Stock Company The St. Petersburg Bank of Reconstruction and

Development

Position: Chairperson of the Board of Directors

Period: 2001 - 2002

Organization: Open Joint-Stock Company Electrosvyaz of Oryol Oblast

Position: member of the Board of Directors

Period: 2001 - till now

Organization: Open Joint-Stock Company Inter-Regional Commercial Bank of Communication and

Information Support Development

Position: member of the Board of Directors

Period: *2001 – till now*

Organization: Rostelecom-Garantiya Non-Governmental Pension Fund

Position: Fund member

Period: 2002 – till now

Organization: *RTK-Leasing Private Company* Position: *member of the Board of Directors*

Period: 2002 - 2003

Organization: *RTK-Invest Private Company* Position: *member of the Board of Directors*

Period: 2002 - 2003

Organization: Private company "Interfax-Telecom Informational agency "

Position: member of the Board of Directors

Period: 2002 – till now

Organization: Svyazinvest-Media Open Joint-Stock Company

Position: Chairperson of the Board of Directors

Period: 2002 - till now

Organization: *Mobitel Private Company*Position: *member of the Board of Directors*

Period: 2002 - 2003

Organization: Lensvyaz Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2002 - 2002

Organization: Public Company Electrosvyaz of Kaliningrad Oblast

Position: member of the Board of Directors

Share in the Issuer's authorized capital: *no share* Shares in the Issuer's subsidiaries/affiliates:

no shares

Alexandr Alexandrovich Gogol

Year of birth: 1946

Education:

Posts for the recent 5 years: Period: 1998 – till now

Organization: Prof. M.A. Bonch-Bruyevich Saint Petersburg State University of Telecommunication

Position: *Rector*

Period: 2000 - till now

Organization: St. Petersburg Telecommunication Centre - Private Company

Position: Member of the Board of Directors

Period: 2003 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Board of Directors

Share in the Issuer's authorized capital: *no share* Shares in the Issuer's subsidiaries/affiliates:

no shares

Alexandr Abramovich Sysoyev

Year of birth: 1949

Education:

Posts for the recent 5 years:

Period: 1995 - 1998

Organization: Open Joint-Stock Company Saint Petersburg Telegraph

Position: Chairperson of the Management Board

Period: 1995 - 1998

Organization: Open Joint-Stock Company Saint Petersburg Telegraph

Position: General Manager

Period: 1998 - 2002

Organization: Lensvyaz Open Joint-Stock Company

Position: General Manager

Period: 1998 - 2003

Organization: Lensvyaz Open Joint-Stock Company

Position: member of the Board of Directors

Period: 1998 - 2002

Organization: Lensvyaz Open Joint-Stock Company Position: Chairperson of the Management Board

Period: 2002 - till now

Organization: Telecominvest Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2002 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: Chairperson of the Management Board

Period: 2002 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Board of Directors

Period: 2002 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: General Manager

Period: 2002 - till now

Organization: *Delta Telecom Private Company* Position: *member of the Board of Directors*

Period: 2003 – till now

Organization: St. Petersburg Telecommunication Centre - Private Company

Area of business: communication specialists training

Position: member of the Board of Directors

Period: 2003 – till now

Organization: Neva Kabel Private Company Position: member of the Board of Directors

Period: 2003 - till now

Organization: Kolatelecom Open Joint-Stock Company

Position: member of the Board of Directors

Share in the Issuer's authorized capital: 0.0376% Shares in the Issuer's subsidiaries/affiliates:

no shares

Oleg Anatolyevich Lebedinets

Year of birth: 1977

Education:

Posts for the recent 5 years:

Period: 1999 - 2000

Organization: Wood & Company - Investment company

Position: Financial analyst

Period: 2000 - 2000

Organization: Alfa Capital Investment bank

Position: Deputy Director of the Research Department

Period: 2000 – till now

Organization: Brunswick Asset Management

Position: Director of the Investment fund Analytical department

Period: 2002 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Board of Directors

Share in the Issuer's authorized capital: *no share* Shares in the Issuer's subsidiaries/affiliates:

no shares

Issuer's Collegiate executive management body

Igor Nikolayevich Samylin

Year of birth: 1957

Education:

Posts for the recent 5 years:

Period: 1997 - 1998

Organization: Neda Private Company

Position: General Manager

Period: 1998 - 1999

Organization: Petersburg Telephone Network Open Joint-Stock Company

Position: Vyborgsky Telephone Centre Manager

Period: 1999 - 2000

Organization: Petersburg Telephone Network Open Joint-Stock Company

Position: Customers Department Manager - Customers Manager

Period: 2000 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Management Board

Period: 2000 - 2002

Organization: Open Joint-Stock Company North-West Telecom

Position: First Deputy General Manager - Commercial manager, head of the Petersburg Telephone

Network branch

Period: 2001 - till now

Organization: Petersburg Transit Telecom Public Company

Position: member of the Board of Directors

Period: *2001 – till now*

Organization: Telecominvest Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2001 - till now

Organization: Telecominvest Production Private Company

Position: member of the Board of Directors

Period: 2001 - 2002

Organization: Murmanelectrosvyaz Open Joint-Stock Company

Position: member of the Board of Directors

Period: **2001 - 2003**

Organization: Lensvyaz Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2001 - 2003

Organization: St. Petersburg Telecommunication Centre - Private Company

Position: member of the Board of Directors

Period: *2001 – till now*

Organization: "St. Petersburg Informational Company" Private Company

Position: member of the Board of Directors

Period: 2001 - 2002

Organization: Public Company Electrosvyaz of Kaliningrad Oblast

Position: member of the Board of Directors

Period: 2001 – till now

Organization: *PeterStar Private Company* Position: *member of the Board of Directors*

Period: 2002 - 2002

Organization: Open Joint-Stock Company North-West Telecom

Position: Deputy General Manager in charge of commercial affairs - Regional Manager of the

Petersburg Telephone Network branch

Period: 2002 - 2003

Organization: Open Joint-Stock Company North-West Telecom

Position: Deputy General manager - Manager for strategic policy and business development - regional

manager of the Petersburg Telephone Network branch

Period: 2002 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: regional manager of the Petersburg Telephone Network branch

Period: 2002 - till now

Organization: *Giprosvyaz SPb Public Company* Position: *member of the Board of Directors*

Period: 2002 – till now

Organization: *TCI Telesense Private Company* Position: *member of the Board of Directors*

Share in the Issuer's authorized capital: *no share* Shares in the Issuer's subsidiaries/affiliates:

no shares

Nikolay Gennadyevich Bredkov

Year of birth: *1953*

Education:

Posts for the recent 5 years:

Period: 1996 - 1999

Organization: Petersburg Telephone Network Open Joint-Stock Company Position: Deputy General Manager in charge of Economics and Finance

Period: 1999 - 2000

Organization: Petersburg Telephone Network Open Joint-Stock Company

Position: Deputy Economics and Finance Director - Manager of the Labour Organization and Remuneration Department of the Financial Economic Service of the Central Directorate

Period: 2000 - 2002

Organization: Public Company Electrosvyaz of the Republic of Karelia.

Position: member of the Board of Directors

Period: 2000 - 2002

Organization: Artelecom Public Company Position: member of the Board of Directors

Period: 2001 - 2002

Organization: Public Company Electrosvyaz of Vologda Oblast

Position: member of the Board of Directors

Period: 2001 - 2002

Organization: Cherepovetsectrosvyaz Public Company

Position: member of the Board of Directors

Period: 2001 - 2002

Organization: *Open Joint-Stock Company North-West Telecom* Position: *Manager in charge of structural reorganization*

Period: 2002 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Management Board

Period: 2002 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: Deputy General Manager in charge of corporate management

Period: 2003 – till now

Organization: Lensvyaz Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2003 - till now

Organization: WestBaltTelecom Private Company Position: member of the Board of Directors

Period: 2003 - till now

Organization: Vologda Cellular Communication Private Company

Position: member of the Board of Directors

Share in the Issuer's authorized capital: 0.00633% Shares in the Issuer's subsidiaries/affiliates:

no shares

Maya Mikhaylovna Semchenko

Year of birth: 1967

Education:

Posts for the recent 5 years:

Period: 1995 - 2000

Organization: Delta Telecom Private Company

Position: Chief Accountant, Financial Manager

Period: 2000 - 2002

Organization: *Open Joint-Stock Company North-West Telecom* Position: *Chief Accountant, Accounting Board Manager*

Period: *2000 – till now*

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Management Board

Period: 2001 - 2003

Organization: Open Joint-Stock Company The St. Petersburg Bank of Reconstruction and

Development

Position: member of the Board of Directors

Period: 2002 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: Chief Accountant

Share in the Issuer's authorized capital: *no share* Shares in the Issuer's subsidiaries/affiliates:

no shares

Vladimir Alexandrovich Akulich

Year of birth: 1956

Education:

Posts for the recent 5 years:

Period: 1992 - 1998

Organization: PeterStar Private Company

Position: General Manager

Period: 1998 - 2000

Organization: Petersburg Telephone Network Open Joint-Stock Company

Position: Construction Manager

Period: 2000 - 2000

Organization: Telecominvest Open Joint-Stock Company

Position: Deputy General Manager

Period: 2000 - 2002

Organization: Open Joint-Stock Company North-West Telecom

Position: Long-Distance International Communication Manager – Manager of the Long-Distance

International Telephone branch

Period: 2000 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Management Board

Period: 2001 - 2002

Organization: Novgorodtelecom Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2001 - 2002

Organization: St. Petersburg International Private Company

Position: member of the Board of Directors

Period: 2001 - 2002

Organization: Open Joint-Stock Company Electrosvyaz of Pskov Oblast

Position: member of the Board of Directors

Period: *2001 – till now*

Organization: Telecominvest Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2002 - 2003

Organization: Open Joint-Stock Company North-West Telecom

Position: Deputy General Manager - Manager in charge of strategic development and technical policy

Period: 2002 – till now

Organization: *Giprosvyaz SPb Public Company* Position: *member of the Board of Directors*

Period: 2002 - 2002

Organization: Open Joint-Stock Company North-West Telecom

Position: Deputy General Manager in charge of strategic development and technical policy - Head of GMMTTU (City Long-Distance and International Telegraph and Telephone Centre) of the Petersburg Telephone Network branch

Period: 2003 – till now

Organization: Kaliningrad Mobile Networks Private Company

Position: member of the Board of Directors

Period: 2003 – till now

Organization: Vologda Cellular Communication Private Company

Position: member of the Board of Directors

Share in the Issuer's authorized capital: *no share* Shares in the Issuer's subsidiaries/affiliates:

no shares

Vladimir Nikolayevich Vorozhevkin

Year of birth: **1949**

Education:

Posts for the recent 5 years:

Period: 1997 - 1999

Organization: The Federal Service of Russia for Regulation of Natural Monopolies in the Field of

Transport

Position: Manager of the Federal Service of Russia for Regulation of Natural Monopolies in the Field

of Transport for the North-West

Period: 1999 - 2002

Organization: The Territorial Board for St. Petersburg and Leningrad Oblast of the Ministry of RF for

Antimonopoly Policy and Support of Business
Position: Deputy Manager of the Territorial Board

Period: 2002 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: Manager in charge of personnel

Period: *2002 – till now*

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Management Board

Period: 2002 - 2002

Organization: Open Joint-Stock Company North-West Telecom

Position: Personnel management Department Director

Period: 2003 – till now

Organization: St. Petersburg Telecommunication Centre - Private Company

Position: member of the Board of Directors

Period: 2003 – till now

Organization: Vologda Cellular Communication Private Company

Position: member of the Board of Directors

Share in the Issuer's authorized capital: *no share* Shares in the Issuer's subsidiaries/affiliates: *no shares*

Alexandr Abramovich Sysoyev

Year of birth: 1949

Education:

Posts for the recent 5 years:

Period: 1995 - 1998

Organization: Open Joint-Stock Company Saint Petersburg Telegraph

Position: Chairperson of the Management Board

Period: 1995 - 1998

Organization: Open Joint-Stock Company Saint Petersburg Telegraph

Position: General Manager

Period: 1998 - 2002

Organization: Lensvyaz Open Joint-Stock Company

Position: General Manager

Period: 1998 - 2003

Organization: Lensvyaz Open Joint-Stock Company

Position: member of the Board of Directors

Period: 1998 - 2002

Organization: Lensvyaz Open Joint-Stock Company Position: Chairperson of the Management Board

Period: 2002 - till now

Organization: Telecominvest Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2002 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: Chairperson of the Management Board

Period: 2002 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Board of Directors

Period: 2002 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: General Manager

Period: 2002 – till now

Organization: Delta Telecom Private Company Position: member of the Board of Directors

Period: 2003 - till now

Organization: St. Petersburg Telecommunication Centre - Private Company

Area of business: communication specialists training

Position: member of the Board of Directors

Period: 2003 - till now

Organization: Neva Kabel Private Company Position: member of the Board of Directors

Period: 2003 - till now

Organization: Kolatelecom Open Joint-Stock Company

Position: member of the Board of Directors

Share in the Issuer's authorized capital: 0.0376% Shares in the Issuer's subsidiaries/affiliates: no shares

Grigory Borisovich Chernyak

Year of birth: **1949**

Education:

Posts for the recent 5 years: Period: 1994 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Management Board

Period: 1994 - 2001

Organization: Petersburg Telephone Network Open Joint-Stock Company

Position: General Issues Manager

Period: 2001 - till now

Organization: U Krasnogo Mosta Private Company

Position: member of the Board of Directors

Period: 2001 – till now

Organization: Medexpress Private Insurance Company

Position: member of the Supervisory Board

Period: 2001 - 2002

Organization: Zenith Football Club Private Company

Position: member of the Board of Directors

Period: 2002 - till now

Organization: Lensvyaz Open Joint-Stock Company Position: member of the Management Board

Period: 2002 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: Deputy General Manager - manager in charge of property management

Period: 2002 - 2002

Organization: Open Joint-Stock Company North-West Telecom

Position: Deputy General manager in charge of common issues

Share in the Issuer's authorized capital: 0.04% Shares in the Issuer's subsidiaries/affiliates:

no shares

Alexey Vladimirovich Shalagin

Year of birth: 1958

Posts for the recent 5 years:

Period: 1997 - 2001

Organization: Public Joint-Stock Company Industry and Construction Bank

Position: Deputy head of the Board

Period: 2001 - 2002

Organization: Public Joint-Stock Company Industry and Construction Bank

Position: Deputy branch manager

Period: 2002 – till now

Organization: OJSC North-West Telecom

Position: Deputy General Manager- Director in charge of Economics and Finance

Period: 2003 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Management Board

Period: 2003 - till now

Organization: North-West Telecombank Private Company

Position: member of the Supervisory Board

Share in the Issuer's authorized capital: *no share* Shares in the Issuer's subsidiaries/affiliates:

no shares

Person acting as the sole executive body of the Issuer:

Alexandr Abramovich Sysoyev

Year of birth: 1949

Education:

Posts for the recent 5 years:

Period: 1995 - 1998

Organization: Open Joint-Stock Company Saint Petersburg Telegraph

Position: Chairperson of the Management Board

Period: 1995 - 1998

Organization: Open Joint-Stock Company Saint Petersburg Telegraph

Position: General Manager

Period: 1998 - 2002

Organization: Lensvyaz Open Joint-Stock Company

Position: General Manager

Period: 1998 - 2003

Organization: Lensvyaz Open Joint-Stock Company

Position: member of the Board of Directors

Period: 1998 - 2002

Organization: Lensvyaz Open Joint-Stock Company Position: Chairperson of the Management Board

Period: 2002 – till now

Organization: Telecominvest Open Joint-Stock Company

Position: member of the Board of Directors

Period: 2002 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: Chairperson of the Management Board

Period: 2002 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: member of the Board of Directors

Period: 2002 – till now

Organization: Open Joint-Stock Company North-West Telecom

Position: General Manager

Period: 2002 – till now

Organization: *Delta Telecom Private Company* Position: *member of the Board of Directors*

Period: 2003 - till now

Organization: St. Petersburg Telecommunication Centre - Private Company

Area of business: communication specialists training

Position: member of the Board of Directors

Period: 2003 - till now

Organization: *Neva Kabel Private Company* Position: *member of the Board of Directors*

Period: 2003 - till now

Organization: Kolatelecom Open Joint-Stock Company

Position: member of the Board of Directors

Share in the Issuer's authorized capital: 0.0376% Shares in the Issuer's subsidiaries/affiliates:

no shares

Nature of kinship of the above persons with any other persons who are members of the issuer's management bodies and/or bodies of control over financial and economic activities of the issuer: persons in the Board of Directors, collective and single executive management bodies of the issuer have no kinship with any other persons who are members of the issuer's management bodies and/or bodies of control over financial and economic activities of the issuer

5.3. Data on the Amount of Remuneration, Privileges and/or Reimbursement of Expenses for Each of the Issuer's Management Bodies:

Aggregate amount of remuneration paid to the members of the Board of Directors for the period under report:

Wages (roubles): θ Bonuses (roubles): θ

Commission (roubles): 1 453 174

Privileges and/or reimbursement of expenses (roubles): 885 537

Other property compensations (roubles) θ

Total (roubles): 2 338 711

Aggregate amount of remuneration paid to the members of the Management Board for the period under report:

Wages (roubles): 2 400 971
Bonuses (roubles): 761 195
Commission (roubles): 1 491 447

Privileges and/or reimbursement of expenses (roubles): 386 269

Other property compensations (roubles) θ

Total (roubles): 3 548 435

Data on existing agreements in respect of such payments in the current fiscal year: *there are no such agreements*

5.4. Data on the Structure and Terms of Reference of the Bodies of Control over Financial and Economic Operation of the Issuer

To exercise control over financial and economic operation, the Company creates an Auditing Committee, a special structural division exercising the internal control functions.

The Auditing Committee is an independent control body of the Company, elected at the annual general meeting of the shareholders for a period till the next annual general meeting of the shareholders, with 7 members.

The terms of reference of the Auditing Committee include:

- checking the reliability of the data contained in the reports and other financial documents of the Company;
- revealing any facts of violation of the procedure for book-keeping and submission of financial reports, established by the legal acts of the Russian Federation;
 - checking the observance of the legal standards in tax calculation and payment;
- revealing any facts of violation of the legal acts of the Russian Federation, in compliance with which the Company performs its financial and economic operations;
 - evaluating the economic advisability of financial and economic operations of the Company.

5.5. Information on Members of the Bodies for Control over the Financial and Economic Activities of the Issuer

Personal composition of the Auditing Committee and other issuer's bodies for control over its financial and economic activities:

Full name: Natalia Vladimirovna Fedorova

Year of birth: no data Education: no data

Period: 1998 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: Chief accountant of the Electrosvyaz of Pskov oblast branch, OJSTC Nort-West

Telecom

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer (%): 0,022

Percentage of issuer's common stock held by the said party (%): 0,026

Number of issuer's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's options held by it: *no option programmes have been provided for by the issuer*

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer's subsidiaries and dependent companies (%): θ

Percentages of issuer's subsidiary or dependent company's common stock held by the said party (%): θ

Number of issuer's subsidiary's or dependent company's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's subsidiary's or dependent company's options held by it: no option programmes have been provided for in the issuer's subsidiaries or dependent companies

Full name: Andrey Yakovlevich Lang

Year of birth: 1970 Education: *Higher*

Period: 1998 - 2002

Organization: Public Joint-Stock Company Industry and Construction Bank, Saint Petersburg Position: advisor, Head of the Department for Planning and Budget of the Finance Board

Period: 2002 - till now

Organization: Open Joint-Stock Company North-West Telecom

Position: Deputy General Manager in charge of Economics and Finance

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer (%): θ

Percentage of issuer's common stock held by the said party (%): θ

Number of issuer's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's options held by it: *no option programmes have been provided for by the issuer*

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer's subsidiaries and dependent companies (%): θ

Percentages of issuer's subsidiary or dependent company's common stock held by the said party (%): θ

Number of issuer's subsidiary's or dependent company's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's subsidiary's or dependent company's options held by it: no option programmes have been provided for in the issuer's subsidiaries or dependent companies

Full name: Larisa Mikhaylovna Tareyeva

Year of birth: Education:

Period: now

Organization: Investment Communication Company - Open Joint-Stock Company

Position: Leading Specialist of the Department of Direct Investment and Property

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer (%): θ

Percentage of issuer's common stock held by the said party (%): θ

Number of issuer's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's options held by it: *no option programmes have been provided for by the issuer*

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer's subsidiaries and dependent companies (%): θ

Percentages of issuer's subsidiary or dependent company's common stock held by the said party (%): θ

Number of issuer's subsidiary's or dependent company's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's subsidiary's or dependent company's options held by it: no option programmes have been provided for in the issuer's subsidiaries or dependent companies

Full name: Irina Viktorovna Prokofyeva

Year of birth: 1968 Education: *Higher*

Period: 1997 - 1998

Organization: State Tax Inspectorate for St. Petersburg

Position: Senior State Tax Officer of the Board for Tax Control of City Tax-Payers

Period: 1998 - 2001

Organization: Telecominvest Open Joint-Stock Company

Position: Taxation specialist

Period: 2001 - 2001

Organization: Investment Communication Company - Open Joint-Stock Company Position: Deputy Manager of the Department of Internal Audit and Economic Analysis

Period: 2001 - 2003

Organization: Investment Communication Company - Open Joint-Stock Company

Position: Deputy Director - Manager of the Unit of Internal Audit of the Department of Internal Audit and Economic Analysis

Period: 2003 - till now

Organization: Yermak RMS Private Stock Company

Position: Member of the Board of Directors

Period: 2003 - till now

Organization: Investment Communication Company - Open Joint-Stock Company

Position: Manager of the Department of Internal Audit

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer (%): θ

Percentage of issuer's common stock held by the said party (%): θ

Number of issuer's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's options held by it: **no option programmes have been provided for by the issuer**

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer's subsidiaries and dependent companies (%): θ

Percentages of issuer's subsidiary or dependent company's common stock held by the said party (%): θ

Number of issuer's subsidiary's or dependent company's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's subsidiary's or dependent company's options held by it: no option programmes have been provided for in the issuer's subsidiaries or dependent companies

Full name: Mariya Leonidovna Pravdina

Year of birth: 1971 Education: *Higher*

Period: *now*

Organization: Open Joint-Stock Company North-West Telecom

Position: Head of the Investment department

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer (%): θ

Percentage of issuer's common stock held by the said party (%): θ

Number of issuer's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's options held by it: *no option programmes have been provided for by the issuer*

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer's subsidiaries and dependent companies (%): θ

Percentages of issuer's subsidiary or dependent company's common stock held by the said party (%): θ

Number of issuer's subsidiary's or dependent company's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's subsidiary's or dependent company's options held by it: no option programmes have been provided for in the issuer's subsidiaries or dependent companies

Full name: Sergey Ivanovich Alekhin

Year of birth: 1977 Education: *Higher*

Period: 1998 - 1999

Organization: Craft Limited Liability Company

Position: Chief accountant

Period: 1999 - 2000

Organization: NPP Energoresurs Private-Type Joint-Stock Company

Position: Chief accountant

Period: 2000 - 2000

Organization: Avista-S Limited Liability Company

Position: Chief accountant

Period: 2000 - 2000

Organization: private stock company Editorial Board of the Glavbukh Magazine

Position: expert editor

Period: 2000 - 2003

Organization: Investment Communication Company - Open Joint-Stock Company

Position: Leading Specialist of the Unit of Internal Audit of the Department of Internal Audit and

Economic Analysis

Period: 2003 - till now

Organization: Investment Communication Company - Open Joint-Stock Company

Position: Leading Specialist of the Internal Audit Department

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer (%): θ

Percentage of issuer's common stock held by the said party (%): θ

Number of issuer's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's options held by it: *no option programmes have been provided for by the issuer*

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer's subsidiaries and dependent companies (%): θ

Percentages of issuer's subsidiary or dependent company's common stock held by the said party (%): θ

Number of issuer's subsidiary's or dependent company's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's subsidiary's or dependent company's options held by it: no option programmes have been provided for in the issuer's subsidiaries or dependent companies

Full name: Konstantin Vladimirovich Belyaev

Year of birth: Education:

Period: now

Organization: Investment Communication Company - Open Joint-Stock Company

Position: *Chief accountant*

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer (%): 0,00076

Percentage of issuer's common stock held by the said party (%): 0,00067

Number of issuer's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's options held by it: *no option programmes have been provided for by the issuer*

Participation of the member of the issuer's body for control over its financial and economic activities in the authorized capital (unit investment fund) of the issuer's subsidiaries and dependent companies (%): θ

Percentages of issuer's subsidiary or dependent company's common stock held by the said party (%): 0

Number of issuer's subsidiary's or dependent company's shares of each category, that may be acquired by such a party as a result of exercising the rights granted by the issuer's subsidiary's or dependent company's options held by it: *no option programmes have been provided for in the issuer's subsidiaries or dependent companies*

Nature of any kinship between the member of the issuer's body of control over its financial and economic activities and other members of the issuer's bodies of control over its financial and economic activities, members of the board of directors (supervisory board) of the issuer, members of the collective executive body of the issuer or the person acting as the single executive body of the issuer:

There is no kinship between the members of the issuer's body of control over its financial and economic activities and other members of the issuer's bodies of control over its financial and economic activities, members of the board of directors (supervisory board) of the issuer, members of the collective executive body of the issuer or the person acting as the single executive body of the issuer.

5.6. Data on the Amount of Remuneration, Privileges and/or Reimbursement of Expenses for the Body of Control over the Financial and Economic Activities of the Issuer

The aggregate amount of remuneration paid to the body of control over the financial and economic activities of the issuer in the period under report:

Wages (roubles): 487 372 Bonuses (roubles): 180 885 Commission (roubles): 0

Privileges and/or reimbursement of expenses (roubles): 315 415

Other property compensations (roubles) 51 864

Total (roubles): 1 035 536

5.7. Data on the Number of and Generalized Data on the Education and Composition of the Issuer's Workers (Employees) and on Any Changes in the Number of the Issuer's Workers (Employees)

No.	Index	the 3 rd quarter of 2003
1	Average number, total (average official number, average number of external employees combining jobs and average number of employees working under civil agreements), persons	28 439
2	including the average official number of employees, persons	28 128
3	Number of employees as of 01.10.03, persons	28 594
4	including those (in %% of the total number): - younger than 25 y.o. - 25 to 35 y.o. - 35 to 55 y.o. - older than 55 y.o.	6,8 22,5 65,2 5,5
5	of the total number (line 3, in %%): - those who have graduated from secondary and/or complete general education schools	30,5

-	those who have graduated from primary and/or secondary vocational schools	46,6
-	those who have graduated from higher schools	22,9

Workers (employees) of the issuer have founded a trade union body.

5.8. Data on Any Obligations of the Issuer to Workers (Employees) Concerning the Possibility of their Participation in the Authorized Capital (Unit Investment Fund) of the Issuer

No agreements or obligations of the issuer have been provided for concerning the possibility of issuer's workers' (employees') participation in its authorized capital (unit investment fund).

VI. Data on the Issuer's Participants (Shareholders) and on Party-Related Transactions Made by the Issuer

6.1. Data on the Issuer's total number of shareholders (participants)

Issuer's total number of participants as of the date of the end of the quarter under report: 31748

Total number of parties registered in the shareholders register of the issuer as of the date of the end of the last quarter under report:

31748

Total number of nominal holders of issuer's shares:

41

6.2. Data on the Issuer's participants (shareholders) holding at least 5 per cent of its authorized capital (unit investment fund) or at least 5 per cent of its common stock, as well as data on participants (shareholders) of such parties, holding at least 20 per cent of the authorized capital (unit investment fund) or at least 20 per cent of their common stock

Name: Investment Communication Company - Open Joint-Stock Company

Place of business: str. 2, 55 Plyushchikha, Moscow, Russia Mailing address: str. 2, 55 Plyushchikha, Moscow, 119121

Share in the Issuer's authorized capital: 39.89 %

Parties, holding at least 20 per cent of the authorized capital (unit investment fund) or at least 20 per cent of the common stock of an issuer's shareholder (participant):

Name: MUSTCOM LIMITED

Place of business: 3 Themistoklis Dervis Street Julia House CY-1066 Nicosia, Cyprus

Mailing address: 9, Dmitrovsky per., Moscow, 103031

Share in the authorized capital of the Issuer's shareholder (participant): 25% + 1 share

Percentage of common shares: 25% + 1 share

Name: Ministry of Privity of RF

Place of business: 9 Nikolsky per., Moscow, 103685 Mailing address: 9 Nikolsky per., Moscow, 103685

Share in the authorized capital of the Issuer's shareholder (participant): 50 % + 1 share

Percentage of common shares: 50 % + 1 share

Name: Russian Fund of Federal Property

Place of business: 9 Leninsky pr-t, Moscow, 117049
Mailing address: 9 Leninsky pr-t, Moscow, 117049

Share in the authorized capital of the Issuer's shareholder (participant): 25% -2 shares

Percentage of common shares: 25% -2 shares

Full name: Brunswick UBS Warburg Nominees Private Company (nominal holder)

Abbreviated name: Brunswick UBS Warburg Nominees Private Company
Place of business: 52, emb. Kosmodamyanskaya, building 4, Moscow, 115054

Mailing address: 2/2 Paveletskaya square, Moscow, 115054

TIN: 7711080038

Share in the Issuer's authorized capital: 13,092 %

Percentage of common shares: 14,286 %

Parties, holding at least 20 per cent of the authorized capital (unit investment fund) or at least 20 per cent of the common stock of an issuer's shareholder (participant):

Name: Brunswick Warburg (Russia) Ltd.
Place of business: The issuer has no data
Mailing address: The issuer has no data

Share in the authorized capital of the Issuer's shareholder (participant): 100 %

Full name: Depository Clearing Company - Private Company (nominal holder)

Abbreviated name: DCC Private Company

Place of business: 13, ul. Tverskaya-Yamskaya, Moscow, 125047

Mailing address: 103064, z. 14/2, ul. Staraya Basmannaya, building 4, Moscow

TIN: 7710021150

Share in the Issuer's authorized capital: 9,569 %

Percentage of common shares: 8,487 %

Parties, holding at least 20 per cent of the authorized capital (unit investment fund) or at least 20 per cent of the common stock of an issuer's shareholder (participant):

The issuer has no data

Full name: *Lindsell Enterprises Limited*Abbreviated name: *Lindsell Enterprises Ltd*

Place of business: 2-4 Arch Makarios III Avenue Capital Center, 9th Floor, 1505, Nicosia

Cyprus

Mailing address: 17-23, Taganskaya ul., building C, 6th floor, Moscow, 109104, Nch Advisors Inc. for Lindsell Enterprises Ltd

TIN: no data are given, as the said party is not a resident of RF

Share in the Issuer's authorized capital: 7,529 %

Percentage of common shares: 6,844 %

Parties, holding at least 20 per cent of the authorized capital (unit investment fund) or at least 20 per cent of the common stock of an issuer's shareholder (participant):

The issuer has no data

Full name: ING BANK (EURASIA) CJSC (CLOSED JOINT-STOCK COMPANY) (nominal holder)

Abbreviated name: ING BANK

Place of business: 31, ul.Krasnaya Presnya, Moscow, 123022 Mailing address: 31, ul.Krasnaya Presnya, Moscow, 123022

TIN: 7712014310

Share in the Issuer's authorized capital: 6,979 %

Percentage of common shares: 5,432 %

Parties, holding at least 20 per cent of the authorized capital (unit investment fund) or at least 20 per cent of the common stock of an issuer's shareholder (participant):

The issuer has no data

6.3. Data on the share of the state or the municipal unit in the authorized capital (unit investment fund) of the issuer and on availability of a special right ("golden share")

Share of the Issuer's authorized capital owned by the state (municipality):

Type of ownership: federal

Share: 0.0007%

Manager of the block: Ministry of Proprietary Relations of the Russian Federation

Type of ownership: of entities of RF

Share: 0.000012%

Manager of the block: Department of Proprietary Relations of Vologda Oblast

A special right of participation for the Russian Federation, entities of the Russian Federation or municipal entities in managing the Issuer ('golden share'):

no such special right is provided for

6.4. Data on Restrictions for Participation in the Authorized Capital (Unit Investment Fund) of the Issuer

If any restrictions of the number of shares held by one shareholder and/or their aggregate face value, and/or the maximum number of votes granted to one shareholder are established by the Articles of Association of the issuer, which is a joint-stock company, then such restrictions must be listed: *no such restrictions have been provided for by the Articles of Association of the issuer.*

If any restrictions of the share of foreign parties' participation in the authorized capital of the issuer have been established by the legislation of the Russian Federation or by other standard legal acts of the Russian Federation, then such restrictions mist be listed or it must be stated that there are no such restrictions: *there are no such restrictions*

Other restrictions related with Participation in the Authorized Capital (Unit Investment Fund) of the Issuer *there are no other restrictions*

6.5. Data on changes in the composition and size of participation of the Issuer's participants (shareholders) holding at least 5 per cent of its authorized capital (unit investment fund) or at least 5 per cent of its common stock

Compositions of the issuer's participants (shareholders) holding at least 5 per cent of its authorized capital (unit investment fund), and, for issuers being joint-stock companies - also at least 5 per cent of issuer's common stock as determined as of the date of the list of parties entitled to participation in each general meeting of the shareholders (participants) of the issuer, held for the 5 recent completed fiscal years preceding the date of the end of the quarter under report.

Date when the list of parties entitled to participation in the general meeting of the shareholders (participants) of the issuer was made up: 27.04.1999

Issuer's participants (shareholders) holding at least 5 per cent of its authorized capital (unit investment fund), and, for issuers being joint-stock companies - also at least 5 per cent of issuer's common stock:

Full official name: *Investment Communication Company - Open Joint-Stock Company* Abbreviated official name: *OJSC Svyazinvest*

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 41,8 Percentage of issuer's common stock held by the said party (%): 50,005

Full official name: Stotter Limited

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 15,698

Percentage of issuer's common stock held by the said party (%): 17,514

Full official name: Machaon Limited

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 6,832 Percentage of issuer's common stock held by the said party (%): 8,336

Date when the list of parties entitled to participation in the general meeting of the shareholders (participants) of the issuer was made up: 03.04.2000

Issuer's participants (shareholders) holding at least 5 per cent of its authorized capital (unit investment fund), and, for issuers being joint-stock companies - also at least 5 per cent of issuer's common stock:

Full official name: *Investment Communication Company - Open Joint-Stock Company* Abbreviated official name: *OJSC Svyazinvest*

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 41,8 Percentage of issuer's common stock held by the said party (%): 50,005

Full official name: Stotter Limited

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 13,768 Percentage of issuer's common stock held by the said party (%): 15,22

Full official name: Machaon Limited

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 6,832 Percentage of issuer's common stock held by the said party (%): 8,336

Date when the list of parties entitled to participation in the general meeting of the shareholders (participants) of the issuer was made up: 20.04.2000

Issuer's participants (shareholders) holding at least 5 per cent of its authorized capital (unit investment fund), and, for issuers being joint-stock companies - also at least 5 per cent of issuer's common stock:

Full official name: Investment Communication Company - Open Joint-Stock Company Abbreviated official name: OJSC Svyazinvest

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 41,8 Percentage of issuer's common stock held by the said party (%): 50,005

Full official name: Stotter Limited

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 13,768 Percentage of issuer's common stock held by the said party (%): 15,22

Full official name: Machaon Limited

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 6,832 Percentage of issuer's common stock held by the said party (%): 8,336

Date when the list of parties entitled to participation in the general meeting of the shareholders (participants) of the issuer was made up: 02.04.2001

Issuer's participants (shareholders) holding at least 5 per cent of its authorized capital (unit investment fund), and, for issuers being joint-stock companies - also at least 5 per cent of issuer's common stock:

Full official name: *Investment Communication Company - Open Joint-Stock Company* Abbreviated official name: *OJSC Svyazinvest*

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 41,017 Percentage of issuer's common stock held by the said party (%): 50,94

Full official name: Stotter Limited

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 10,932 Percentage of issuer's common stock held by the said party (%): 12,299

Full official name: Machaon Limited

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 5,424 Percentage of issuer's common stock held by the said party (%): 6,737

Full official name: **DCL-KF Corporation**

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 4,4 Percentage of issuer's common stock held by the said party (%): 5,465

Date when the list of parties entitled to participation in the general meeting of the shareholders (participants) of the issuer was made up: 01.10.2001

Issuer's participants (shareholders) holding at least 5 per cent of its authorized capital (unit investment fund), and, for issuers being joint-stock companies - also at least 5 per cent of issuer's common stock:

Full official name: *Investment Communication Company - Open Joint-Stock Company* Abbreviated official name: *OJSC Svyazinvest*

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 41,017 Percentage of issuer's common stock held by the said party (%): 50,94

Full official name: Stotter Limited

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 10,932 Percentage of issuer's common stock held by the said party (%): 12,299

Full official name: Machaon Limited

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 5,424 Percentage of issuer's common stock held by the said party (%): 6,737

Full official name: DCL-KF Corporation

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 4,4 Percentage of issuer's common stock held by the said party (%): 5,465

Date when the list of parties entitled to participation in the general meeting of the shareholders (participants) of the issuer was made up: 08.05.2002

Issuer's participants (shareholders) holding at least 5 per cent of its authorized capital (unit investment fund), and, for issuers being joint-stock companies - also at least 5 per cent of issuer's common stock:

Full official name: *Investment Communication Company - Open Joint-Stock Company* Abbreviated official name: *OJSC Svyazinvest*

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 41,017 Percentage of issuer's common stock held by the said party (%): 50,94

Full official name: Stotter Limited

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 10,932 Percentage of issuer's common stock held by the said party (%): 12,299

Full official name: Machaon Limited

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 5,424 Percentage of issuer's common stock held by the said party (%): 6,737

Full official name: **DCL-KF Corporation**

Abbreviated official name: The issuer has no data

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 4,4 Percentage of issuer's common stock held by the said party (%): 5,465

Date when the list of parties entitled to participation in the general meeting of the shareholders (participants) of the issuer was made up: 27.04.1999

Issuer's participants (shareholders) holding at least 5 per cent of its authorized capital (unit investment fund), and, for issuers being joint-stock companies - also at least 5 per cent of issuer's common stock:

Full official name: *Investment Communication Company - Open Joint-Stock Company* Abbreviated official name: *OJSC Svyazinvest*

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 39,893 Percentage of issuer's common stock held by the said party (%): 50,844

Full official name: *Lindsell Enterprises Limited*Abbreviated official name: *Lindsell Enterprises Ltd*

Share of the party in the authorized capital (unit investment fund) of the issuer (%): 6,633 Percentage of issuer's common stock held by the said party (%): 6,298

6.6. Data on Related-Party Transactions Made by the Issuer

Total amount of related-party transactions approved by each management body of the issuer, based on the results of the last quarter under report:

465 612.58 conventional units and 336,542,518. 55 roubles

Transaction (a group of interrelated transactions) with the price of 5 and more per cent of the balance value of the issuer's assets as determined based on the data of its accounts and reports as of the last reporting date: *there have been no such transactions in the period under report*

Party-related transaction (a group of interrelated transactions), the decision on approving which was not taken by the Board of Directors (Supervisory Board) or the general meeting of the shareholders (participants) of the issuer in the cases when such approval was obligatory according to the laws of the Russian Federation: *there have been no such transactions in the period under report*

6.7. Data on the amount of accounts receivable

	Period in which the debt arises						
Type of accounts receivable	Less than 30 days	from 30 to 60 days	from 60 to 90 days	from 90 to 180 days	from 180 days to 1 year	more than 1 year	
	accounts receivable, including:						
overdue one, roubles	-	180 673 453	104 631 016	110 342 632	188 445 623	380 304 944	
buyers and customers, roubles	899 470 270	176 229 501	108 796 637	109 356 139	186 631 005	369 873 673	
notes receivable, roubles	-	-	-	-	-	-	
advances distributed, roubles	232 845 270	60 275 563	32 774 834	81 633 106	49 382 624	18 920 881	
other receivables, roubles	92 868 392	23 931 398	4 231 490	5 934 864	8 858 830	20 931 519	
Total, roubles:	1 225 183 932	260 436 462	145 802 961	196 924 109	244 872 459	409 726 073	

Each debtor has less than 10% of the total accounts receivable.

VII. Issuer's Accounts and Reports and other financial information

7.1. Issuer's Annual Accounts and Reports

Not submitted for this period in the report

7.2. Issuer's quarterly Accounts and Reports for the last completed quarter under report

BALANCE SHEET			CODES
		Form No.1 under OKUD	0710001
as of	September 30, 2003	Date (year, month, day)	
Organization:	OJSC North-West Telecom	under OKPO	01166228
Taxpayer Identification Number	7808020593	TIN	780800593

			64.20.11,12,3,21,2
Areas of activities	electric communication	under OKVED	2
Organizational & Legal for	m/Form of		
Ownership:	Public Company	under¬OKOPF/OKFS	47/34
Unit of measurement:	thousand roubles	under OKEI	384

Address: 14/26 ul. Gorokhovaya, St. Petersburg, 194191

Date of the approval
Date of mailing
(acceptance)

28.10.2003

ASSETS	Line code	As of the beginning of the period under report	
1	2	3	4
I. NON-CIRCULATING ASSETS Intangible assets	110	115	37
including: patents, licenses, trade marks (service marks), other similar rights and assets	111	115	37
organization costs	112	X	X
goodwill	113	X	X
Fixed assets	120	10953003	11629445
including: land plots and objects of nature management	121	4178	4575
buildings, facilities, machinery and equipment	122	9698717	10312630
Construction-in-progress	130	1208435	957956
Profitable investment in stocks of materials and capital equipment	135		
including: property subject to leasing	136		
hired out property	137		
Long-term financial investments	140	159481	154483
including: Investment in subsidiaries	141	76204	76204
Investment in associate companies	142	33145	33145
Investment in other companies	143	33006	30046
loans to organizations for over 12 months	144	X	X
other long-term capital investments	145	17126	15088
Other non-circulating assets	150		97350
Total for section I	190	12321034	12839271

ASSETS	Line code	As of the beginning of the period under report	As of the end of the period under report
1	2	3	4
II. CURRENT ASSETS Stock	210	365152	953612

I	1 1	1	
including:			
raw materials, materials and other similar values	211	205362	229511
livestock in breeding and feeding	212		
expenditures in work-in-process (turnover costs)	213	788	3560
finished products and goods for resale	214	11111	11563
shipped goods	215		
deferred expenses	216	147891	708978
other stock and expenses	217		
Value added tax on acquired values	220	407099	339583
Accounts receivable (expected in over 12 months after the reporting date)	230	16677	27102
including:	221		150
buyers and customers	231		172
notes receivable	232	V	V
debts of subsidiary and associate companies advances distributed	234	X	X 5251
other debtors	235	16677	5351 21579
	233	10077	21379
Accounts receivable (expected within 12 months after the reporting date)	240	1476286	1787591
including: buyers and customers	241	977149	1181933
notes receivable	242	1800	
debts of subsidiary and associate companies	243	X	X
debts of participants (founders) by contributions to the authorized capital	244	X	X
advances distributed	245	321551	470481
other debtors	246	175786	135177
Short-term financial investments	250	12959	14109
including:			
loans to organizations for less than 12 months	251	X	X
own shares purchased from the shareholders	252	X	X
other short-term capital investments	253	X	X
Monetary funds	260	338834	323237
including: cash on hand	261	4928	7824
settlement accounts	262	313311	288078
currency accounts	263	574	617
other monetary funds	264	20021	26718
Other current assets	270	20021	20,10
Total for section II	290	2617007	3445234
BALANCE (sum of lines 190 + 290)	300	14938041	16284505

	Line	As of the beginning of	As of the and of the
LIABILITIES	code	the period under report	
1	2	3	4
III. CAPITAL AND RESERVES			
Authorized capital	410	937940	
Added capital	420	6941473	6927171
Capital reserves	430	29375	46897
including:			
reserve funds formed in accordance with the laws	431	29375	46897
reserve funds formed in accordance with the by-laws	432		
Social sphere fund	440	X	X
Retained profit of previous years	460	2964896	2884588
Uncovered loss of previous years	465		
Retained profit for the year under report	470	X	1059366
Uncovered loss for the year under report	475	X	
Total for section III	490	10873684	11855962
IV. LONG-TERM LIABILITIES Loans and credits	510	434622	69958
including:	310	434022	. 09936
loans from banks to be repaid in over 12 months after the reporting date	511	17383	
borrowings to be repaid in over 12 months after the reporting date	512	417239	69958
Other long-term liabilities	520	906825	
Total for section IV	590	1341447	
V. SHORT-TERM LIABILITIES			007000
Loans and credits	610	579006	1364440
including: loans from banks to be repaid within 12 months after the reporting date	611	208946	610272
borrowings to be repaid within 12 months after the reporting date	612	370060	754168
Accounts payable	620	2063014	
including:		2003014	
suppliers and contractors	621	909841	1043364
notes payable	622		
debts to subsidiary and associate companies	623	X	X
wage arrears	624	56065	114449
indebtedness to state out-of-the-budget funds	625	28269	52367
budgetary indebtedness	626	246658	
advances received	627		
other creditors	628	363589 458592	
	020	730372	727309
Indebtedness to participants (founders) on income payment	630	50557	57049
Deferred income	640	30333	48553
Reserves for forthcoming costs	650	X	X

Other short-term liabilities	660	X	X
Total for section V	690	2722910	3618693
BALANCE (sum of lines 490 + 590 + 690)	700	14938041	16284505

Availability statement of valuables recorded on off-balance accounts

Index	Line	As of the beginning of the period under report	
1	2	3	4
Leased fixed assets	910	628585	832601
including those under leasing	911	186996	316517
Inventories accepted for custody	920	19918	12904
Stock accepted for reprocessing	921		686
Equipment accepted for installation	922	14411	15145
Goods accepted for commission	930	539	256
Insolvent debtors' indebtedness written-off to loss	940	347181	585829
Received liability and payment collaterals	950		140826
Received liability and payment collaterals	960	492112	1842837
Wear of residential fund	970	6865	8375
Wear of external improvements and other similar facilities	980	2657	2775
Strict accounting forms	990	3415	2476
Leased out fixed assets	991	18219	25007
Economic implements	992	30844	32964
Funds for payment for communication services	993	4099	6497

STATEMENT ON THE NET ASSETS VALUE

Index		As of the beginning of the period under report	
1	2	3	4
Net assets	1000	10904017	11904515

	PROFIT AND LOSS REPORT		CODES
		Form No.02 under OKUD	0710002
		Date (year,	
for:	9 months of 2003	month, day)	
Organization:	OJSC North-West Telecom	under OKPO	01166228
Organization.	OJSC North-West Telecom	under OKI O	01100228
Town over Identification New	7909020502	TIM	7909020502
Taxpayer Identification Num	7808020593	TIN	7808020593
Areas of activities	electric communication	under OKDP	642

Organizational & Legal fo	rm/Form of Ownership:	Public Company	under¬OKOPF/ OKFS		
Unit of measurement:	thousand roubles		under OKEI	384	

Date of the approval
Date of mailing (acceptance)

28.10.2003

Index	Line code	For the period under report	For the same period of the previous year
1	2	3	4
I. Income from and expenses for normal activities			
(Net) returns from sale of goods, products, works, services (less	010	0020055	7071717
the VAT, excise taxes and similar obligatory fees)	010	8828955	
including that from the sales: of communication services	011	8560855	
Prime cost of sold goods, products, works and services	020	(6332099)	\
Including that from communication services	021	6215081	5234803
Gross profit	029	2496856	
Commercial expenses	030	X	X
Management expenses	040	X	X
Profit (loss) from sales (lines 010 -020)	050	2496856	1935571
II. Operating income and expenses			
Interest receivable	060	5913	4749
Interest payable	070	(146406)	(71064)
Income from participation in other organizations	080	645	490
Other operating income	090	191643	103527
Other operating expenses	100	(691223)	(819019)
III. Income and expenses from sources other than sales			
Income from sources other than sales	120	161219	116816
Expenses for purposes other than sales	130	(484551)	(474985)
Profit (loss) before taxes (lines 050+060-070+080+090-			
100+120-130)	140	1534096	796085
Tax on profit, and other similar obligatory fees	150	(470793)	(242416)
Profit (loss) from normal activities	160	1063303	553669
IV. Extraordinary income and expenses			
Extraordinary income	170	172	
Extraordinary expenses	180	(4109)	(7)
Net profit (retained profit (loss) of the period under report) (lines 160 + 170 - 180)	190	1059366	553662

Index	Line code		For the same period of the previous year
1	2	3	4
For reference: Dividend per share *			
On preferred of A type	201	X	X
on common shares	202	X	X
		3	

203		X	
204		X	
	3	4	
205	X	X	
		3	
206		Y	
	204	204 3 205 X	204 X 3 4 205 X X 3

^{*} To be filled in the annual accounting report

Explanation of profit and loss items

	Expla	ination of profit and	loss items		
Index	Line code	For the period under report			riod of the previous
		Profit	Loss	Profit	Loss
1	2	3	4	5	6
Fines, penalties and forfeits, which have been acknowledged or for which					
(arbitration) court awards on recovery have been received	210	5448	(1942)	6365	(1979)
Profit (loss) of previous years	220	23692	(25520)	20706	(36924)
Indemnification for losses inflicted by failure to fulfil or to fulfil duly the obligations	230	9808	(3787)	1516	(937)
Exchange rates of foreign currency transactions	240	107035	(123458)	23464	(148737)
Reduction of inventory cost as of the end of the period under report	250	X	X	X	X
Writing off accounts receivable and payable with expired limitation period	260	93	(2355)	2027	(5159)

7.3. Issuer's Summary Accounts for the Three Last Completed Fiscal Years or for Each Completed Fiscal Year

No summary accounts are submitted

Grounds of not submitting:

The duty of an organization to make up summary accounts is established by clause 91 of the Order of the Ministry of Finance of RF No. 34n "On Approving the Provisions on Book-Keeping and Reporting in the Russian Federation" of 29.07.98.

In compliance with the said order, if an organization has subsidiaries or dependent companies, summary accounts are to be made up besides own accounting report, including the reporting indices of such companies situated in the territory of the Russian Federation and outside the Russian Federation, according to the procedure established by the Ministry of Finance of the Russian Federation.

Meanwhile, no procedure for making up summary (consolidated) reports has been established by the Ministry of Finance of the Russian Federation by today. The only document concerning making

up such reports is the Order of the Ministry of Finance No. 112 of 30th December 1996 "On Methodological Recommendations for Making up and Submitting Summary Accounts" Meanwhile, this act is not a normative act (according to the resolution of the Ministry of Justice of the Russian Federation of 19th March 1997, No. 07-02-285-97, this order of the Ministry of Finance does not require state registration), is of purely methodological nature, and, besides, that document does not establish a procedure, but just determines the general approaches towards making up summary accounts. There are no explanations or instructions in respect of applying that order.

At the same time, according to clause 8 of the Order, a Group may abstain from making up summary accounts according to the rules provided for by the standard acts and methodological instructions on book-keeping of the Ministry of Finance of the Russian Federation, if the following conditions are simultaneously observed:

the summary accounts have been made up on the basis of the International Accounting Standards (IAS) prepared by the International Accounting Standards Committee;

- the Group must ensure reliability of the summary accounts made up on the basis of IAS;
- the explanatory note to the summary accounts contains the list of applied accounting requirements, discloses the book-keeping methods, including evaluations differing from the rules provided for by the standard acts and methodological instructions on accounting of the Ministry of Finance of the Russian Federation.

7.4. Data on the Total Amount of Exports and on the Share of Exports in the Total Volumes of Sales

The issuer neither deals with sales of products or goods, nor performs jobs, nor provides services outside the Russian Federation.

7.5. Data on Any Essential Changes that Have Taken Place in the Composition of Issuer's Property after the Date of Expiry of the Last Completed Fiscal Year

There have been no essential changes in the composition of issuer's property after the date of expiry of the last completed fiscal year.

7.6. Data on Issuer's Participation in Any Court Proceedings, if Such Participation May Materially Affect Financial or Economic Operation of the Issuer

As of the date of expiry of the period under report (30.09.03) and during the three years preceding that date, OJSC North-West Telecom did not take part in any court proceedings, the results of which might materially affect the financial and economic operation of the Company.

VIII. Extra Data on the Issuer and the Issued Securities Floated by the Issuer

8.1. Extra Data on the Issuer

8.1.1. Data on the Amount and Structure of the Authorized Capital (Unit Fund) of the Issuer

Amount of the Issuer's authorized capital as of the date of the expiry of the last quarter under report (roubles): 937 940 010

Breakdown of the authorized capital by share categories:

Common stock:

Total (roubles): 735 917 222

Share in the Issuer's authorized capital: 78.461012 %

Preferred stock:

Total (roubles): 202 022 788

Share in the Issuer's authorized capital: 21.538988 %

Category of stock circulating outside the Russian Federation: common registered non-documentary

Percentage of stock circulating outside the Russian Federation in the total number of the stock of the respective category: 0,17%

Name and location of the foreign issuer whose securities certify the rights in respect of issuer's stock of the respective category: *JPMorgan Chase Bank is the issuer under the 1st level ADR programme of OJSC NWT*.

Brief description of the programme (type of programme) for the issue of foreign issuer's securities certifying the rights in respect of the stock of the respective category: I^{st} level ADR

Data on obtaining a permission from the Federal Commission for circulation of issuer's stock of the respective category outside the Russian Federation (if applicable): **Resolution No. 1590/r of 11**th **August 2001, Resolution No. 1590/r of 3**rd **January 2002.**

Name of foreign organizer of trade (organizer of trade) through whom foreign issuer's securities certifying the rights in respect of issuer's shares circulate (if there is such a circulation) according to the circulation conditions in the framework of 1st level ADR programme, trade is effected in the off-exchange market only

8.1.2. Data on Changes in the Amount of the Authorized Capital (Unit Fund) of the Issuer

Period starting date: January 1, 1998

The amount of the Issuer's authorized capital is	Number of common shares	Face value (roubles)	Number of preferred shares	Face value (roubles)	management	No and date of making up the minutes	The amount of the Issuer's authorized capital is
---	-------------------------	----------------------	----------------------------	----------------------	------------	--------------------------------------	---

466 474 800	382 288 800	1	84 186 000	1	general meeting of the shareholders	3.04.2000 No.1	587 497 817
587 497 817	473 056 966	1	114 440 851	1	general meeting of the shareholders	25.06.2002 No.01-02	937 940 010

8.1.3. Data on Formation and Use of the Reserve and other Funds of the Issuer

In compliance with the Articles of Association, the Issuer forms a reserve in the amount of 5 per cent of the authorized capital.

As of 01.01.03, a reserve had been formed in the amount of 29,375 thousand roubles, which amounted to 13.3 per cent of the authorized capital.

As of 01.10.2003, 17 522 thousand roubles were deducted to the reserve, as a result of which the amount of the reserve as of 01.10.2003 was 46 897 thousand roubles, or 5% of the Issuer's authorized capital.

8.1.4. Data on the Procedure of Convoking and Holding the Meeting (Session) of the Supreme Management Body of the Issuer

Name of the supreme management body of the issuer: general meeting of the shareholders

Procedure of notifying the shareholders (participants) on holding the meeting (session) of the supreme management body of the issuer:

1. A notification on holding a general meeting of the shareholders must be provided not later than 20 days in advance, while a notification on holding a general meeting of the shareholders, the agenda of which contains an issue of Company re-organization must be provided not later than 30 days before the date it is to be held.

If the proposed agenda of an extraordinary general meeting of the shareholders contains the issue of electing the Board of Directors of the Company, a notification on holding an extraordinary general meeting of the shareholders must be provided not later than 50 days before the date of holding it.

The notification on holding a general meeting of the shareholders must be provided in the form provided for by the active law of the Russian Federation and by the Articles of Association of the Company according to the procedure established by the Company's Board of Directors.

2. The notification on holding a general meeting of the shareholders must contain:

full official name of the Company and location of the Company;

form of holding the general meeting of the shareholders (meeting or absentee voting);

the date, place and time of holding the general meeting of the shareholders, and the mailing address to which filled in ballots may be sent, or, in case of holding the general meeting of the shareholders in the form of absentee voting, the date of finishing the acceptance of voting ballots and the mailing address to which filled in ballots are to be sent;

starting time of registration of the persons (their representatives) taking part in the general meeting of the shareholders;

date when the list of parties entitled to participation in the general meeting of the shareholders was made up;

agenda of the general meeting of the shareholders;

procedure of confirming their powers by representatives of those entitled to participation in the general meeting of the shareholders;

procedure of getting familiarized with the information (materials) to be provided to those entitled to participation in the general meeting during preparation for the general meeting, and the address(es) at which it is possible to get familiarized with it (address (location) of the single executive body of the Company, as well as addresses of other places where the information (materials) will be provided).

3. The notification to shareholders on holding a general meeting of the shareholders, the agenda of which includes issues, the voting on which may entail the right of demanding redemption of shares by the Company, must contain, besides the information listed in 2, the following information:

on whether the shareholders holding the voting shares of the Company are entitled to demand redemption of their shares by the Company, if they vote against taking a decision or do not take part in the voting on such issues;

on the price and procedure of shares redemption.

- 4. The notification to shareholders on holding an extraordinary general meeting of the shareholders, the agenda of which includes the issue of electing the Company's Board of Directors, must contain, besides the information listed in 2, also information on the procedure and timing of proposing candidates to the Company's Board of Directors by the shareholder(s) holding in the aggregate not less than 2 per cent of the Company's voting shares.
- 5. Besides the information listed in 2-4, the notification on holding a general meeting of the shareholders may contain other information on the procedure of shareholders' participation in the general meeting of the shareholders.

Parties (bodies) entitled to convoke (demand holding) an extraordinary meeting (session) of the issuer's supreme management body, and procedure of sending (presenting) such demands:

An extraordinary general meeting of the shareholders shall be held upon decision of the Board of Directors on the basis of its own initiative, a demand of the Company's Auditing Committee, Company's Auditor, or shareholder(s) holding at least 10 per cent of the Company's voting shares as of the date the demand is presented.

Demands on holding an extraordinary general meeting may be presented by:

sending them by mail to the address (location) of the single executive body of the Company as indicated in the single state register of legal entities;

delivering against signature to the person acting as the single executive body of the Company, to the Chairperson of the Board of Directors of the Company, Corporate Secretary of the Company or to another person entitled to accept written mail sent to the Company;

faxing.

Procedure of fixing the date of holding the meeting (session) of the supreme management body of the issuer:

the date, place and time of holding the general meeting of the shareholders, and the mailing address to which filled in ballots may be sent, or, in case of holding the general meeting of the shareholders in the form of absentee voting, the date of finishing the acceptance of voting ballots and the mailing address to which filled in ballots are to be sent are determined by the Board of Directors of the Company

1. An annual general meeting of the shareholders shall be held not earlier than four months

and not later than six months upon expiry of the fiscal year.

2. An extraordinary general meeting of the shareholders convoked upon demand of the Auditing Committee of the Company, auditor of the Company or the shareholder(s) holding not less than 10 per cent of the voting shares of the Company must be held within 40 days from the moment the demand on holding an extraordinary general meeting of the shareholders is presented.

3. An extraordinary general meeting of the shareholders convoked upon demand of the Auditing Committee of the Company, auditor of the Company or the shareholder(s) holding not less than 10 per cent of the voting shares of the Company, the agenda of which contains the issue of electing the Company's Board of Directors, must be held within 70 days from the moment the demand

on holding an extraordinary general meeting of the shareholders is presented.

4. If the number of the members of the Board of Directors of the Company becomes less than the quorum required for holding sessions of the Company's Board of Directors, an extraordinary general meeting of the shareholders convoked upon decision of the Company's Board of Directors on the basis of its own initiative to decide the issue of electing the Board of Directors of the Company must be held within 70 days from the moment the decision to hold it is taken by the Board of Directors of the Company.

5. Except for the case mentioned in 4, an extraordinary general meeting of the shareholders convoked upon decision of the Company's Board of Directors on the basis of its own initiative to decide any issues within the terms of reference of the general meeting of the shareholders, including the

issues of:

- early termination of the powers of the Company's Board of Directors and electing the Company's Board of Directors (when the number of the members of the Board of Directors of the Company is not less than the quorum required for holding sessions of the Company's Board of Directors).
- electing the Company's Board of Directors (if the Board of Directors has not been elected for a certain reason),

must be held within the time fixed by the Company's Board of Directors, taking into account the requirements of the active law and the Articles of Association of the Company.

Parties entitled to put forward motions to the agenda of the meeting (session) of the supreme management body of the issuer, procedure of putting forward such motions: the shareholder(s) holding in the aggregate at least 2 per cent of the Company's voting shares are entitled to put forward motions to the agenda of the annual general meeting of the shareholders and to propose candidates to the Board of Directors of the Company and to the Auditing Committee of the Company, the number of which may not exceed the number of members of the respective body as established by the Company's Articles of Association.

Parties entitled to get familiarized with the information (materials) provided for preparation and holding of the meeting (session) of the supreme management body of the issuer, and procedure of getting familiarized with such information (materials):

The list of persons entitled to participation in the general meeting of the shareholders is made up on the basis of the data from the Company's shareholders register.

The following information (materials) is provided to the persons entitled to participation in the general meeting of the shareholders according to the procedure and to the address(es) indicated in the notification on holding the general meeting of the shareholders:

- annual accounts and reports, including the conclusion of the auditor and the conclusion of the Auditing Committee of the Company on the results of the inspection of the annual accounts and reports;
- data on candidates to the Company's Board of Directors and the Company's Auditing Committee;
- draft amendments and additions to the Articles of Association of the Company or draft Articles of Association in a new version;
 - draft bylaws of the Company;
- other draft documents, the adoption of which is provided for by draft decisions of the general meeting of the shareholders;
 - draft decisions of the general meeting of the shareholders;
 - other information (materials) required for submission in compliance with the active law;
- other information (materials) for taking decisions on the issues of the agenda of the general meeting of the shareholders, included by the Board of Directors in the list of information (materials) provided to shareholders during preparation for the general meeting of the shareholders.

A notification on holding a general meeting of the shareholders must be provided not later than 20 days in advance, while a notification on holding a general meeting of the shareholders, the agenda of which contains an issue of Company re-organization must be provided not later than 30 days before the date it is to be held.

Within the time specified, the notification on holding a general meeting of the shareholders must be sent to each person indicated in the list of those entitled to participation in the general meeting of the shareholders by registered mail or delivered to each of said persons against signature, or published in the Izvestiya newspaper.

8.1.5. Data on Commercial Organizations, in Which the Issuer Holds not Less Than 5 Per Cent of the Authorized Capital (Unit Fund) or at Least 5 Per Cent of Common Stock

Name: AMT Limited Liability Company

Place of business: 3-5 ul. B. Morskaya, St. Petersburg 193167

Mailing address: k.201, d.14, Sinopskaya nab., St. Petersburg 193167

Issuer's share in the authorized capital of the corporation: 100 %

Share of the party in the Issuer's authorized capital: 0.37 %

Officials:

Vadim Vladimirovich Kotov

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: Pagetelecom Limited Liability Company

Place of business: 6, pr. Stroiteley, Cherepovets, Vologda Oblast, Russia Mailing address: 6, pr. Stroiteley, Cherepovets, Vologda Oblast, 162627 Russia

Issuer's share in the authorized capital of the corporation: 100 % Share of the party in the Issuer's authorized capital: 0.002 %

Officials:

Vladimir Vasilyevich Nikandrov

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: Tsentrum Limited Liability Company

Place of business: 22, pr. Antikainena, Petrozavodsk, the Republic of Karelia Mailing address: 22, pr. Antikainena, Petrozavodsk, 185000 the Republic of Karelia

Issuer's share in the authorized capital of the corporation: 100 % Share of the party in the Issuer's authorized capital: no share Officials:

Raisa Stepanovna Fomina

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: Polycomp Limited Liability Company

Place of business: 20, ul. Bolshaya Morskaya, St. Petersburg, 191186 Russia Mailing address: 24, ul. Bolshaya Morskaya, St. Petersburg, 191186 Russia

Issuer's share in the authorized capital of the corporation: 90 % Share of the party in the Issuer's authorized capital: no share Officials:

Alla Antonovna Sergeyeva

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: Arkhangelsk City Telephone Network Limited Liability Company Place of business: the Russian Federation, the city of Arkhangelsk

Mailing address: *4, proyezd Priorova, Arkhangelsk, 163071* Issuer's share in the authorized capital of the corporation: 77 % Share of the party in the Issuer's authorized capital: *no share* Officials:

Sergey Arkadyevich Surovtsev

Duties of the official: *Sole executive body*

Share of the party in the Issuer's authorized capital: 0.019 %

Name: Vologda Cellular Communication Private Company
Place of business: 103, ul. Zosimovskaya, Vologda, 160009
Mailing address: 103, ul. Zosimovskaya, Vologda, 160009
Issuer's share in the authorized capital of the corporation: 60 %
Share of the party in the Issuer's authorized capital: 0.0013 %
Officials:

Nikolay Gennadyevich Bredkov

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0.00633 %

Vladimir Nikolayevich Vorozheykin

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: θ %

Vladimir Alexandrovich Akulich

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Georgiy Viktorovich Sviridov

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Alexandr Mikhaylovich Tukachinsky

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Evgeniy Alexandrovich Vasilchenko

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: St. Petersburg Telecommunication Centre - Private Company

Place of business: 24, Bolshevikov pr., St. Petersburg, 193232, the Russian Federation

Mailing address: 30/32, 3-liniya, Vasilyevsky Ostrov, St. Petersburg, 199053

Issuer's share in the authorized capital of the corporation: 54.38 % Share of the party in the Issuer's authorized capital: no share

Officials:

Alexandr Alexandrovich Gogol

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Vitaliy Ivanovich Danilov

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Alexandr Abramovich Sysoyev

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0.0376 %

Vladimir Nikolayevich Vorozheykin

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: θ %

Gennadiy Ivanovich Solovskiy

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Maria Ivanovna Dubyaga

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: Novgorod Datacom Limited Liability Company

Place of business: 22, ul. Industrialnaya, pos. Pankovka, Novgorod district, Novgorod Oblast,

173526

Mailing address: 20, ul. Mikhaylova, Veliky Novgorod, 173000 Issuer's share in the authorized capital of the corporation: 52 % Share of the party in the Issuer's authorized capital: no share Officials:

Sergey Fyodorovich Makarov

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: Bona Limited Liability Company

Place of business: 45, Troitsky prospekt, Arkhangelsk, 163061 Mailing address: 45, Troitsky prospekt, Arkhangelsk, 163061 Issuer's share in the authorized capital of the corporation: 52 % Share of the party in the Issuer's authorized capital: no share

Single and collective executive bodies have not been elected due to the fact that the organization is under liquidation

Name: Kolatelecom Open Joint-Stock Company

Place of business: the city of Murmansk

Mailing address: 5/23, ul. Vorovskogo, Murmansk 183038
Issuer's share in the authorized capital of the corporation: 50 %
Share of the party in the Issuer's authorized capital: no share

Officials:

Alexandr Abramovich Sysoyev

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0.0376 %

Alexandr Alexeyevich Khlyzov

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Nikolay Borisovich Korzenev

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0%

Alexandr Alexeyevich Khlyzov

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: NEVA KABEL Private Company

Place of business: 8 proyezd, 9 kvartal, Promyshlennaya zona Parnas, St. Petersburg, Russia

Mailing address: 8 proyezd, 9 kvartal, Promyshlennaya zona Parnas, St. Petersburg, Russia, 194292

Issuer's share in the authorized capital of the corporation: 48.97 %

Share of the party in the Issuer's authorized capital: no share

Officials:

Stefan Vidomski

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Timo Puhakka

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Toivo Erik Victor Lindfors

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Alexandr Abramovich Sysoyev

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0.0376 %

Yuriy Konstantinovich Rudov

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Yury Lvovich Matveyev

Duties of the official: *Sole executive body*Share of the party in the Issuer's authorized capital: *0* %

Name: **Delta Telecom Private Company**

Place of business: 22 ul. B. Morskaya, St. Petersburg, Russia, 191186 Mailing address: 22 ul. B. Morskaya, St. Petersburg, Russia, 191186 Issuer's share in the authorized capital of the corporation: 43.12 % Share of the party in the Issuer's authorized capital: no share Officials:

Victor Ivanovich Ustyuzhanin

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Igor Nikolayevich Samylin

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0%

Alexandr Abramovich Sysoyev

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0.0376 %

Timur Mairbekovich Khusainov

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Oleg Alexandrovich Kurennoy

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Sergey Yuryevich Medvedkov

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Viktor Mikhaylovich Leonchikov

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Victor Ivanovich Ustyuzhanin

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: Commercial Television and Radio Private Company

Place of business: 3 Academician Pavlov ul., St. Petersburg, 197022
Mailing address: 3 Academician Pavlov ul., St. Petersburg, 197022
Issuer's share in the authorized capital of the corporation: 40 %
Share of the party in the Issuer's authorized capital: no share

Single and collective executive bodies have not been elected due to the fact that the organization is under liquidation

Name: Medexpress Private Type Insurance Company

Place of business: 2, ul. Malaya Konyushennaya, Saint Petersburg 191186

Mailing address: 14, ul. Gorokhovaya, St. Petersburg, 191186
Issuer's share in the authorized capital of the corporation: 34.59 %
Share of the party in the Issuer's authorized capital: no share

Officials:

Grigory Borisovich Chernyak

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0.04 %

Frieder Booble

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: θ %

Yury Alexandrovich Bilibin

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: θ %

Gerhard Jurka

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Nataliya Yuryevna Shumilova

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: Kaliningrad Mobile Networks Private Company

Place of business: 24, ul. Bolnichnaya, Kaliningrad, 236040, the Russian Federation Mailing address: 2, pl. Vasilevskogo, Kaliningrad, 236016, the Russian Federation

Issuer's share in the authorized capital of the corporation: 33.5 % Share of the party in the Issuer's authorized capital: *no share* Officials:

Vladimir Alexandrovich Akulich

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Oleg Khavshabovich Avdysh

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Marina Borisovna Nabieva

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0 %

Oleg Khavshabovich Avdysh

Duties of the official: *Sole executive body*Share of the party in the Issuer's authorized capital: *0* %

Name: WestBaltTelecom Private Company

Place of business: 2, pl. Vasilevskogo, Kaliningrad, 236016, the Russian Federation Mailing address: 2, pl. Vasilevskogo, Kaliningrad, 236016, the Russian Federation Issuer's share in the authorized capital of the corporation: 28 % Share of the party in the Issuer's authorized capital: no share Officials:

Nikolay Gennadyevich Bredkov

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0.00633 %

Pyotr Valeryevich Mikhaylevskiy

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: *0* %

Samoil Davidovich Moldavskiy

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Olga Yakovlevna Blynskaya

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: *0* %

Jacob Gerd

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: *0* %

Samoil Davidovich Moldavskiy

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: Octagon Technologies Private Company

Place of business: pom. 12-H, d. 29 Ligovsky pr., St. Petersburg, 193036 Mailing address: pom. 12-H, d. 29 Ligovsky pr., St. Petersburg, 193036

Issuer's share in the authorized capital of the corporation: 26.4 % Share of the party in the Issuer's authorized capital: no share

Single and collective executive bodies have not been elected due to the fact that the organization is under liquidation

Name: Tele-Nord Public Joint-Stock Company

Place of business: 5, ul Samoylovoy, Murmansk, 183038 Mailing address: 5, ul Samoylovoy, Murmansk, 183038

Issuer's share in the authorized capital of the corporation: 25 % Share of the party in the Issuer's authorized capital: *no share* Officials:

Nikolay Gennadyevich Bredkov

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0.00633 %

Oleg Alexandrovich Kurennoy

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Denis Valeryevich Malyshev

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Alexandr Anatolyevich Nepomiluyev

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: Dancell Private Type Company

Place of business: 51, Baltiyskaya ul., St. Petersburg, 198092
Mailing address: 51, Baltiyskaya ul., St. Petersburg, 198092
Issuer's share in the authorized capital of the corporation: 23.65 %
Share of the party in the Issuer's authorized capital: no share

Single and collective executive bodies have not been elected due to the fact that the organization is under liquidation

Name: non-bank crediting organization Northern Clearing Chamber – a private stock company

Place of business: 8, ul. Voskresenskaya, Arkhangelsk, 163061 Mailing address: 8, ul. Voskresenskaya, Arkhangelsk, 163061 Issuer's share in the authorized capital of the corporation: 19.97 % Share of the party in the Issuer's authorized capital: no share Officials:

Stanislav Vladimirovich Potyomkin

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0%

Alexandr Nikolayevich Preminin

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0 %

Alexandr Ivanovich Gladkov

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Lyudmila Petrovna Karpova

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0 %

Alexey Vladimirovich Shalagin

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Vladimir Anatolyevich Strezhnev

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Vitaliy Lvovich Chebotov

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: *0* %

Alexandr Nikolayevich Preminin

Duties of the official: *Sole executive body*Share of the party in the Issuer's authorized capital: *0* %

Name: Telecominvest Open Joint-Stock Company

Place of business: 54, Nevsky pr., St. Petersburg, 191011, Russia Mailing address: 54, Nevsky pr., St. Petersburg, 191011, Russia Issuer's share in the authorized capital of the corporation: 15 % Share of the party in the Issuer's authorized capital: 0.007 % Officials:

Valery Nikolayevich Yashin

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0.172 %

Vladimir Alexandrovich Akulich

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Sergey Vladimirovich Soldatenkov

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0.0024 %

Alexandr Abramovich Sysoyev

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0.0376 %

Piter Schuchardt

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Annika Christianson

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Alexandr Nikolayevich Volkov

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Igor Nikolayevich Samylin

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: *0* %

Michael Bemke

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0 %

Eloholma Aimo

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0 %

Maxim Yurievich Gorokhov

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0 %

Alexandr Alexeyevich Malygayev

Duties of the official: *member of the collegiate executive body* Share of the party in the Issuer's authorized capital: θ %

Maxim Yurievich Gorokhov

Duties of the official: *member of the collegiate executive body* Share of the party in the Issuer's authorized capital: θ %

Alexandr Anatolyevich Barunin

Duties of the official: *member of the collegiate executive body* Share of the party in the Issuer's authorized capital: θ %

Maxim Yurievich Gorokhov

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: North-West Telecombank Private Company

Place of business: 12, Baskov per., St. Petersburg, 191014

Mailing address: 12, Baskov per., St. Petersburg, 191014

Issuer's share in the authorized capital of the corporation: 14.23 %

Share of the party in the Issuer's authorized capital: 0.04 %

Officials:

Yury Alexandrovich Bilibin

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Irina Vladimirovna Golovchenko

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Alexey Vladimirovich Shalagin

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0%

Maxim Yurievich Gorokhov

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Vitaly Gennadyevich Savelyev

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Yury Igorevich Novikov

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Vera Konstantinovna Losina

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Galina Sergeyevna Beloglazova

Duties of the official: member of the collegiate executive body

Share of the party in the Issuer's authorized capital: 0 %

Alexey Vitalyevich Boriskin

Duties of the official: member of the collegiate executive body

Share of the party in the Issuer's authorized capital: θ %

Vladimir Vasilyevich Pinchuk

Duties of the official: member of the collegiate executive body

Share of the party in the Issuer's authorized capital: 0%

Alexandr Petrovich Chaikin

Duties of the official: member of the collegiate executive body

Share of the party in the Issuer's authorized capital: 0 %

Yury Igorevich Novikov

Duties of the official: *member of the collegiate executive body* Share of the party in the Issuer's authorized capital: θ %

Olga Dmitriyevna Volodina

Duties of the official: *member of the collegiate executive body* Share of the party in the Issuer's authorized capital: θ %

Alexey Evgenyevich Gorigledzhan

Duties of the official: *member of the collegiate executive body* Share of the party in the Issuer's authorized capital: θ %

Yury Igorevich Novikov

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: FORE Private Company

Place of business: 6 ul. Marata, St. Petersburg, 191002

Mailing address: 120 pr. Obukhovskoy Oborony, St. Petersburg, 193012

Issuer's share in the authorized capital of the corporation: 13.3 % Share of the party in the Issuer's authorized capital: *no share* Officials:

Natalya Mikhailovna Puzyryova

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: *0* %

Alexandr Alexandrovich Klyushkin

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0 %

Mikhail Izralyevich Fux

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0 %

Mikhail Izralyevich Fux

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: VISA Private Company

Place of business: 11, Sapyorny per., St. Petersburg, 191014
Mailing address: 11, Sapyorny per., St. Petersburg, 191014
Issuer's share in the authorized capital of the corporation: 10 %
Share of the party in the Issuer's authorized capital: no share
Officials:

Viktor Ivanovich Rozov

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Nikolay Valeryevich Sivach

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Gleb Sergeyevich Nikitin

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Alexandr Viktorovich Rozov

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: Rostelegraph Private Company

Place of business: 7 ul. Tverskaya, Moscow, 103375 Mailing address: 7 ul. Tverskaya, Moscow, 103375

Issuer's share in the authorized capital of the corporation: 7.84 % Share of the party in the Issuer's authorized capital: *no share*

Officials:

Vaagn Artavazdovich Martirosyan

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Igor Viktorovich Zabolotny

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: θ %

Yury Vasilyevich Kuzmenko

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Olga Matveyevna Rybakina

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0%

Victor Ivanovich Prilipko

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Pavel Alexandrovich Ryazantsev

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Konstantin Vladimirovich Pirl

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Vladimir Yakovlevich Putilov

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Sergey Andreyevich Tokarenko

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0 %

Victor Ivanovich Prilipko

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

Name: Kit Private Type Company

Place of business: 7, ul. Pochtamtskaya, St. Petersburg, 103375 Mailing address: 7, ul. Pochtamtskaya, St. Petersburg, 103375 Issuer's share in the authorized capital of the corporation: 6.97 % Share of the party in the Issuer's authorized capital: no share

Single and collective executive bodies have not been elected due to the fact that the organization is under liquidation

Name: **TD - Telecom Private Company**

Place of business: *8, Voskresenskaya ul. 6th floor, Arkhangelsk, 163061* Mailing address: *8, Voskresenskaya ul. 6th floor, Arkhangelsk, 163061*

Issuer's share in the authorized capital of the corporation: 6.7 % Share of the party in the Issuer's authorized capital: *no share*

Officials:

Nikolay Gennadyevich Bredkov

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0.00633 %

Sergey Arkadyevich Surovtsev

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: 0.019 %

Nina Ivanovna Bakina

Duties of the official: *member of the Board of Directors (Supervisory Board)*Share of the party in the Issuer's authorized capital: 0 %

Nikolay Mikhaylovich Vanichev

Duties of the official: *member of the Board of Directors (Supervisory Board)* Share of the party in the Issuer's authorized capital: 0.00005 %

Nataliya Sergeyevna Sinkova

Duties of the official: member of the Board of Directors (Supervisory Board)

Share of the party in the Issuer's authorized capital: θ %

Nikolay Mikhaylovich Vanichev

Duties of the official: Sole executive body

Share of the party in the Issuer's authorized capital: 0 %

8.1.6. Data on Material Transactions Made by the Issuer

Material transactions (groups of interrelated transactions) the amount of commitments under which is 10 and more per cent of the balance value of the issuer's assets according to its accounts for the last completed period under report, preceding the date of the transaction: *none*

8.1.7. Data on Credit Ratings of the Issuer

Object of assigning the rating: issuer

		Period			
Rating	2001	2002	3rd quarter of the year 2003		
International credit rating	CCC/stable	CCC/stable	B- / stable		

Object of assigning the rating: issuer's securities

Type of securities: **bonds**

Category (type): documentary, payable to bearer

Series: 01

Form: interest-bearing

The state registration No. of the securities issue: 4-01-00119-A

Date of state registration: 6 March 2002

Rating	Period		
Runig	2002	3rd quarter of the year 2003	
Credit rating according to the	ruBB	ruBBB	
Russian scale			

Object of assigning the rating: issuer's securities

Type of securities: **bonds**

Category (type): documentary non-convertible, payable to bearer, with obligatory centralized care

Series: 02

Form: interest-bearing

The state registration No. of the securities issue: 4-02-00119-A

Date of state registration: July 8, 2003

Rating	Period		
Turing	3rd quarter of the year 2003		
Credit rating according to the Russian scale	ruBBB		

Full official name of the organization that gave the credit ratings:

Standard & Poors International Services, Inc.

Abbreviated official name:

none

Place of business:

4/7 Vozdvizhenka ul., building 2

Brief description of the method of assigning the credit rating:

Depending on categories of issuers and type of rating, there are different methods of Standard & Poor's rating assignment. Thus, in the case of companies, the characteristics of the business (market, position in competition, management and strategy) are analyzed, as well as the financial profile (financial policy, profitability, capital structure, cash flow indices, financial flexibility); in the case of regional and local authorities, the economic position, development predictability, and stability of the

support of the state and municipal finance system, management quality and institutional nature of procedures, financial flexibility, fulfillment of the budget, liquidity and debt management, debt load, contingent liabilities are analyzed, and in the case of banks, business factors (market position, ownership structure, strategy and management) and financial factors (quality of assets, profitability, funding and liquidity management, and capital) are analyzed.

More detailed information on the ratings assigned by Standard & Poor's International Services, Inc. can be obtained from the site at http://www.standardandpoors.ru.

8.2. Data on Each Category of Issuer's Shares

Stock category: common Face value (roubles) *1*

222

Number of shares in circulation (number of shares that are not retired or cancelled) (pcs): 735 917

Number of extra shares in the process of floatation (number of shares of the extra issue, for which there has been no state registration of the report of the results of their issue): θ

Number of stated shares: 36 517

Number of shares on the issuer's balance sheet: 0

Number of extra shares that may be floated as a result of converting floated securities convertible into shares or as a result of fulfilling the obligations under issuer's options: θ

The state registration No: *1-02-00119-A*Date of state registration: *September 9, 2003*

Rights granted by shares to their holders:

Each common share of the Company grants equal volumes of rights to the shareholders holding them.

- 1. Participating in the General Meeting of the Shareholders with the right of vote on all issues within its terms of reference. One common share grants the right of one vote at the meeting of the shareholders, except for cumulative voting.
- 2. Proposing candidates, electing and being elected to the management and control bodies of OJSC North-West Telecom, putting forward issues to the agenda of the general meeting of the shareholders in compliance with the Company's Articles of Association.
 - 3. Receiving the dividend.
- 4. The right of priority acquisition of securities in the amount proportionate to the number of voting shares held by a shareholder, if OJSC North-West Telecom places through public subscription voting shares and securities convertible into voting shares.
 - 5. Getting a part of OJSC North-West Telecom's property in case of its liquidation.
- 6. Appealing in the court against decisions taken by the General Meeting of the Shareholders with a breach of the Federal Law, other enactments of the Russian Federation and the Articles of Association of OJSC North-West Telecom.
- 7. Having free access to documents of OJSC North-West Telecom and getting their copies on a paid basis.
- 8. Shareholders holding at least 10 per cent of the Company's voting shares are entitled to demand an audit (inspection) of the Company's financial and economic operation.
 - 9. Other rights provided for by the active law of the Russian Federation:
 - a. Alienating shares held by him without consent of other shareholders of the Company thereto.
- b. Shareholders holding at least 10 per cent of the Company's voting shares are entitled to demand holding an extraordinary general meeting of the shareholders of the Company.
- c. Attending general meetings of the shareholders personally or through their authorized representatives.
- d. Shareholders holding voting shares are entitled to demand that the Company redeem all or part of their shares in the following cases:
- re-organization of the Company, or a big transaction, the decision on making which is taken by the general meeting of the shareholders, if they have voted against taking a decision on its re-

organization or on making the said transaction or if they have not taken part in the voting on those issues:

- introduction of amendments and additions to the Company's Articles of Association or approval of the Articles of Association in a new version restricting their rights, if they have voted against taking the respective decision or if they have not taken part in the voting.
- e. Shareholders of the Company, who have voted against or who have not taken part in voting in respect of floating through closed subscription shares and issued securities convertible into shares, have the priority right of acquiring extra shares and issued securities convertible into shares, floated through closed subscription, in the amount proportionate to the number of the shares of that category (type) held by them. The said right does not cover floatation of shares and other issued securities convertible into shares through closed subscription only among shareholders, if in such a case the shareholders have the possibility of acquiring an integral number of floated shares and other issued securities convertible into shares in proportion to the number of the shares of the respective category (type) held by them.
- f. Getting excerpts from the shareholders register according to the procedure established by the active law.
- g. Other rights provided for by the Federal Law On Joint-Stock Companies and other active legal acts of the Russian Federation.

Stock category: preferred type A

Face value (roubles) 1

Number of shares in circulation (number of shares that are not retired or cancelled): 202 022 788

Number of extra shares in the process of floatation (number of shares of the extra issue, for which there has been no state registration of the report of the results of their issue): 0

Number of stated shares: 64 605

Number of shares on the issuer's balance sheet: θ

Number of extra shares that may be floated as a result of converting floated securities convertible into shares or as a result of fulfilling the obligations under issuer's options: θ

The state registration No: 2-02-00119-A
Date of state registration: September 9, 2003

Rights granted by shares to their holders:

Company's preferred shares of one type grant to the shareholders holding them equal volumes of rights and have equal face value.

- 1. Shareholders holding Company's preferred shares do not have the right of vote at the general meeting of the shareholders, except for the following cases when they do have the right of participation in the general meeting of the shareholders with the right of vote:
 - when deciding the issues of re-organization and liquidation of OJSC North-West Telecom;
- when introducing amendments and additions to the Articles of Association of OJSC North-West Telecom, restricting the rights of the shareholders holding preferred shares, including the cases of determining or increasing the size of the dividend and/or determining or increasing the liquidation value, paid under preferred stock of the previous turn, as well as the cases of providing privileges in the priority of paying the dividend and/or the liquidation value of OJSC North-West Telecom's property.
- 2. Shareholders holding the preferred shares, the amount of dividend for which is determined in the Articles of Association of the Company, are entitled to participate in the general meeting of the shareholders with the right of vote on all issues of its terms of reference, starting from the meeting following the annual general meeting of the shareholders, which did not take a decision on dividend payment or took a decision on incomplete payment of dividend under the preferred shares of that type. The right of the shareholders holding preferred shares to participate in the general meeting of the shareholders terminates from the moment of the first full payment of dividend under the said shares.
- 3. Appealing in the court against decisions taken by the General Meeting of the Shareholders with a breach of the Federal Law, other enactments of the Russian Federation and the Articles of Association of OJSC North-West Telecom.
- 4. Having free access to documents of OJSC North-West Telecom and getting their copies on a paid basis.

- 5. Receiving the liquidation value of shares in case of liquidation of OJSC North-West Telecom in the amount of the face value of such shares.
- 6. Receiving an annual fixed dividend according to the procedure established by the Articles of Association of OJSC North-West Telecom.

The amount paid as dividend on each preferred share is 10% of the Company's net profit, divided by the number of shares corresponding to 25% of the authorized capital, the net profit being determined on the basis of the results of the last fiscal year. If the total amount of dividend paid by the Company on each common share in a certain year exceeds the amount to be paid as dividend on each preferred share, then the amount of dividend paid on preferred shares must be increased to the amount of dividend paid on common shares.

- 7. Other rights provided for by the active law of the Russian Federation:
- a. Alienating shares held by him without consent of other shareholders of the Company thereto.
- b. Attending general meetings of the shareholders personally or through their authorized representatives.
- c. Priority right of acquiring extra shares and issued securities convertible into shares, floated through public subscription, in the amount proportionate to the number of the shares of that category (type) held by them.
- d. Shareholders of the Company, who have voted against or who have not taken part in voting in respect of floating through closed subscription shares and issued securities convertible into shares, have the priority right of acquiring extra shares and issued securities convertible into shares, floated through closed subscription, in the amount proportionate to the number of the shares of that category (type) held by them. The said right does not cover floatation of shares and other issued securities convertible into shares through closed subscription only among shareholders, if in such a case the shareholders have the possibility of acquiring an integral number of floated shares and other issued securities convertible into shares in proportion to the number of the shares of the respective category (type) held by them.
- f. Getting excerpts from the shareholders register according to the procedure established by the active law.
- g. Shareholders holding preferred shares, who have been granted the right of vote, are entitled to demand that the Company redeem all or part of their shares in the following cases:
- re-organization of the Company, or a big transaction, the decision on making which is taken by the general meeting of the shareholders, if they have voted against taking a decision on its re-organization or on making the said transaction or if they have not taken part in the voting on those issues:
- introduction of amendments and additions to the Company's Articles of Association or approval of the Articles of Association in a new version restricting their rights, if they have voted against taking the respective decision or if they have not taken part in the voting.
- h. Other rights provided for by the Federal Law On Joint-Stock Companies and other active legal acts of the Russian Federation.

8.3. Data on Any Previous Issues of Issuer's Securities, Except for Issuer's Stock

8.3.1. Data on Issues, All Securities of Which Have Been Retired (Cancelled)

No such issues

8.3.2. Data on Issues, the Securities of Which are Circulating

Form of securities: bonds

Series: 01

Category: interest-bearing

Form of securities: documentary, payable to bearer

Data on registration of the issue by the state:

The state registration No: 4-01-00119-A

Date of registration: 6.03.2002

Authority of state registration: Federal Commission for Securities Market of Russia

Data on state registration of the report on the results of the issue:

Date of registration: 15.05.2002

Authority of state registration: Federal Commission for Securities Market of Russia

Number of issued securities: 300 000

Face value of one of the securities of the issue: 1 000

Total volume of issue at the face value (roubles): 300 000 000

Current state of the issue: Floatation is over

Number of actually placed securities in compliance with the registered report on the results of the issue

(pcs): 300 000

Rights granted by each of the securities of the issue:

A Bond holder is entitled to get the face value of the Bond when the Bond is retired.

- A Bond holder is entitled to get the interest of the Bond face value (coupon yield), fixed in the Bond, the procedure of determining such interest being described in the section "Income Born by Bonds of the Issue" of this decision on the issue.
- A Bond holder is entitled to get the face value of the Bond in case of liquidation of the Issuer in the sequence established by article 64 of the Civil Code of the Russian Federation.
- A Bond holder is entitled to freely sell or otherwise alienate the Bond.
- A Bond holder is entitled to present a Bond of the issue for retirement and to demand immediate reimbursement of the nominal debt under the Bonds.
- A Bond holder is entitled to exercise other rights provided for by the laws of the Russian Federation. The Issuer undertakes to transfer in due time and in the full volume respective amounts required to fulfil the payment commitments in compliance with this decision on the issue to the payment agent under this Bond issue.

All debts of the Issuer under the Bonds of this issue shall be legally equal and equally compulsory.

Conditions and procedure of redemption: Redemption of Bonds shall be effected by the Payment Agent upon instructions of the Issuer.

Bonds are redeemed in the currency of the Russian Federation by transfer to depositors of NDC (National Depositary Centre) which deals with centralized care of the issued Bonds in favour of Bond Owners. A Bond Owner, if it/he/she is not a depositor of NDC must authorize a Bond holder who is a depositor of NDC to receive amounts from the Bond yield payment and Bond redemption.

Redemption of the Bonds is effected to NDC's (National Depository Centre's) depositors in favour of Bond Owners who are such Owners as of the and of NDC's operation day preceding the seventh day before the day of Bonds redemption (hereinafter referred to as the Date of Making up the List of Bond Holders).

Within 3 (three) working days before the date of Bond redemption, NDC provides the Issuer and/or the Payment Agent with the List of Bond Holders, made up by the Date of Making up the List of Bond Holders, containing the following data:

- a) Full name of the Bond Holder.
- b) Number of Bonds taken into account on custody accounts of the respective Bond Holder.
- c) Location and mailing address of the Bond Holder.
- d) Details of the Bond Holder's bank account, viz.:
- Holder's settlement account;

- Holder's individual tax No.;
- name of Holder's bank;
- correspondence account of Holder's bank;
- bank identification code of Holder's bank.

The Holder independently monitors the completeness and actuality of bank account details provided by it to NDC. Should the said details fail to be submitted, or fail to be submitted in due time to NDC, execution of such obligations shall be effected in favour of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the claim. In such a case the Issuer fulfils the obligations under the Bonds on the basis of NDC's data.

Within two working days before the date of Bonds redemption, the Issuer transfers the appropriate money to the Payment Agent's account.

On the basis of the list of Bond Holders, provided by the Depositary, the Payment Agent calculates the amounts of money to be paid to each of the Bond Holders authorized to receive Bond redemption amounts.

On the date of Bonds redemption, the Payment Agent transfers the appropriate monies to accounts of Bond Holders in favour of Bond Owners.

If one person is authorized to receive Bond redemption amounts for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner.

Interest yield, or procedure of determining it:

The aggregate amount of coupon yields charged and paid for each coupon period and the discount in the form of the difference between the redemption price (face value) and the floatation price is considered as the bond yield.

The Bonds have five coupons.

The Bonds floatation start date is considered as the date when the coupon period of the 1st coupon of the issue starts.

The 91st day from the day when floatation of the issued Bonds starts is considered as the date when the coupon period of the 2nd coupon starts.

The 182nd day from the day when floatation of the issued Bonds starts is considered as the date when the coupon period of the 3rd coupon starts.

The 365th day from the day when floatation of the issued Bonds starts is considered as the date when the coupon period of the 4th coupon starts.

The 547th day from the day when floatation of the issued Bonds starts is considered as the date when the coupon period of the 5th coupon starts.

The date of the each coupon payment is considered as the date when the respective coupon period ends.

The coupon interest rate is:

- 20% (twenty per cent) per annum on the first coupon;
- -19% (nineteen per cent) per annum on the second coupon;
- -18% (eighteen per cent) per annum on the third coupon;
- -16% (sixteen per cent) per annum on the fourth coupon;
- -16% (sixteen per cent) per annum on the fifth coupon.

The amount of payment on each coupon per Bond is calculated as follows:

Kj = Cj * Nom * (T - T(j-1))/365/100 %,

where,

j is the No. of the coupon period, j=1,2,3,4,5;

Kj is the amount of coupon payment on each Bond;

Nom is the face value of one Bond;

C j is the amount of the interest rate of the j-th coupon, in per cent per annum;

T(j-1) is the date of the beginning of the j-th coupon period;

T(j) is the date of the end of the j-th coupon period.

The amount of coupon payment is determined to one kopeck (with mathematical rounding off).

Procedure and time of Bond Yield payment

Yield on the five coupons of the Bonds of the issue is to be paid on the following dates:

Coupon yield on the first coupon is to be paid on the 91st day from the day when floatation of the Bonds of the issue starts.

Coupon yield on the 2nd coupon is to be paid on the 182nd day from the day when floatation of the Bonds of the issue starts.

Coupon yield on the 3rd coupon is to be paid on the 365th day from the day when floatation of the Bonds of the issue starts.

Coupon yield on the 4th coupon is to be paid on the 547th day from the day when floatation of the Bonds of the issue starts.

Coupon yield on the last coupon is to be paid simultaneously with redemption of the Bonds on the 730th day from the day when floatation of the Bonds of the issue starts.

Should the date of the Bonds coupon period end fall on a day off, irrespective of whether it is a national holiday or a day off for settlement operations, then payment of the due amount shall be effected on the first working day following the day off. The bond holder is not entitled to demand any interest or any other compensation for such a delay in payment.

Payment of the coupon yield on the Bonds is effected by a payment agent upon instructions of the Issuer (hereinafter referred to as Payment Agent) – its duties are entrusted to:

North-West Telecombank Private Company, ZAO Telecombank; place of business: 12, Baskov per., St. Petersburg, 191014

Mailing address: 12, Baskov per., St. Petersburg, 191014

The Issuer may appoint extra payment agents and cancel such appointments. Official announcement of the Issuer on the said actions is to be published by the Issuer within 10 (ten) working days before the date of such appointments or their cancellation in the newspapers Izvestiya (the regional St. Petersburg circulation) and/or Vedomosti.

Payment of the Bond yield is effected in the currency of the Russian Federation by transfer to NDC's (National Depository Centre's) depositors. A Bond owner holder, if it/he/she is not a depositor of NDC must authorize Bond holder who is a depositor of NDC to receive amounts from the Bond yield payment.

Payment of the Bond yield is effected NDC's (National Depository Centre's) depositors in favour of Bond Owners who are such Owners as of the end of NDC's working day preceding the seventh day before the day of Bond yield payment (hereinafter referred to as the Date of Making up the List of Bond Holders). Execution of obligations in respect of an owner included in the list of Bond Owners is considered as due and proper, including the case of Bonds alienation, after the date of Making up the List of Bond Owners.

Within 3 (three) working days before the date of Bond Yield payment, NDC provides the Issuer and/or the Payment Agent with the List of Bond Holders, made up by the Date of Making up the List of Bond Holders, containing the following data:

- a) Full name of the Bond Holder.
- b) Number of Bonds taken into account on custody accounts of the respective Bond Holder.
- c) Location and mailing address of the Bond Holder.
- d) Details of the Bond Holder's bank account, viz.:
- Holder's settlement account;
- Holder's individual tax No.;

- name of Holder's bank;
- correspondence account of Holder's bank;
- bank identification code of Holder's bank.

The Holder independently monitors the completeness and actuality of bank account details provided by it to NDC. Should the said details fail to be submitted, or fail to be submitted in due time to NDC, execution of such obligations shall be effected in favour of a person submitting the claim to obligations execution and being the owner of Bonds as of the date of submitting the claim. In such a case the Issuer fulfils the obligations under the Bonds on the basis of NDC's data.

Within two working days before the date of Bond Yield payment, the Issuer transfers the appropriate money to the Payment Agent's account.

On the basis of the list of Bond Holders, provided by the Depositary, the Payment Agent calculates the amounts of money to be paid to each of the Bond Holders authorized to receive Bond yields amounts. On the date of Bond Yield payment, the Payment Agent transfers the appropriate monies to the accounts of Bond Holders in favour of Bond Owners.

If one person is authorized to receive Bond Yields for several Bond Owners, then the entire amount is transferred to such a person without breakdown for each Bond Owner.

Security on bonds of the issue:

No security is provided for

Depositary providing centralized care of issuer's securities: Name: *National Depositary Centre Nonprofit Partnership*

Place of business: 12 ul. Zhitnaya, Moscow, Russia

Mailing address: 1/13 Sredniy Kislovskiy per., Moscow, Russia, 103009

Tel: (095) 956-2790, (095) 956-2791 Fax: (095) 956-2792

e-mail: none

License:

No. of license: 177-03437-000010

Date of issue: 4.12.2000 Period: not determined

Authority issuing the license: Federal Commission for Securities Market

Date of the operation beginning: 10.04.2002

8.3.3. Data on the Issues, the Issuer's Commitments under the Securities of Which Have not Been Fulfilled (Default)

No such issues

- 8.4. Data on the Persons(S) Providing Security for the Bonds of the Issue
 No security for the bonds of the said issue is provided for
- 8.5. Conditions of Ensuring Fulfilment of Commitments under the Bonds of the Issue No security for the bonds of the said issue is provided for

8.6. Data on organizations registering titles to Issuer's securities

Registrar:

Full official name: Registrator-Svyaz Private Company

Abbreviated name: ZAO Registrator-Svyaz

Place of business: Moscow, Russia

Mailing address: 15A, ul. Kalanchevskaya, POB 45, Moscow, 107078

Tel: (812) 975-3605 Fax: (095) 975-3605

e-mail: regsw@asvt.ru

License:

No. of license: 10-000-1-00258

Date of issue: 1.10.2002 Period: not determined

Authority issuing the license: Federal Commission for the Securities Market of RF

Date since which the Issuer's registered securities register is kept by the said registrar: 18.07.2002

8.7. Data on Legislative Acts Regulating the Issues of Import and Export of Capital That may Influence the Payment of Dividend, Interest and Other Amounts to Non-Residents

There are no respective legislative acts

8.8. Description of the Taxation Procedure for Income under Issuer's Securities That have been Floated and are to be Floated

The active law provides for the following taxation procedure for income on shares depending on the category of the share holder:

Resident legal entities.

Taxation of operations with stock shall comply with Chapter 25 of the Tax Code of RF, put into effect by the Federal Law of 06.08.01 No. 110-FZ.

1. On income from operations with stock.

Tax-payer's income from operations of realization or other withdrawal of securities is determined based on the price of realization or other withdrawal of securities.

Expenses in realization (or other withdrawal) of securities are determined based on the price of securities acquisition and realization costs.

A tax-payer who is a shareholder realizing shares received by him when the authorized capital of the stock company was increased determines income as the difference between the realization price and the initially paid value of the share, adjusted taking into account the change in the number of shares, caused by the increase of the authorized capital.

Tax-payers determine the taxation base for operations with securities circulating in the organized securities market separately from the taxation base for operations with securities that are not circulating in the organized securities market.

Income gained from operations with securities circulating in the organized securities market may not be lessened by expenses or losses from operations with securities that are not circulating in the organized securities market.

Income gained from operations with securities that are not circulating in the organized securities market may not be lessened by expenses or losses from operations with securities circulating in the organized securities market..

The tax rate is 24 per cent.

It shall be noted that:

the tax amount calculated according to the tax rate in the amount of 7.5 per cent is included in the federal budget;

the tax amount calculated according to the tax rate in the amount of 14.5 per cent is included in the budgets of the entities of the Russian Federation;

the tax amount calculated according to the tax rate in the amount of 2 per cent is included in the local budgets.

Legislative (representative) authorities of the entities of the Russian Federation are entitled to reduce the tax rate for certain categories of tax-payers in respect of the tax amounts included in the budgets of the entities of the Russian Federation. In such a case the said rate may not be less than 10.5 per cent.

The tax is determined as the percentage of the tax base corresponding to the tax rate. Based on the results of each reporting (tax) period, tax-payers calculate the amount of the quarterly advance payment, proceeding from the tax rate and the actually gained taxable profit calculated as progressive total from the start of the taxation period until the end of the first quarter, half a year, nine months and one year. The sum total of quarterly advance payments is determined taking into account the earlier calculated amounts of advance payments. During the period (quarter) under report, tax-payers pay monthly advance payments. Monthly advance payments are effected in equal installments in the amount of one third of the payable quarterly advance payment for the quarter preceding the quarter, in which monthly advance payments are effected.

The tax to be paid upon expiry of the tax period shall be paid not later than the time established for submission of tax returns for the respective tax period.

Quarterly advance payments are to be effected not later than the time established for submission of tax returns for the respective period under report.

Tax-payers submit tax returns not later than 30 days from the day of the expiry of the respective period under report.

Tax returns on the results of a tax period are to be submitted by tax-payers not later than the 31st of March of the year following the expired tax period.

2. On income in the form of dividend.

The following rates are applied to the tax base determined as income gained in the form of dividend: 6 per cent – on income gained in the form of dividend from Russian organizations;

A Russian organization is the source of the tax-payer's income, the said organization being recognized as the fiscal agent.

In such a case, the amount of the tax to be deducted from the tax-payer's income who receives dividend is calculated by the fiscal agent.

Peculiarities of taxation for foreign organizations that do not operate through a permanent representative office in the Russian Federation and gain income from sources in the Russian Federation

The following types of income gained by a foreign organization, that are not related to its business operations in the Russian Federation are included in income of a foreign organization from sources in the Russian Federation and are subject to a tax deducted from the source of income payment:

- dividend paid to a foreign organization being a shareholder (participant) of Russian organizations;
- income from realization of shares of Russian organizations, over 50 per cent of the assets of which consist of real estate situated in the territory of the Russian Federation.

 Tax rate:

15 per cent – on income gained in the form of dividend from Russian organizations;

20 per cent - income from realization of Russian organizations' stock.

Responsibility to determine the amount of the tax, to deduct that amount from the tax-payer's income and to transfer the tax to the budget rests with the Russian organization that pays the said income to the tax-payer.

The tax is deducted with each payment (transfer) of monetary funds.

The fiscal agent must transfer the respective amount of tax within three days after the day of payment (transfer) of monetary funds to a foreign organization or other receipt of income by the foreign organization.

Tax on income of individuals is calculated and paid on the basis of chapter 23 of part two of the Tax Code of the Russian Federation, adopted by the Federal Law of 5th August 2000, No. 117-FZ (in the

version of the Federal Law of 29th December 2000, No. 166-FZ) put into effect starting from 1st January 2001 by the Federal Law of 5th August 2000, No. 118-FZ "On Putting into Effect Part Two of the Tax Code of the Russian Federation and Introducing Amendments to Some Legislative Acts of the Russian Federation on Taxes".

Individuals being tax residents of RF pay the tax for the following types of gained income from operations with stock:

1. On income from operations with stock.

When determining the tax base for income from operations with stock, the income gained from the following operations is taken into account:

purchase and sale of securities circulating in the organized securities market;

purchase and sale of securities that are not circulating in the organized securities market.

The income (loss) related to operations of purchase and sale of securities is determined as the sum total of income on the aggregate of transactions with securities of the respective category made during the taxation period, less the amount of losses.

The income (loss) from a transaction of sale and purchase of securities is determined as the difference between the amounts gained from the sale of securities and the expenses for acquisition, sale and storage of securities, actually incurred by the tax-payer (including the expenses reimbursable to the professional participant of the securities market) and confirmed by appropriate documents. The said expenses include:

amounts paid to the seller in compliance with the contract;

payment for services rendered by the depositary;

commission to professional participants of the securities market;

stock-exchange fee (commission);

registrar's remuneration;

other expenses immediately related to purchase, sale and storage of securities and paid for services provided by professional participants of the securities market in the framework of their professional activities.

The income from a transaction of sale and purchase of securities circulating in the organized securities market is reduced by the amount of interest paid for the use of monetary funds attracted for effecting the transaction of sale and purchase of securities, within the amounts calculated proceeding from the effective re-financing rate of the Central Bank of the Russian Federation.

For a transaction with securities circulating in the organized securities market, the loss is determined taking into account the limit of securities market price fluctuation.

If tax-payer's expenses cannot be evidenced by documents, he is entitled to resort to the property tax deduction. Property deduction in the amount received in the tax period from sale of stock held by the tax-payer for less than three years, however, not exceeding 125,000 roubles. In case of sale of stock held by the tax-payer for three years and longer, the property tax deduction is provided in the amount received by the tax-payer from the sale of the said property.

The tax rate is 13 per cent.

2. On income in the form of dividend.

If a Russian organization is the source of the tax-payer's income gained in the form of dividend, such organization is considered the fiscal agent and establishes the amount of tax separately for each tax-payer in respect of each payment of the said income at a rate of 6 per cent.

Fiscal agents must deduct the charged amount of tax directly from the tax-payer's income when it is actually paid.

Fiscal agents must transfer the amounts of the calculated and deducted tax not later than the day following the day of actual receipt of the income by the tax-payer.

Individuals who are not tax residents of RF pay the tax for the following types of income gained from operations with stock:

- 1. On income from stock realization.
- 2. On income in the form of dividend.

The tax base is determined without applying tax deductions.

Tax rate: Income gained by individuals who are not tax residents of RF is subject to taxation at the rate of 30%.

When dividend is distributed in favour of a tax-payer who is not a tax resident of RF, the tax is calculated and deducted at the rate of 30% without set-off of the tax amount paid by the organization distributing the dividend to the income of the organization.

Tax payment procedure and timing: For each payment, the fiscal agent must deduct from the tax-payer's income the amount of tax and transfer it to the budget. Fiscal agent transfers the amounts of the calculated and deducted tax not later than the day following the day of actual receipt of the income by the tax-payer.

Value added tax

According to the Taxation Code of the Russian Federation, income from operations with floated Bonds, viz.: income from realization (withdrawal, retirement) of Bonds, as well as coupon yield, is not subject to value added taxation.

Procedure of profit taxation of income gained by non-resident legal entities of the Russian Federation from operations with Bonds

The tax base for operations with Bonds is determined as the sum total of income from realization (retirement) of Bonds, gained in the tax period under report, less the expenses accepted for deduction in the tax period under report.

Income from realization or other kinds of withdrawal of Bonds is determined proceeding from the Bonds realization (retirement) price and the amount of accumulated interest (coupon) yield, paid to the tax-payer by the buyer or by the Issuer, while expenses are determined proceeding from the Bonds acquisition price (including expenses related to their acquisition), realization costs and the amount of accumulated interest (coupon) yield, paid by the tax-payer to the seller. The amount of expenses does not include the amounts of accumulated interest (coupon) yield, that have been taken for deduction when determining the tax base.

If the tax-payer qualifies an operation with Bonds as a futures transaction with financial instruments, the tax base is determined taking into account the provisions of articles 301-305, 326 and 327 of the Tax Code of the Russian Federation. When a tax-payer effects repo (repurchase) operations with Bonds, the tax base is determined taking into account the provisions of articles 282 and 333 of the Tax Code of the Russian Federation.

The realization price is determined as the actual price of realization, if the actual price meets the criteria established by clauses 5 and 6 of article 280 of the Tax Code of the Russian Federation (depending on whether the Bonds are securities that are circulating or are not circulating in the organized securities market).

If the actual price does not meet the requirements established by clauses 5 and 6 of article 280 of the Tax Code of the Russian Federation, then the price determined according to the procedure established by the Tax Code of the Russian Federation is used in taxation.

Tax-payers determine the tax base for operations with securities circulating in the organized securities market separately from the tax base for operations with securities that are not circulating in the organized securities market, except for professional dealers of the securities market. Professional dealers of the securities market form a unified tax base taking into account the income and expenses from operations with securities.

Tax-payers incurring losses from operations with securities are entitled to carry over the said losses to the future in the amount up to 30% (thirty per cent) of the tax base according to the procedure established by article 283 of the Tax Code of the Russian Federation. Carry-over of losses from operations with securities circulating in the organized securities market and with securities that are not circulating in the organized securities market is to be effected separately for the said categories of securities within the profit gained from operations with the said categories of securities This provision does not cover professional dealers of the securities market. They determine the amount of loss to be

carried over to the future, taking into account all income and expenses recognized for the purpose of taxation, including income and expenses in operations with securities.

When a coupon is retired by the Issuer, the taxable interest yield is recognized by the tax-payer based on the established profitability of the Bonds according to the procedure established by the Tax Code of the Russian Federation. Tax-payers determining income and expenses for the purpose of taxation by the accrual method must calculate and recognize for the purpose of taxation the interest yield on Bonds as of the last date of the (tax) period under report.

The tax rate for income related to operations with Bonds is 24 (twenty four) per cent. Legislative bodies of the entities of Russian Federation may adopt laws reducing the profit tax rate by not more than 4 (four) per cent points.

The taxation procedure for income gained by resident individuals of the Russian Federation from operations with Bonds.

Taxation of income gained by resident individuals of the Russian Federation in the form of coupon payments, income gained after retirement of Bonds or sale of Bonds before the retirement date is at the rate of 13 (thirteen) per cent.

The income (loss) related to operations of purchase and sale of bonds is determined as the sum total of income on the aggregate of transactions with securities of the respective category made during the taxation period, less the amount of losses from transactions with securities of this category. In such a case the income (loss) related to transactions of purchase and sale of Bonds is determined as the difference between the amounts obtained from realization of Bonds and the expenses for acquisition, realization and care of Bonds (including expenses reimbursable to a professional participant of the securities market, interest within the limits of the active refinancing rate of the Central Bank of the Russian Federation for the use of funds attracted for the transaction of purchase and sale of Bonds circulating in the organized securities market). Expenses may be taken into account only provided they are actually incurred by the tax-payer and provided there are documents confirming the said expenses.

If tax-payer's expenses cannot be proven by documents, he is entitled to exercise the property tax deduction in the amount not exceeding 125,000 (one hundred twenty five thousand) roubles in case of selling Bonds that were held by the tax-payer for less than three years, or in the amount of the entire gained income in case of selling Bonds that were held by the tax-payer for three years or longer.

For unprofitable transactions with securities circulating in the organized securities market, the amount of loss is determined taking into account the limit border of the securities market price fluctuations. At the moment, the limit border of the market price fluctuations has been fixed in the amount of 19.5 (nineteen point five) per cent.

Calculation and payment of the tax is effected by the fiscal agent upon expiry of the tax period or when it pays money to the tax-payer before the expiry of the respective tax period.

If it is impossible to deduct the calculated tax amount from the tax-payer, the fiscal agent (broker, asset manager or another person effecting operations under a contract of agency, contract of commission or another contract in favour of the tax-payer) notifies in writing the tax authority in its registration location within one month from the moment such a circumstance arises on the impossibility of the said deduction and on the amount of the tax-payer's debt.

In accordance with explanations of the tax authorities, calculation and payment of the tax on the amounts received by the tax-payer in the tax period in connection with transactions of purchase and sale of securities held by it on the basis of the title, to effect which the tax-payer has acted as the seller of securities without making contracts of brokerage servicing, contracts of asset management in the securities market, contracts of commission or agency or any other similar contracts, are effected on the basis of the tax return submitted by the tax-payer to the tax authority upon expiry of the tax period. Tax-payers submit tax returns before 30th April and pay the income tax before 15th July of the year following the year under report.

Procedure of profit taxation of income gained by non-resident legal entities of the Russian Federation from operations with Bonds.

Foreign legal entities operating in the Russian Federation through a permanent representative office determine the tax base from making operations with Bonds and calculate the amount of the tax to be paid to the budget according to the procedure similar to the one established for resident legal entities of the Russian Federation, taking into account the provisions of article 307 of the Tax Code of the Russian Federation.

For foreign legal entities that are not operating in the Russian Federation through a permanent representative office, the received interest yield on Bonds is considered as the income taxable in the Russian Federation. The tax is to be levied by the fiscal agent being the source of payment at the rate of 20 (twenty) per cent.

If an agreement of avoiding double taxation exists between the Russian Federation and the state where the foreign legal entity receiving the interest income on Bonds is a resident, then the rate provided for by the international treaty is applied.

In such a case, to apply a reduced rate or to be relieved from paying the tax in the territory of the Russian Federation, the foreign legal entity must present prior to payment to the interest yield to the fiscal agent an official confirmation of the fact of its permanent location in the country, with which the Russian Federation has entered into a respective treaty of avoiding double taxation, certified by an authorized body of the respective foreign state.

The taxation procedure for income gained by non-resident individuals of the Russian Federation from operations with Bonds.

Taxation of income gained by non-resident individuals of the Russian Federation in the form of coupon payments, income gained after retirement of Bonds or sale of Bonds before the retirement date is at the rate of 30 (thirty) per cent, unless otherwise provided for by international treaties of avoiding double taxation.

The income (loss) related to operations of purchase and sale of bonds is determined as the sum total of income on the aggregate of transactions with securities of the respective category made during the taxation period, less the amount of losses from transactions with securities of this category. Non-resident individuals of the Russian Federation are entitled to a reduction of the taxable income from sale of Bonds by the amounts of actually incurred and documented expenses for their acquisition, realization and care. No property tax deductions to non-resident tax-payers of the Russian Federation are provided for.

For unprofitable transactions with securities circulating in the organized securities market, the amount of loss is determined taking into account the limit border of the securities market price fluctuations. At the moment, the limit border of the market price fluctuations has been fixed in the amount of 19.5 (nineteen point five) per cent.

Calculation and payment of the tax is effected by the fiscal agent upon expiry of the tax period or when it pays money to the tax-payer before the expiry of the respective tax period. When obtaining relief from a tax, effecting a set-off or obtaining tax deductions, a non-resident is entitled to present the required documents both before paying the tax and during one year upon expiry of the tax period, on the basis of the results of which the non-resident claims obtaining relief from a tax, effecting a set-off or obtaining tax deductions. If no required documents are presented, the fiscal agent is obliged to deduct the calculated tax amount. The tax-payer is entitled to return the deducted tax amount after submitting a tax return and confirming documents.

If the tax has not been levied by the fiscal agent, then, upon expiry of the tax period the tax-payer must submit to tax authorities an income statement and pay the tax independently. Tax-payers submit tax returns before 30th April and pay the income tax before 15th July of the year following the year under report.

A treaty on avoiding double taxation, existing between the Russian Federation and the country, where the individual is a resident, may provide for relieving from payment of the tax or paying the tax at a lower rate.

To be relieved from paying a tax, effecting a set-off, obtaining tax deductions or other tax privileges, a non-resident individual of the Russian Federation must submit to respective divisions of the Ministry of the Russian Federation for Taxes and Fees an official evidence that it is a resident of the state with which the Russian Federation has entered into a treaty (agreement) on avoiding double taxation, effective during the respective tax period or a part thereof, as well as a document on the gained income and on payment of tax outside the Russian Federation, certified by the tax authority of the respective foreign state.

Property tax

Bonds are not subject to property tax.

8.9. Data on Stated (Accrued) and Paid Dividend under Issuer's Shares, and on Income Yielded by Issuer's Bonds

Data on stated (accrued) and paid dividend under issuer's shares:

1999

Stock category: common

Amount of stated (accrued) dividend under issuer's shares of each category per share and in the aggregate for all shares of one category (roubles): θ

Name of the Issuer's management body taking the decision on (stating) payment of dividend under issuer's shares: *general meeting of the shareholders*

Date of holding the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 27.05.1999

Date of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 27.05.1999

No. of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 1

Time fixed for payment of the stated dividend under the issuer's shares: without limitation of the period

Form and other conditions of payment of the stated dividend under the issuer's shares: *monetary* Period under report (year, quarter), for which the stated dividend under the issuer's shares are paid (were paid): 1998

Stock category: *preferred type A*

Amount of stated (accrued) dividend under issuer's shares of each category per share and in the aggregate for all shares of one category (roubles): 0,01

Name of the Issuer's management body taking the decision on (stating) payment of dividend under issuer's shares: *general meeting of the shareholders*

Date of holding the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 27.05.1999

Date of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 27.05.1999

No. of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: I

Time fixed for payment of the stated dividend under the issuer's shares: without limitation of the period

Form and other conditions of payment of the stated dividend under the issuer's shares: *monetary* Period under report (year, quarter), for which the stated dividend under the issuer's shares are paid (were paid): 1998

2000

Stock category: common

Amount of stated (accrued) dividend under issuer's shares of each category per share and in the aggregate for all shares of one category (roubles): 0,012

Name of the Issuer's management body taking the decision on (stating) payment of dividend under issuer's shares: *general meeting of the shareholders*

Date of holding the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 09.06.2000

Date of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 09.06.2000

No. of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 1

Time fixed for payment of the stated dividend under the issuer's shares: without limitation of the period

Form and other conditions of payment of the stated dividend under the issuer's shares: *monetary* Period under report (year, quarter), for which the stated dividend under the issuer's shares are paid (were paid): 1999

Stock category: *preferred type A*

Amount of stated (accrued) dividend under issuer's shares of each category per share and in the aggregate for all shares of one category (roubles): 0,079

Name of the Issuer's management body taking the decision on (stating) payment of dividend under issuer's shares: *general meeting of the shareholders*

Date of holding the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 09.06.2000

Date of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 09.06.2000

No. of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 1

Time fixed for payment of the stated dividend under the issuer's shares: without limitation of the period

Form and other conditions of payment of the stated dividend under the issuer's shares: *monetary*Period under report (year, quarter), for which the stated dividend under the issuer's shares are paid (were paid): 1999

2001

Stock category: common

Amount of stated (accrued) dividend under issuer's shares of each category per share and in the aggregate for all shares of one category (roubles): 0,119

Name of the Issuer's management body taking the decision on (stating) payment of dividend under issuer's shares: *general meeting of the shareholders*

Date of holding the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 25.05.2001

Date of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 25.05.2001

No. of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 1

Time fixed for payment of the stated dividend under the issuer's shares: without limitation of the period

Form and other conditions of payment of the stated dividend under the issuer's shares: *monetary* Period under report (year, quarter), for which the stated dividend under the issuer's shares are paid (were paid): 2000

Stock category: preferred type A

Amount of stated (accrued) dividend under issuer's shares of each category per share and in the aggregate for all shares of one category (roubles): 0,257

Name of the Issuer's management body taking the decision on (stating) payment of dividend under issuer's shares: *general meeting of the shareholders*

Date of holding the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 25.05.2001

Date of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 25.05.2001

No. of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: I

Time fixed for payment of the stated dividend under the issuer's shares: without limitation of the period

Form and other conditions of payment of the stated dividend under the issuer's shares: *monetary* Period under report (year, quarter), for which the stated dividend under the issuer's shares are paid (were paid): 2000

2002

Stock category: common

Amount of stated (accrued) dividend under issuer's shares of each category per share and in the aggregate for all shares of one category (roubles): 0,077

Name of the Issuer's management body taking the decision on (stating) payment of dividend under issuer's shares: *general meeting of the shareholders*

Date of holding the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 25.06.2002

Date of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 25.06.2002

No. of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 01-02

Time fixed for payment of the stated dividend under the issuer's shares: 31.12.2002

Form and other conditions of payment of the stated dividend under the issuer's shares: monetary

Period under report (year, quarter), for which the stated dividend under the issuer's shares are paid (were paid): 2001

Stock category: *preferred type A*

Amount of stated (accrued) dividend under issuer's shares of each category per share and in the aggregate for all shares of one category (roubles): 0,248

Name of the Issuer's management body taking the decision on (stating) payment of dividend under issuer's shares: *general meeting of the shareholders*

Date of holding the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 25.06.2002

Date of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 25.06.2002

No. of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 01-02

Time fixed for payment of the stated dividend under the issuer's shares: 31.12.2002

Form and other conditions of payment of the stated dividend under the issuer's shares: *monetary*

Period under report (year, quarter), for which the stated dividend under the issuer's shares are paid (were paid): 2001

2003

Stock category: common

Amount of stated (accrued) dividend under issuer's shares of each category per share and in the aggregate for all shares of one category (roubles): 0.064

Name of the Issuer's management body taking the decision on (stating) payment of dividend under issuer's shares: *general meeting of the shareholders*

Date of holding the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 23.06.2003

Date of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 23.06.2003

No. of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 02-03

Time fixed for payment of the stated dividend under the issuer's shares: 31.12.2003

Form and other conditions of payment of the stated dividend under the issuer's shares: *monetary*

Period under report (year, quarter), for which the stated dividend under the issuer's shares are paid (were paid): 2002

Stock category: *preferred type A*

Amount of stated (accrued) dividend under issuer's shares of each category per share and in the aggregate for all shares of one category (roubles): 0,14

Name of the Issuer's management body taking the decision on (stating) payment of dividend under issuer's shares: *general meeting of the shareholders*

Date of holding the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 26.06.2003

Date of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 07.06.2003

No. of the minutes of the meeting (session) of the issuer's management body taking the decision on payment (stating) of dividend: 02-03

Time fixed for payment of the stated dividend under the issuer's shares: 31.12.2003

Form and other conditions of payment of the stated dividend under the issuer's shares: monetary

Period under report (year, quarter), for which the stated dividend under the issuer's shares are paid (were paid): 2002

Form of securities: **bonds**

Series: 01

Category: interest-bearing

Form of securities: documentary, payable to bearer

Data on registration of the issue by the state: The state registration No: *4-01-00119-A*

Date of registration: 6.03.2002

Authority of state registration: Federal Commission for Securities Market of Russia

Data on state registration of the report on the results of the issue:

Date of registration: 15.05.2002

Authority of state registration: Federal Commission for Securities Market of Russia

Number of issued securities: 300 000

Face value of one of the securities of the issue: 1 000

Total volume of issue at the face value (roubles): 300 000 000

Current state of the issue: Floatation is over

Number of actually placed securities in compliance with the registered report on the results of the issue (pcs): 300 000

Type of income paid under the bonds of the issue: *interest (coupon)*

Amount of income to be paid under the bonds of the issue in terms of money per bond (roubles): 187,48 Amount of income to be paid under the bonds of the issue in terms of money in the aggregate for all bonds of the issue (roubles): 56 244 000

Time fixed for payment of income under the bonds of the issue: during 1 day

Form and other conditions of payment of the income under the bonds of the issue: monetary

Period under report (year, quarter), for which the income under the bonds of the issue was paid (is paid): from 10.04.02 to 10.07.02

Total amount of income paid under all bonds of the issue for each period under report, for which such income was paid (roubles): 14 958 000

Period under report (year, quarter), for which the income under the bonds of the issue was paid (is paid): from 11.07.02 to 09.10.02

Total amount of income paid under all bonds of the issue for each period under report, for which such income was paid (roubles): 14 211 000

Period under report (year, quarter), for which the income under the bonds of the issue was paid (is paid): from 10.10.02 to 10.04.03

Total amount of income paid under all bonds of the issue for each period under report, for which such income was paid (roubles): 27 075 000

8.10. Other Data

none